

**APPROVAL OF CONTRACT WITH CLOUD FOR GOOD
SYSTEMS OFFICE**

RESOLUTION 2022-4

WHEREAS, the College uses Salesforce to provide its customer relation management platform (“CRM”) and,

WHEREAS, the College recently issued a Request for Proposals (“RFP”) for Salesforce Development – Ivy Connect Backlog to assist the College with implementation of Ivy Connect on the Salesforce platform, and

WHEREAS, Cloud for Good submitted a response to the RFP, and

WHEREAS, Cloud for Good is an implementation partner that works exclusively with the Salesforce platform in higher education and non-profit sectors, and

WHEREAS, Cloud for Good recommends their Enterprise Managed Services offering which is utilized by customers that have an existing Salesforce footprint, but have limited full time internal resources to invest in ongoing support, optimization, and enhancements, and

WHEREAS, the College administration and IT leadership recommends contracting with Cloud for Good for these services, and

WHEREAS, the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees hereby approves the contract with Cloud for Good for the Enterprise Managed Services in an amount not to exceed \$864,000, and

FURTHER BE IT RESOLVED that the State Trustees do hereby authorize and direct the President or Treasurer, or other appropriate designated College employee, to execute the contract with said firm after the documents have been approved by the College Counsel.

**STATE BOARD OF TRUSTEES
IVY TECH COMMUNITY COLLEGE
OF INDIANA**



Stephanie Bibbs, Chair



Kim Emmert O'Dell, Secretary

February 9, 2022