

**OFFICIAL NOTICE OF MEETING  
IVY TECH COMMUNITY COLLEGE OF INDIANA  
STATE BOARD OF TRUSTEES**

Notice is hereby given that the State Board of Trustees of Ivy Tech Community College of Indiana will be holding the following meetings on June 7 and 8, 2023, at the Terre Haute Campus. The meetings on Wednesday, June 7, 2023 will take place at 800 Wabash Avenue, Terre Haute, Indiana, and the meetings on June 8 will take place at 1650 E. Industrial Drive, Terre Haute, Indiana.

**Wednesday, June 7, 2023**

The following meetings are taking place at 800 Wabash Avenue, Terre Haute, Indiana.

**1:00 pm**

**Education Session of the State Board of Trustees (*open to the public*)**

The State Trustees will hold a meeting in person to consider and take action on such items as may be brought before them.

**2:45 pm**

**Executive Session of the State Board of Trustees**

The State Trustees will meet in Executive Session and are permitted under IC 5-14-1.5-6.1(b), to discuss the subjects listed below. For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (2)(C) The implementation of security systems.
- (2) (D) A real property transaction, including:
  - (i) a purchase; (ii) a lease as lessor; (iii) a lease as lessee; (iv) a transfer; (v) an exchange; or (vi) a sale;
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

**3:30 pm**

**Audit committee**

**Thursday, June 8, 2023**

The following meetings are taking place at 1650 E. Industrial Drive, Terre Haute, Indiana.

**8:30 am**

**Board Committee Meetings (*open to the public*)**

The State Trustees will hold the regular committee meetings in person

8:30 am - 8:40 am	Introduction to Committees
8:40 am – 9:00 am	Building & Grounds
9:00 am – 9:40 am	Academics & Student Experience
9:40 am – 10:00 am	Workforce Alignment
10:00 am – 10:10 am	Break
10:10 am – 10:30 am	Marketing & Public Relations
10:30 am – 11:10 am	Budget & Finance
11:10 am – 11:20 am	Human Resources & Operations

**1:00 pm**

**Regular State Board of Trustees Meeting (*open to the public*)**

The State Trustees will hold a regular meeting in person to consider and act on such items as may be brought before them.

**MINUTES OF THE MEETING OF THE  
STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
April 6, 2023**

Chair Stephanie Bibbs called the State Board of Trustees meeting to order at 1:00 pm ET.

**ROLL CALL**

Trustee Emmert O'Dell called the roll and the presence of a quorum was announced.

The following State Trustees were present in person:

**Ms. Stephanie Bibbs, Chair**  
**Mr. Andrew W. Wilson, Vice-Chair**  
**Ms. Kim Emmert O'Dell, Secretary**  
**Mr. Terry Anker**  
**Mr. Jesse Brand**  
**Ms. Jennie Dekker**  
**Mr. Michael R. Dora**  
**Ms. Gretchen Gutman**  
**Mr. Stewart McMillan**

The following State Trustees were present virtually:

**Mr. Larry Garatoni**  
**Ms. Marianne Glick**

The following State Trustees were not present:

**Ms. Tanya Foutch**  
**Mr. Harold Hunt**  
**Ms. Paula Hughes-Schuh**  
**Mr. Kerry Stemler**

**A. EXECUTIVE SESSION MEMORANDA:**

Following notice under IC 5-14-1.5-4, IC 5-14-1.5-5 and IC 5-14-1.5-6.1(d)

The State Board of Trustees met in Executive Session on April 5, 2023, at 1:30 pm at 200 Daniels Way, Bloomington, IN.

Members present were Stephanie Bibbs, Chair, Andrew Wilson, Vice Chair, Kim Emmert O'Dell, Secretary, Terry Anker, Jesse Brand, Michael Dora, Marianne Glick, Paula Hughes-Schuh, Larry Garatoni, and Stewart McMillan.

The Trustees considered the following items as permitted under IC 5-14-1.5-6.1(b). For each subject, a reference to the applicable subdivision of IC 5-14-1.5-6.1 (b) and a description of that subject are included.

- (2) (B) Initiation of litigation that is either pending or has been threatened specifically in writing.
- (5) To receive information about and interview prospective employees
- (7) For discussion of records classified as confidential by state or federal statute.
- (9) To discuss job performance evaluations of individual employees. This subdivision does not apply to a discussion of the salary, compensation, or benefits of employees during a budget process.

With the approval of these minutes, the Trustees present at the meeting certify that no subject matter was discussed in the executive session other than the subject matter specified in the public notice issued for this meeting.

**B. NOTICES OF MEETING MAILED AND POSTED:**

Trustee Kim Emmert-O'Dell, Secretary, confirmed that the notice of April 6, 2023, regular meetings were properly mailed and posted. The public was invited to attend the meetings open to the public.

**C. APPROVAL OF BOARD MINUTES:**

Trustee Gutman moved for approval of the April 6, 2023 board meeting minutes. Trustee Anker seconded the motion. The motion carried unanimously.

**D. COMMITTEE REPORTS:**

**Item 1** Chair Bibbs called upon Trustee Michael Dora for an Academics & Student Experience Committee report. Trustee Dora reported there are no action items for board approval.

Provost Dean McCurdy provided an update on the College's enrollment and retention data. Statewide enrollment for the 2022-2023 academic year is up nearly 8% overall and is at a 5-year high for apprentices, dual credit students, and skills training; and at a 3-year high for our academic programs. Since the last board meeting, 9 additional campuses have reached their total headcount goals for the year, bringing the total to 15 campuses that have reached that goal this year.

Spring 2023 enrollment in academic programs is up at 17 of 19 campuses in both headcount and FTE. Overall, headcount is up 7.8% and FTE is up 5.9% over the prior year. Summer and Fall registration opened on March 20 and program enrollment and FTE are above prior years and are up at most campuses. For the second consecutive year, gains are highest for students who identify as Black or African American or as Two or More Races and among male students.

A recent report from IUPUI, our largest transfer partner, indicates that students transferring from Ivy Tech succeed at higher rates than those coming to IUPUI

from other institutions. Outcomes following graduation continue to improve for Ivy Tech transfer students and remain above those of students who transfer to IUPUI from other colleges and universities.

Fall to Spring retention remains at a 5-year high, with 10 campuses above our 72% statewide goal and 14/19 campuses up from the prior year. Retention of students from the first 8 weeks of spring to the second 8 weeks of spring is up 8% over the prior year. Retention has increased significantly across all student categories. Campuses are actively engaged in the retention of students into Summer and Fall 2023.

Vice President of Student Success and Retention Strategy, Dr. Patrick Englert, provided an update about the Ivy Achieves program. Ivy Achieves is an initiative supported by the Lilly Foundation focused on retaining and succeeding students who identify as Black or African American, Hispanic or Latino, Two or More Races, and/or Pell Eligible. The program emphasizes completing ten habits aligned with success and resource connection supported by campus leads. Ten campuses are participating in Ivy Achieves, intending to add at least five more by Fall 2023. Data collected in Fall 2022 and Spring 2023 indicate that retention of program participants is over 70%, which is higher than historical and background retention rates for these students.

Provost McCurdy also updated the board about the College's use of instructional modalities. Over the past year, offerings at most campuses and subsequent student enrollment have shifted to traditional ("in person") options and away from virtual courses. Success rates over the past year have improved in the College's Virtual and Learn Anywhere courses but remain highest in our Traditional and Blended courses. Campuses and Ivy Online will be engaging in additional efforts over the coming year to better support our students who are unable to come to campus – meeting market demand in balance with student success outcomes.

Our committee discussion concluded with an update about an upcoming mid-cycle assurance review with the College's institutional accreditor, the Higher Learning Commission. This review, which does NOT include a site visit and is standard for colleges that use our accreditation pathway, will be submitted by early June. While our review will cover all aspects of college operations, a secondary review of the College's general education assessment program, requested in 2019, will be conducted simultaneously. Dr. Kristina Collins, Assistant Vice President of Assessment and Accreditation, leads the College's assessment efforts.

**Item 2** Chair Bibbs reported the **Audit Committee** did not meet therefore there is no report.

**Item 3** Chair Bibbs called upon Trustee Wilson for a report from the **Building and Grounds Committee**. Trustee Wilson reported there are two action items for

consideration and approval. The Committee received an update on the status of XBE spend and information on an upcoming event in Lake County.

Trustee Wilson moved for approval of Resolution 2023-7, Approval of a Contract for Electrical Infrastructure Upgrade, Indianapolis Campus. Trustee Emmert O'Dell seconded the motion. The motion carried unanimously.

Trustee Gutman moved for approval of Resolution 2023-8, Approval of Contract for Nursing Expansion & Paramedic Science Lab Renovation, Evansville Campus. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Wilson moved for approval of Resolution 2023-9, Approval of Contract for Custodial Services, Lafayette Campus. Trustee Gutman seconded the motion. The motion carried unanimously.

**Item 4**

Chair Bibbs called upon Trustee Jesse Brand for a report from the **Budget & Finance Committee**. Trustee Brand reported there were no action items for consideration and approval. The Committee received information on the economic indicators and the effects of inflation on tuition and College buying power. The committee also received fiscal year 2023 Budget Update.

Courtney Roberts, President of Ivy Tech Foundation, provided a campaign update stating we have exceeded our goal with 4 months to go. She also gave updates on Ivy Tech Foundation's first ever Day of Giving – April 11, 2023 – and the efforts around this day, as well as Ivy Tech Foundation's strategic planning process and Board recruitment.

**Item 5**

Chair Bibbs called upon Trustee Emmert O'Dell for the **Human Resources & Operations Committee** report. Trustee Emmert O'Dell reported there is one action item for consideration and approval.

Trustee Emmert O'Dell moved for approval of Resolution 2023-10, Approval of Agreement with Oracle America, INC., Systems Office. Trustee Gutman seconded the motion. The motion carried unanimously.

**Item 6**

Chair Bibbs called upon Trustee Emmert O'Dell for a Marketing & Public Relations Committee report. Trustee Emmert O'Dell reported there are no action items for consideration and approval.

Vice President Jo Carlin updated current marketing initiatives, including commencement marketing and communications and new summer and fall registration strategies. For the first time, our campus teams now have access to a complete Commencement Toolkit, including a save the date, invitation, social media graphics, program templates, yard signs, and more. Additionally, marketing created a new 5-touch communication plan to educate and engage students in applying for graduation.

Jo also reported on some new summer and fall recruitment strategies, with the main goal being early registration. The College aims to get students fully registered at least 30 days before classes start. This allows for orientation, getting into paid status, downloading textbooks, and generally feeling prepared before they begin their college journey. The current communication and paid campaign runs from March 1 to August 31 and includes traditional media like TV, Radio, Outdoor, direct mail, and targeted digital marketing to push early summer and fall registration.

In addition to these efforts, Jo also reported on some key partnerships between marketing, enrollment, and Ivy+ Career Link teams, where the College is focusing the summer school spotlight efforts around workforce and career exploration to support enrollment. Additionally, Carlin reported on a new campaign to target undecided students to connect them with their Career Link campus partners who can help the student find the program and career path that is right for them.

#### **Item 7**

Chair Bibbs called upon Trustee Foutch for a report from the **Workforce Alignment Committee**. Trustee Foutch reported there are no action items for consideration and approval.

Senior Vice President Dodge described a new Employer Investment dashboard that documents employer investment in students and programs at Ivy Tech in real time.

Next, she announced that Ivy Tech is leading nationwide by renaming "non-credit" as Skills Training. This name will resonate more clearly with employers and students who are part of the new era of personal growth and workforce upskilling growing in Indiana and nationwide.

Matt Etchison, CIO and Senior Vice President, described the launch and rollout of the IT Academy. This statewide Skills Training pilot was officially launched in March in response to Indiana's 50,000 open tech jobs.

Molly then profiled two examples of campuses blurring the lines between academics and Skills Training.

Students who receive state-of-the-art training at the MAAC in Valparaiso can crosswalk nearly 30 credit hours toward an Associate Degree at Ivy Tech. Ivy Tech Valparaiso and the MAAC plan to expand this partnership to engage K-12 students in this training.

Ivy Tech Indianapolis' Career Link is partnering with the nonprofit, RecycleForce to serve justice-involved citizens within their service area. RecycleForce allows participants to earn their high school diploma and workforce certifications that crosswalk into high-demand career pathways at Ivy Tech.

## **E. TREASURER'S REPORT:**

Chair Bibbs called upon Dom Chase, CFO and Treasurer, to provide the Treasurer's Report.

Ivy Tech's financial position remains very strong.

Ivy Tech Tier 1 cash deposits are kept with Indiana banks approved by the Board for Depositories. By banking with these approved institutions holding public funds, our deposits are fully insured by the Public Deposit Insurance Fund. While the recent banking situation will have lingering effects, the risk is isolated to a small group of banks.

Ivy Tech invests funds in conservative investment-grade fixed-income securities. We continue to work with our investment consultant and asset managers to position the College for higher returns to address inflation over the long term.

The Ivy Tech system continues to have a culture of strong fiscal management and we are committed to continuing to invest in new and growing revenue streams while simultaneously working to reduce expenses wherever possible.

In June we will present a structurally balanced internal budget including tuition and fees and a salary recommendation. We will continue negotiating our contracts and drive efficiencies through improved processes and technologies such as Workday.

We appreciate the Board's continued feedback and support. I want to thank the campuses for their partnership in the stewardship of the institution's resources.

The College's resources are safe and the institution's finances remain strong and continue to strengthen.

Trustee Wilson moved for approval of the Treasurer's Report. Trustee Dora seconded the motion. The motion carried unanimously.

## **E. STATE OF THE COLLEGE**

Chair Bibbs called upon President Ellspermann to provide her State of the College report.

President Ellspermann spotlighted Sarah Crespo, Bloomington Alumna.

President Ellspermann congratulated retiring Bloomington Chancellor Jennie Vaughan.

President Ellspermann spotlighted the School of Arts, Sciences and Education, Skills Training, Nursing, and Advanced Manufacturing.

President Ellspermann noted many statewide events since the last board meeting - Student Leadership Conference, Ivy Tech Day at the Statehouse, Dr. Biden's visit to the Ivy Tech Valparaiso campus, OneSummit, and the AACC Annual Conference.

President Ellspermann shared campus news and statewide partnerships - Pfau Hall Groundbreaking at the Sellersburg Campus, Madison EMT Expansion, and the Ivy Tech, Purdue Global and TechPoint Partnership.

President Ellspermann shared the 2023-2025 Strategic Plan – Higher Education at the Speed of Life. Goals: Teaching & Learning, Workforce & Careers, Student Experience, and Operational Excellence. Metrics: 50,000 annual completions, 5% increase in student retention, increase enrollment to 190,000, and 60% of graduates earning above the median wage.

President Ellspermann noted Ivy Tech's first ever Ivy Tech Day of Giving on April 11, 2023.

**F. OLD BUSINESS**

Chair Bibbs called for old business, but there was none.

**G. NEW BUSINESS**

Chair Bibbs called for new business.

Trustee Dekker moved for approval of Resolution 2023-11, Approval of Campus Board of Trustees. Trustee Dora seconded the motion. The motion carried unanimously.

**H. ADJOURNMENT**

With no further business to come before the Board, Trustee Dekker called for a motion to adjourn the meeting. Trustee Emmert O'Dell seconded the motion.

**STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE**

**Dated April 7, 2023, prepared by Gretchen L. Keller, Recording Secretary**



**APPROVAL OF A CONTRACT FOR NMC ELEVATOR UPDATE  
INDIANAPOLIS CAMPUS**

**RESOLUTION NUMBER 2023-12**

**WHEREAS**, the Indianapolis Campus has identified a need to update the elevators in the North Meridian Center Building (“Project”), and

**WHEREAS**, this Project will replace all controls, update finishes, update all code required components for electrical and mechanical in support spaces, and

**WHEREAS**, the services needed to complete the Project are being procured using the job order contracting (“JOC”) method and all contractors will be compliant with State Trustee Resolution 2017-04 regarding the use of properly trained apprentices, and

**WHEREAS**, the Indianapolis administration, Campus Trustees and the College’s Facility Design Council recommend entering into a contract with Electric Plus in the amount of \$1,114,616 Project, and

**WHEREAS**, the State Board of Trustees must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED** that the State Trustees of Ivy Tech Community College do hereby approve the contract with Electric Plus in the amount of \$1,114,616, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President or other appropriate designated College employee to complete actions necessary to fulfill the purpose of this resolution.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

\_\_\_\_\_  
**Andrew Wilson, Vice Chair**

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**Kim Emmert O’Dell, Secretary**

**Dated June 8, 2023**

**APPROVAL OF A CONTRACT FOR C4 ELEVATOR UPDATE  
INDIANAPOLIS CAMPUS**

**RESOLUTION NUMBER 2023-13**

**WHEREAS**, the Indianapolis Campus has identified a need to update the elevators in the Culinary and Conference Center Building (“Project”), and

**WHEREAS**, this Project will replace all controls, update finishes, update all code required components for electrical and mechanical in support spaces, and

**WHEREAS**, the services needed to complete the Project are being procured using the job order contracting (“JOC”) method and all contractors will be compliant with State Trustee Resolution 2017-04 regarding the use of properly trained apprentices, and

**WHEREAS**, the Indianapolis administration, Campus Trustees and the College’s Facility Design Council recommend entering into a contract with Electric Plus in the amount of \$1,277,174 Project, and

**WHEREAS**, the State Board of Trustees must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED** that the State Trustees of Ivy Tech Community College do hereby approve the contract with Electric Plus in the amount of \$1,277,174, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President or other appropriate designated College employee to complete actions necessary to fulfill the purpose of this resolution.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

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**Andrew Wilson, Vice Chair**

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**Kim Emmert O’Dell, Secretary**

**Dated June 8, 2023**

**APPROVAL OF A CONTRACT AMENDMENT FOR A  
GUARANTEED MAXIMUM PRICE WITH BERGLUND CONSTRUCTION  
EAST CHICAGO CAMPUS**

**RESOLUTION NUMBER 2023-14**

**WHEREAS**, the East Chicago Renovation Project (“Project”) was approved in October 2022, and,

**WHEREAS**, the total estimated cost for the Project is \$12,249,371, and

**WHEREAS**, in Resolution 2022- \_\_\_ Berglund Construction was approved as construction manager as constructor (“CMc”) with a contract in the amount of \$39,000 for pre-construction and related services, and

**WHEREAS**, the CMc delivery method requires the Guaranteed Maximum Price (“GMP”) to be established and allows for a contract amendment to establish the GMP for these services, and

**WHEREAS**, the initial Guaranteed Maximum Price exceeds \$500,000 and is more than ten percent (10%) of the original contract value requiring approval by the State Board of Trustees, and

**NOW THEREFORE BE IT RESOLVED** that the State Trustees of Ivy Tech Community College of Indiana do hereby approve the contract addendum with Berglund Construction for a Guaranteed Maximum Price in the amount of \$10,430,104, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President and any other appropriate, designated College employee to negotiate and execute the contract amendment with said firm after the documents have been approved by the College General Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

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**Andrew Wilson, Vice Chair**

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**Kim Emmert O’Dell, Secretary**

**June 8, 2023**

**APPROVAL OF CONTRACT FOR  
FISHER BUILDING ELEVATOR UPDATE  
MUNCIE CAMPUS**

**RESOLUTION NUMBER 2023-15**

**WHEREAS**, The College has allocated State Repair and Rehabilitation Funds and the Campus has matched funds to update elevators in the Muncie Campus Fisher Building (“Project”), and

**WHEREAS**, the total Project including construction cost, architect design fees, project management and contingency should not exceed \$1,126,300, and

**WHEREAS**, the College has sought bids pursuant to IC 5-16 to update the elevators in the Fisher Building including removal of existing controls, replace microprocessor controller, new AC drive geared machines, heavy duty door operator, install vandal resistant pushbuttons, new wiring, LED down light ceilings, and renovate cab interiors, and

**WHEREAS**, TK Elevator is the selected contractor at \$1,057,900, and

**WHEREAS**, the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED** that the State Trustees of Ivy Tech Community College of Indiana do hereby approve contracting with TK Elevators in the amount of \$1,057,900 to complete the Project, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President or other appropriate designated College employee to complete actions necessary to fulfill the purpose of this resolution.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

\_\_\_\_\_  
**Andrew Wilson, Vice Chair**

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**Kim Emmert O’Dell, Secretary**

**Dated June 8, 2023**

**APPROVAL OF CONTRACT FOR CUSTODIAL SERVICES  
TERRE HAUTE CAMPUS**

**RESOLUTION NUMBER 2023-15**

**WHEREAS**, the Terre Haute campus's ("Campus") prior agreement for custodial services with Nishida Services ("Nishida") has come to term; and

**WHEREAS**, the Campus found Nishida's services of proper quality and would like to continue utilizing them to provide the Campus's custodial services, and

**WHEREAS**, Nishida is available for the Campus to contract with via the State of Indiana Quantity Purchase Agreements (QPA); and

**WHEREAS**, after reviewing the services and pricing available from Nishida via the State QPA, the Campus plans to contract with Nishida for custodial services utilizing the State QPA terms for two (2) years, and

**WHEREAS**, the annual cost under the new agreement with Nishida is \$309,600 and the total cost over the two-year period is projected to be \$619,200, and

**WHEREAS**, that the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees do hereby authorize and direct the President, or any other officer of the College designated by the President, to execute the proposed two (2) year agreement with Nishida Services, Inc. in an amount of \$619,200 to provide the Terre Haute campus with custodial services after the agreement has been approved by the College Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE OF  
INDIANA**

\_\_\_\_\_  
**Andrew Wilson, Vice Chair**

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**Kim Emmert O'Dell, Secretary**

**Dated June 8, 2023**



Place holder - Resolution 2023-17 to be approved at the State Board of Trustees Meeting on June 8, 2023

**APPROVAL OF CONTRACT FOR MARKETING & ADVERTISING AGENCY OF RECORD  
SYSTEMS OFFICE**

**RESOLUTION NUMBER 2023-18**

**WHEREAS**, in June 2021 the College entered into a contract (“Contract”) with Williams Randall to serve as the College’s advertising agency of record; and

**WHEREAS**, the Contract is for a term of four (4) years, with an option to renew for an additional one (1) year term, and

**WHEREAS**, since the start of the Contract, the College has conducted qualitative and quantitative research, including but not limited, interviews with Board members, the College President, as well as other College leadership and stakeholders; and

**WHEREAS**, the findings from this research unveiled some perception gaps that the College can address, and

**WHEREAS**, the College determined that expanding marketing efforts to include digital marketing as well as Workforce & Careers-based campaigns will greatly benefit the College’s goals and mission; and

**WHEREAS**, after a thorough request for information/pricing and review process of different prospective marketing partners, College leadership determined that expanding the resources and scope of the existing Contract will best and most efficiently meet the College’s goals, and

**WHEREAS**, the College desires to increase the anticipated value of the Contract to include up to an additional \$1.7 million dollars over the amount spent to for AY24’Contract term, and

**WHEREAS**, the State Board of Trustees must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED**, That the State of Board Trustees authorize the College to increase the previously approved spend amount of the Contract for the purposes set forth above, and

**FURTHER BE IT RESOLVED**, that the State Trustees do hereby authorize and direct the President, or any other appropriate, designated College employee to negotiate and execute the additional documents necessary with said firm after the documents have been approved by the College General Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

\_\_\_\_\_  
**Andrew Wilson, Vice Chair**

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**Kim Emmert O’Dell, Secretary**

**Date June 8, 2023**

**APPROVAL OF THE STUDENT TUITION AND FEE RATES  
FOR FISCAL YEARS 2023-2024 and 2024-2025**

**RESOLUTION NUMBER 2023-19**

**WHEREAS**, the State of Indiana requires all state supported colleges and universities to establish tuition and mandatory fees for a two-year period, and

**WHEREAS**, The College's in-state student fees are the lowest in Indiana amongst all state supported colleges and universities.

**NOW THEREFORE BE IT RESOLVED**, that the in-state tuition will be \$170.07 per credit hour per semester for fewer than 12 credit hours and a flat rate of \$2,455.76 for 12 or more credit hours per semester for the 2023-24 Fall, Spring and Summer Semesters. The in-state tuition will be \$178.38 per credit hour per semester for fewer than 12 credit hours and a flat rate of \$2,577.11 for 12 or more credit hours per semester for the 2024-25 Fall, Spring and Summer Semesters. There will be no tuition charged for senior scholars; and

**BE IT FURTHER RESOLVED**, that the out-of-state tuition will be \$332.71 per credit hour per semester for fewer than 12 credit hours and a flat rate of \$4,732.57 for 12 or more credit hours per semester for the 2023-24 Fall, Spring and Summer Semesters. The out-of-state tuition will be \$348.97 per credit hour per semester for fewer than 12 credit hours and a flat rate of \$4,967.51 for 12 or more credit hours per semester for the 2024-2025 Fall, Spring and Summer Semesters; and

**BE IT FURTHER RESOLVED**, that an Ivy + course material fee of \$17 per credit hour will be assessed to all students for the provision of course materials for the 2023-2024 Fall, Spring and Summer Semesters and \$16.50 per credit hour for the 2024-2025 Fall, Spring and Summer Semesters with an opt-out allowance each semester for students; and

**BE IT FURTHER RESOLVED**, that students enrollment in specific programs will be assessed programmatic fees as follows: \$125 per semester for students in the Nursing Program, the Practical Nursing Program or Dental Hygiene Program, \$25 per semester for students in the Paralegal Program, \$200 per semester for students in the Radiation Therapy Program, \$900 per semester for students taking 12 or more hours in the Ivy Honors program, and \$750 per semester for students taking under 12 hours in the Ivy Honors program. These fees remain the same as in the prior biennium; and

**BE IT FURTHER RESOLVED**, that these tuition and fees rates will remain effective for two years or until modified by the State Trustees.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

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**Andrew Wilson, Vice Chair**

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**Kim Emmert O'Dell, Secretary**

**Dated: June 8, 2023**



**APPROVAL OF THE COLLEGE 2023 - 2024 FISCAL YEAR  
OPERATING BUDGET**

**RESOLUTION NUMBER 2023-20**

**WHEREAS**, the 2023-2024 fiscal year internal operating budget for the College must to be adopted, and

**WHEREAS**, the general fund unrestricted recurring operating revenue estimate for the 2023-2024 fiscal year, as recommended by the administration, totals \$565,280,787 and general fund unrestricted operating reserve totals \$344,325,406, as illustrated on Exhibit A as attached, and

**WHEREAS**, the operating expenditure budget is within this revenue as projected, as illustrated on Exhibit B as attached, and

**WHEREAS**, additional restricted funds are anticipated, and expenditures are to be budgeted within these projections.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees does hereby approve the revenue estimates and budget allocations for the 2023-2024 fiscal year as attached (Exhibits A and B) at a total of \$909,606,193 and

**BE IT FURTHER RESOLVED**, that each budget allocation as hereby approved shall be adjusted by the Senior Vice President/Chief Financial Officer as authorized by the President after the year end 2022-2023 closing to reflect the actual revenue and expense budget of each such unit, and

**BE IT FURTHER RESOLVED**, the Senior Vice President/Chief Financial Officer, as directed by the President, shall affect a reduction or increase to these budget allocations as necessary to maintain a balanced budget for the fiscal year. Such action may occur whenever it is determined that budgeted revenue is not being collected as has been projected, to adjust for a significant shift in enrollment between campuses or sites, or to adjust for changes in other income or expenses. All such budget increases or decreases during the fiscal year shall be reported to the Board by the Senior Vice President/Chief Financial Officer at its next meeting subsequent to such action by the President, and

**BE IT FURTHER RESOLVED**, that the amounts included in the reserve accounts may be allocated to the respective campuses and sites as needed for the specified purposes by the Senior Vice President/Chief Financial Officer when approved by the President, and

**BE IT FURTHER RESOLVED**, that the restricted funds awarded to the College may be expended for their intended purposes within the mission of the College, and that addition of such funds will be reported to this Board by the Senior Vice President/Chief Financial Officer at its next board meeting, and

**BE IT FURTHER RESOLVED**, that debt service funds may be expended for the payment of interest, principal reduction, or other related costs, and that expenditures in excess of \$500,000 will be reported to this Board at its next board meeting following such expenditure by the Senior Vice President/Chief Financial Officer, and

**BE IT FURTHER RESOLVED**, that revenues received from Auxiliary Enterprises may be expended for their intended purpose of paying for the obligations of the Auxiliary Enterprises Fund, and

**BE IT FURTHER RESOLVED**, that the Board approves the annual allocation of funds for all utilities, local phone service and postage, the projected expenditure of \$53,300,000 for employee health savings accounts, health and dental insurances and administrative costs, and the specific contracts listed on Exhibit C attached that obligates the College to expenditures exceeding \$500,000 and authorizes the President to enter into such contracts with the vendors listed or with alternative vendors if circumstances warrant, with any such changes reported to the Board at its next regularly scheduled meeting.

**STATE TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

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**Andrew Wilson, Vice Chair**

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**Kim Emmert O'Dell, Secretary**

**Dated: June 8, 2023**

**IVY TECH COMMUNITY COLLEGE OF INDIANA**  
**2023-24 TOTAL OPERATING REVENUE ESTIMATE**

**State Appropriation:**

Operating, Prospective, Dual Credit, Fee Replacement	\$ 291,718,021	
Nursing Expansion	9,000,000	
<b>Total State Appropriation</b>		<b>\$ 300,718,021</b>

**Tuition and Mandatory Student Fees:**

In-State - Fewer than 12 Cr. Hrs. \$170.07/Cr. Hr., 12 or more Cr. Hrs. Flat Rate \$2,455.76	\$ 177,155,172	
Out-of-State - Fewer than 12 Cr. Hrs. \$332.71/Cr. Hr., 12 or more Cr. Hrs. Flat Rate \$4,732.57	<u>12,773,124</u>	
<b>Total Student Fees</b>		<b>\$ 189,928,296</b>

Internet-Based Distance Ed Fee - \$20.00 Per Credit Hour - Summer term only		\$ 1,851,060
Technology Fee - \$75 Per Semester - Summer term only		\$ 2,353,125

**Other Revenue:**

Campus Estimates:		
Student Fees		
Miscellaneous	\$ 16,114,412	
Skills Training	8,035,442	
Other Income (Gifts, Grants, Overhead, etc.)	14,521,890	
Systems Office Estimates:		
Student Fees	18,270,143	
Other Income	2,788,398	
Investment Income	<u>10,700,000</u>	
<b>Total Other Revenue</b>		<b>\$ <u>70,430,285</u></b>

<b>Total Unrestricted Operating Revenue Estimate</b>		<b>\$ 565,280,787</b>
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2022-23 Year-end Close Reserve Estimates		\$ 344,325,406
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**IVY TECH COMMUNITY COLLEGE OF INDIANA  
SUMMARY OF ALL RECOMMENDED ALLOCATIONS BY SITE**

<u>Campus/Site</u>	<u>2023-24 Recommended Budget Allocation</u>	<u>2022-23 Year-end Reserve Estimate</u>	<u>Total</u>
Lake County	\$ 19,212,869	\$ 6,410,000	\$ 25,622,869
Valparaiso	\$ 15,054,015	\$ 5,636,000	\$ 20,690,015
Michigan City	6,863,317	3,862,000	10,725,317
Total Valparaiso	<u>\$ 21,917,332</u>	<u>\$ 9,498,000</u>	<u>\$ 31,415,332</u>
South Bend/Elkhart	\$ 21,841,924	\$ 10,062,000	\$ 31,903,924
Fort Wayne	\$ 34,362,602	\$ 10,915,574	\$ 45,278,176
Warsaw	3,195,111	1,644,388	4,839,499
Total Fort Wayne	<u>\$ 37,557,713</u>	<u>\$ 12,559,962</u>	<u>\$ 50,117,675</u>
Lafayette	\$ 25,042,631	\$ 16,000,000	\$ 41,042,631
Kokomo	\$ 14,818,294	\$ 7,361,144	\$ 22,179,438
Logansport	2,628,706	1,947,780	4,576,486
Total Kokomo	<u>\$ 17,447,000</u>	<u>\$ 9,308,924</u>	<u>\$ 26,755,924</u>
Muncie	\$ 16,612,948	\$ 4,656,933	\$ 21,269,881
New Castle	1,330,716	518,072	1,848,788
Total Muncie	<u>\$ 17,943,664</u>	<u>\$ 5,175,005</u>	<u>\$ 23,118,669</u>
Anderson	\$ 8,118,175	\$ 4,473,455	\$ 12,591,630
Marion	\$ 5,290,343	\$ 3,110,205	\$ 8,400,548
Terre Haute	\$ 21,944,600	\$ 11,170,837	\$ 33,115,437
Greencastle	1,481,182	1,223,967	2,705,149
Total Terre Haute	<u>\$ 23,425,782</u>	<u>\$ 12,394,804</u>	<u>\$ 35,820,586</u>
Indianapolis	\$ 62,972,729	\$ 21,315,260	\$ 84,287,989
Hamilton County	\$ 8,073,031	\$ 3,569,000	\$ 11,642,031
Richmond	\$ 10,173,264	\$ 7,524,263	\$ 17,697,527
Columbus	\$ 14,661,672	\$ 6,913,216	\$ 21,574,888
Franklin	2,245,711	1,302,549	3,548,260
Total Columbus	<u>\$ 16,907,383</u>	<u>\$ 8,215,765</u>	<u>\$ 25,123,148</u>
Madison	\$ 19,116,079	\$ 4,766,835	\$ 23,882,914
Lawrenceburg	\$ 7,155,016	\$ 2,044,057	\$ 9,199,073
Batesville	1,259,950	738,747	1,998,697
Total Lawrenceburg	<u>\$ 8,414,966</u>	<u>\$ 2,782,804</u>	<u>\$ 11,197,770</u>
Evansville	\$ 22,613,970	\$ 7,252,647	\$ 29,866,617
Sellersburg	\$ 19,729,488	\$ 10,718,345	\$ 30,447,833
Bloomington	\$ 22,770,137	\$ 7,700,000	\$ 30,470,137
<b>Total Campuses/Sites</b>	<b><u>\$ 388,568,480</u></b>	<b><u>\$ 162,837,274</u></b>	<b><u>\$ 551,405,754</u></b>
College-wide Accounts	68,224,191		68,224,191
Office of Information Technology	37,156,870		\$ 37,156,870
Transfers Out	28,504,177		28,504,177
Systems Office	42,827,069	181,488,132	224,315,201
<b>Total College</b>	<b><u>\$ 565,280,787</u></b>	<b><u>\$ 344,325,406</u></b>	<b><u>\$ 909,606,193</u></b>

**EXHIBIT C**

**ANNUAL CONTRACTS OBLIGATING THE COLLEGE TO  
EXPENDITURES EXCEEDING \$500,000**

<b>Service/Line of Coverage</b>	<b>Estimated Amount</b>	<b>Vendor</b>
<b>Health Plan</b>		
Employee Group Medical Insurance	\$ 51,000,000	Anthem, CVS Caremark, Chard Snyder
Employee Group Dental Insurance	\$ 2,300,000	Delta Dental
<b>Risk Management</b>		
Risk Mgmt. Broker/Consultant, Property, Crime, Fiduciary, Auto, Fine Arts, Out of State Worker's Comp, General, Umbrella, Professional, Educator's Legal Liability, Internship Professional Liability, Medical Professional, Foreign Liability, Aviation, Cyber Liability, Worker's Compensation (Excess and TPA), Student Accident, International Student, Catastrophic Accident	\$ 3,384,000	Willis Towers Watson, Liberty Mutual or The Hartford, Travelers, United Educators, Old Republic Insurance Co., Beazley (Lloyd's London), Coalition Insurance Solutions, Inc., Axis, Resilience Cyber Insurance Solutions, ACE American Insurance Co., Midwest Employers Casualty Company, XL Specialty, AIG, Capitol Specialty Insurance Corp, CHUBB, National Union Fire Ins. Company of Pittsburg, FM Affiliated, JWF, and Sedgwick
Unemployment	\$ 750,000	Equifax and Department of Workforce Development

**APPROVAL OF CONTRACT WITH FRANKLIN COVEY  
SYSTEMS OFFICE**

**RESOLUTION NUMBER 2023-21**

**WHEREAS**, the College engaged with Franklin Covey in 2021 to begin scaling Franklin Covey’s “Four Disciplines of Execution (4DX)” methodology and operating system across the College-wide system, including all 19 campuses, to improve term-to-term student retention metrics and goals; and

**WHEREAS**, 4DX provides a simple, repeatable formula for organizations to execute its most important priorities by establishing incremental task “commitments” as a part of a weekly cadence, data-informed approach, and ensuring quality, accountability, and timeliness; and

**WHEREAS**, the implementation of 4DX has been launched on 10 campuses and the Systems Office to date, with the remaining 10 campuses to be launched in the Summer and Fall of 2023; and

**WHEREAS**, through June 30, 2023, the College has entered in two (2) prior agreements with Franklin Covey for the use of the 4DX operating system, with prior contracts as follows:

- July 1, 2021 – June 30, 2022 for \$197,847
- July 1, 2022 – June 30, 2023 for \$473,800; and

**WHEREAS**, the College plans to continue this partnership with Franklin Covey for another year, with a contract term running from July 1, 2023 through June 30, 2024 for a contract amount not to exceed \$300,000; Any services provided above a minimum \$192,000 will be spent on an as-needed basis; and

**WHEREAS**, the newly proposed contract term will ensure that the remaining campuses that are either still in an implementation phase, or are soon to be entering an implementation phase, will receive the same level of resources and support as campuses that already fully launched in the current contract period; and

**WHEREAS**, the successful implementation of the 4DX program at each campus is integral to ensuring that the College in its entirety will meet the statewide term-to-term retention goals established as part of the College-wide implementation of the 4DX program and strategic plan.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees do hereby authorize and direct the President, or any other officer of the College designated by the President, to execute the proposed one-year agreement with Franklin Covey after the agreement has been approved by the College Counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

\_\_\_\_\_  
**Andrew Wilson, Vice Chair**

**Dated June 8, 2023**

\_\_\_\_\_  
**Kim Emmert O’Dell, Secretary**



**IVY TECH**  
COMMUNITY COLLEGE

# Academic and Student Experience

State Board of Trustees Meeting  
June 2023





# Agenda

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1

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**Enrollment**

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2

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**Retention Initiatives**

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3

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**Free Summer & Indiana Pre-admission**

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# Enrollment

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DR. DEAN MCCURDY,  
PROVOST & SENIOR VICE PRESIDENT, ACADEMIC AFFAIRS



*Congratulations, Kokomo!*

# 2022–2023 Total Headcount (Unduplicated)



Current Total Headcount	Annual Headcount Goal	Distance to Annual Goal
178,671*, <b>+7.2%</b>	173,183	<b>+5,488</b>

Apprentice	Dual Credit	Skills Training	Revenue Generating (Academic)	Senior Scholar
8,886*; <b>+12.1%</b>	75,574*; <b>+6.8%</b>	14,628*; <b>+24.8%</b>	94,967; <b>+7.3%</b>	415; <b>+9.2%</b>

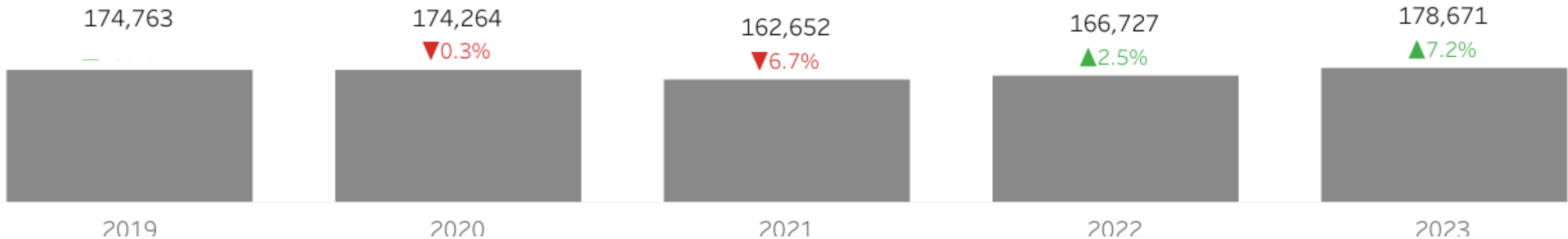
\*High for the 5 years on record

As of 5/14/23

# NEW Total Headcount



- Unduplicated roll-up remains the same (each student counted once per year)
- Adds three additional years of historical data



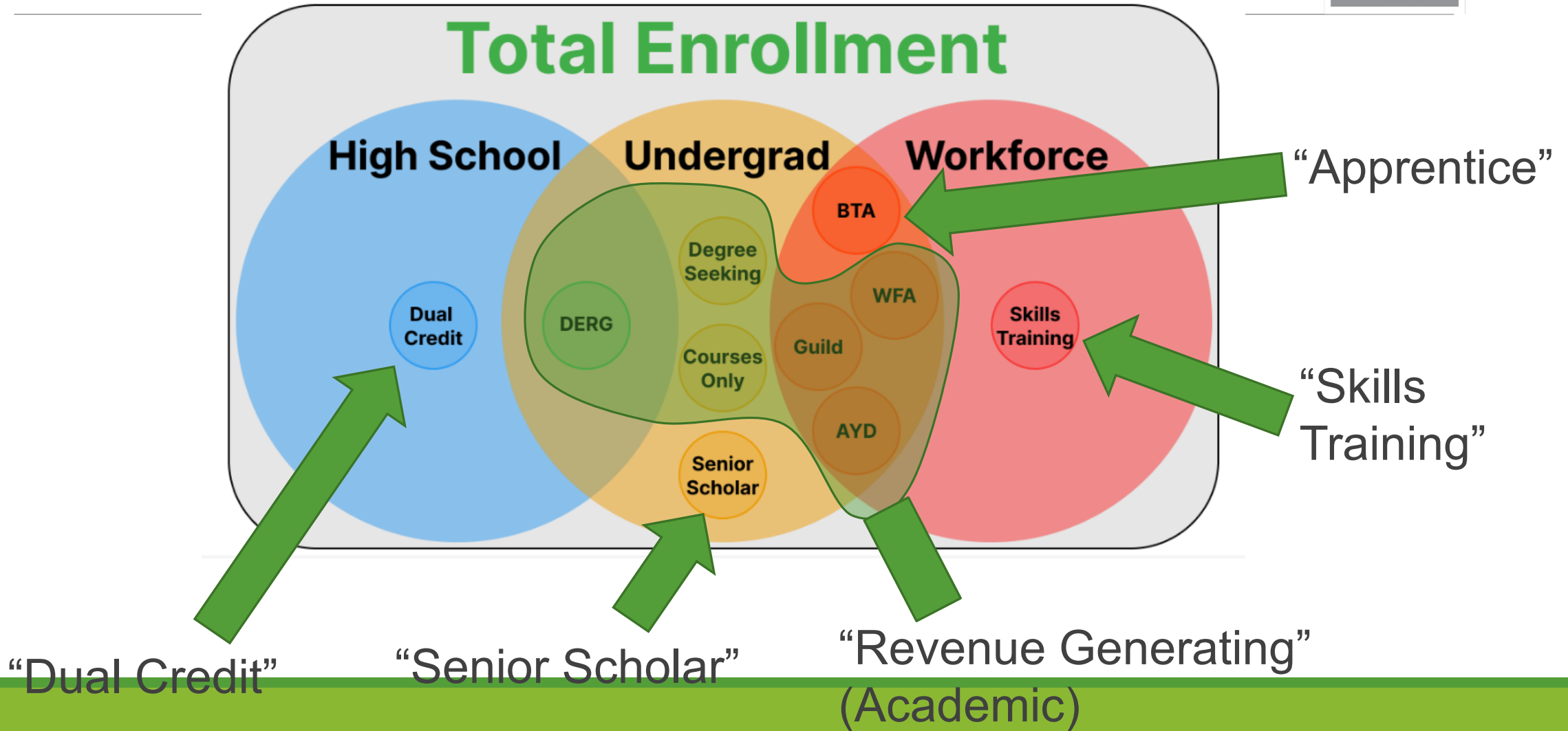
# NEW Total Headcount “Buckets”

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- High School = Concurrently Enrolled
- Undergraduate = Paying Tuition
- Workforce = Employer Sponsored

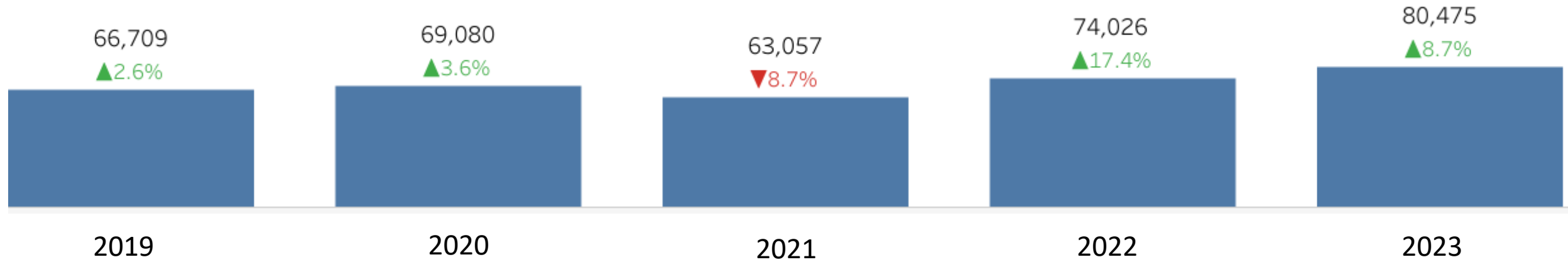
# Total Headcount “Breakouts”



# Headcount

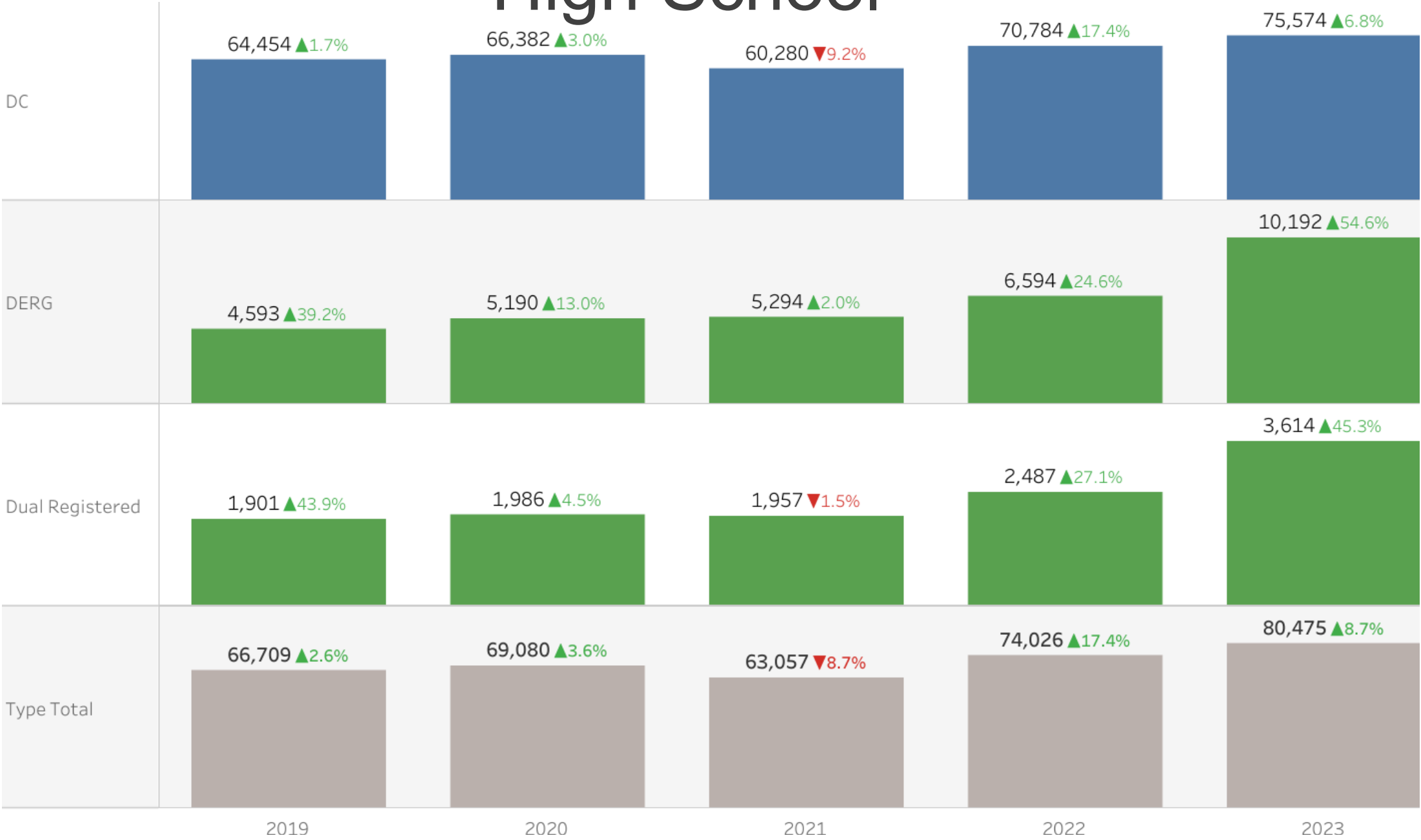
## “High School”

(Point in Time, Unduplicated)



- Includes: Dual Enrolled (Revenue Generating) and Dual Credit

# “High School”

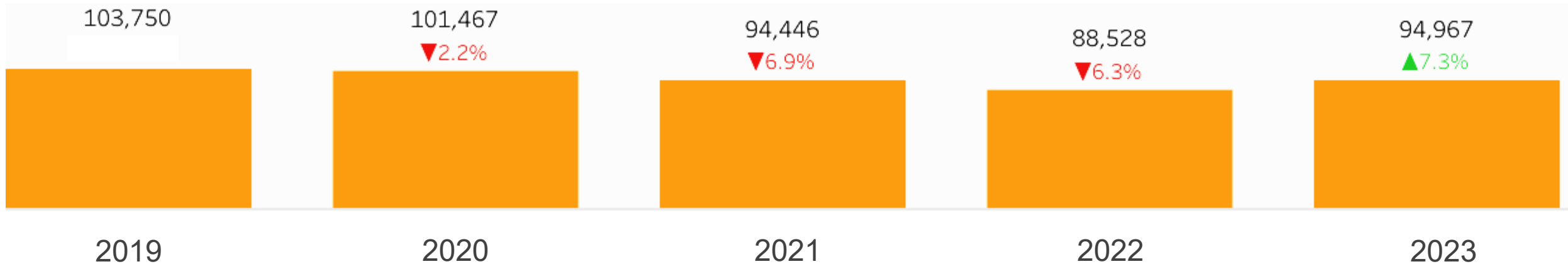




# Headcount

## “Undergraduate”

(Credit + Tuition Bearing, Point in Time, Unduplicated)

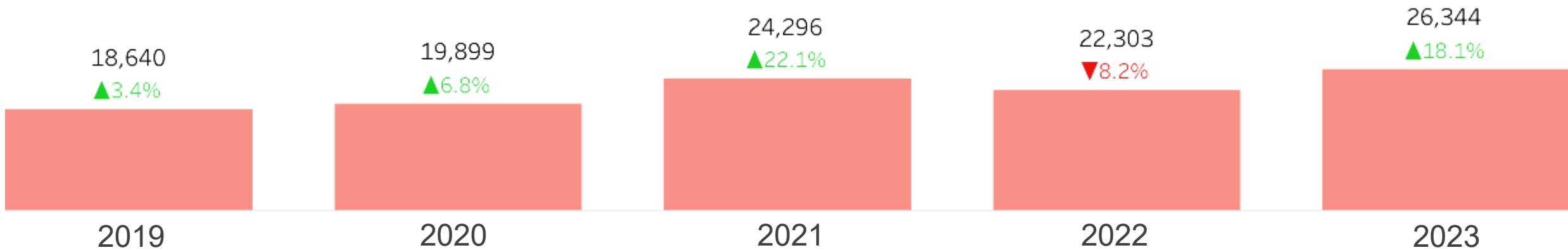


- Includes degree-seeking, dual enrollment, courses only, apprentices, senior scholars, AYD, Guild students

# “Undergraduate”

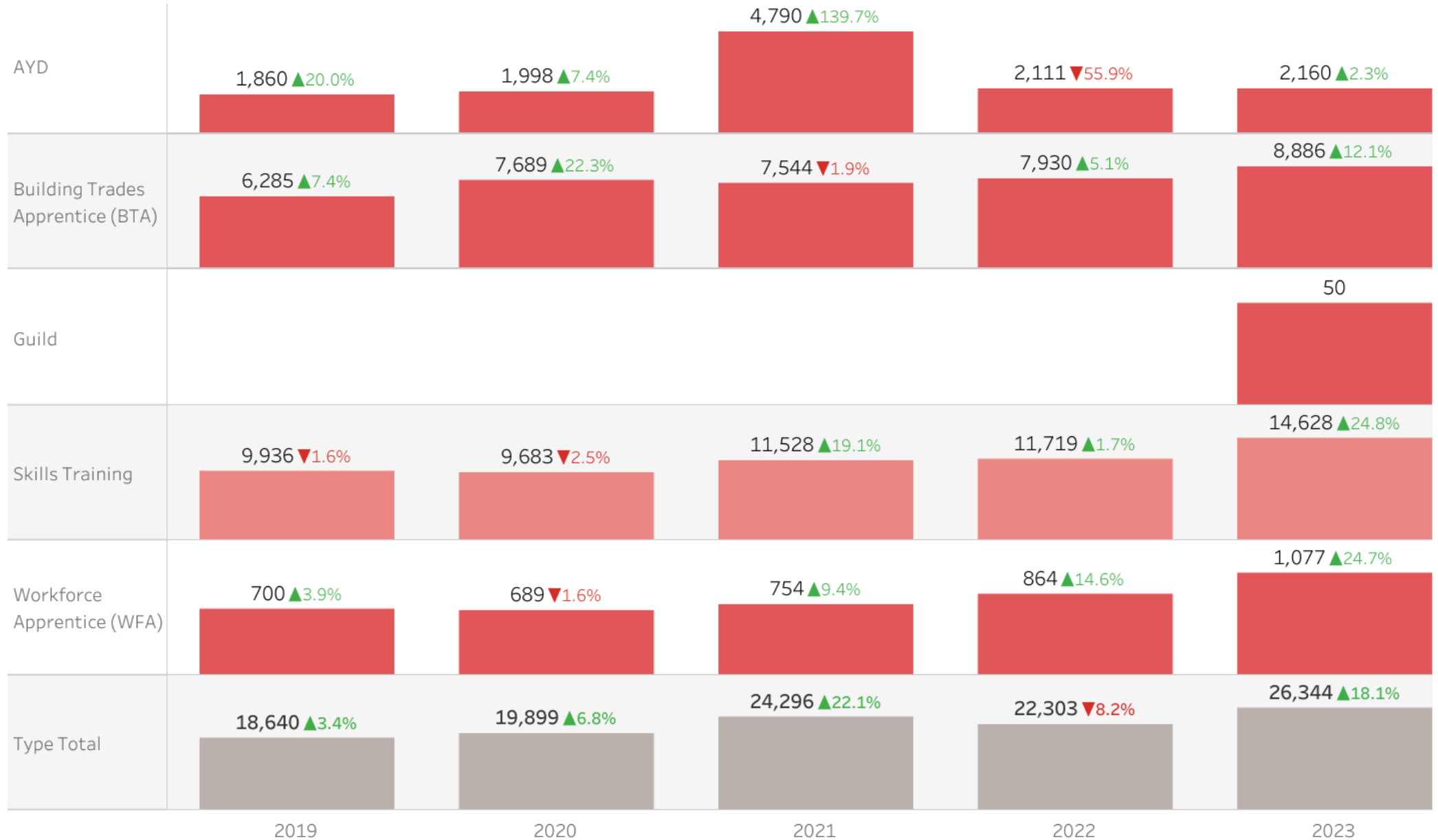


# Headcount “Workforce” (Point in Time, Unduplicated)



- Includes: Skills Training, Building Trades Apprentices, Workforce Apprentices, AYD, Guild students

# “Workforce”





# 2022–2023 Total Headcount

(Unduplicated)

Current Total Headcount	Annual Headcount Goal	Distance to Annual Goal
178,671*, <b>+7.2%</b>	173,183	<b>+5,488</b>

High School	Undergraduate	Workforce
80,475*; <b>+8.7%</b>	94,967; <b>+7.3%</b>	26,344*; <b>+18.1%</b>

\*High for the 5 years on record

As of 5/14/23

# Spring 2023: Undergraduate (Credit-Bearing Enrollment)



Headcount: **+6.3%**, FTE: **+5.5%**

Student Type	Head Count	% Change	FTE	% Change
Continuing	33,626	<b>+0.7%</b>	20,024.0	<b>+1.8%</b>
Dual Enrollment	5,326	<b>+29.7%</b>	1,683.5	<b>+25.9%</b>
Guest	3,083	<b>+16.8%</b>	833.4	<b>+11.5%</b>
New First Time – Adult	2,356	<b>+15.9%</b>	1,060.4	<b>+13.5%</b>
New First Time – Trad.	2,030	<b>+9.3%</b>	1,105.4	<b>+4.0%</b>
Readmit	3,836	<b>+18.0%</b>	1,722.9	<b>+19.3%</b>
Transfer In	1,685	<b>-1.1%</b>	894.1	<b>-0.5%</b>

\*Unduplicated data as of 5/14/23

# Summer 2023: Undergraduate (Credit-Bearing Enrollment)



Headcount: **+8.7%**, FTE: **+8.8%**

Student Type	Head Count	% Change	FTE	% Change
Continuing	15,724	<b>+7.1%</b>	5,507.0	<b>+6.9%</b>
Dual Enrollment	3,792	<b>+43.6%</b>	1,097.3	<b>44.1%</b>
Guest	5,564	<b>-7.4%</b>	1,528.5	<b>-6.3%</b>
New First Time – Adult	706	<b>+27.9%</b>	242.2	<b>+26.4%</b>
New First Time – Trad.	844	<b>+7.5%</b>	283.8	<b>+8.6%</b>
Readmit	1,293	<b>+17.2%</b>	434.8	<b>+13.8%</b>
Transfer In	1,685	<b>+27.9%</b>	37.0	<b>+27.7%</b>

\*Unduplicated data as of 5/14/23

# Fall 2023: Undergraduate (Credit-Bearing Enrollment)



Headcount: **+4.5%**, FTE: **+5.8%**

Student Type	Head Count	% Change	FTE	% Change
Continuing	12,131	<b>+4.2%</b>	7,135.3	<b>+5.4%</b>
Dual Enrollment	395	<b>+11.9%</b>	171.3	<b>11.0%</b>
Guest	191	<b>-1.6%</b>	53.3	<b>-6.7%</b>
New First Time – Adult	275	<b>-3.2%</b>	166.8	<b>+0.3%</b>
New First Time – Trad.	1,450	<b>+8.4%</b>	1,069.4	<b>+8.8%</b>
Readmit	541	<b>-0.9%</b>	307.8	<b>+5.4%</b>
Transfer In	195	<b>-0.5%</b>	110.5	<b>+6.3%</b>

\*Unduplicated data as of 5/14/23



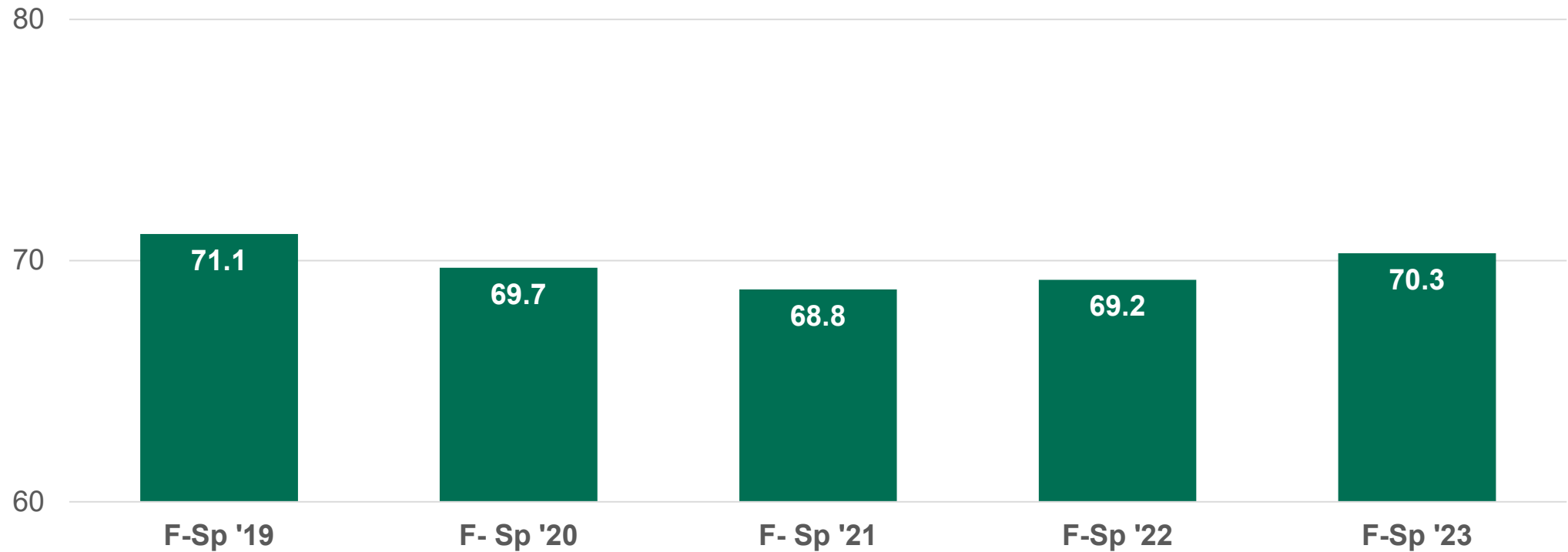
# Retention Initiatives

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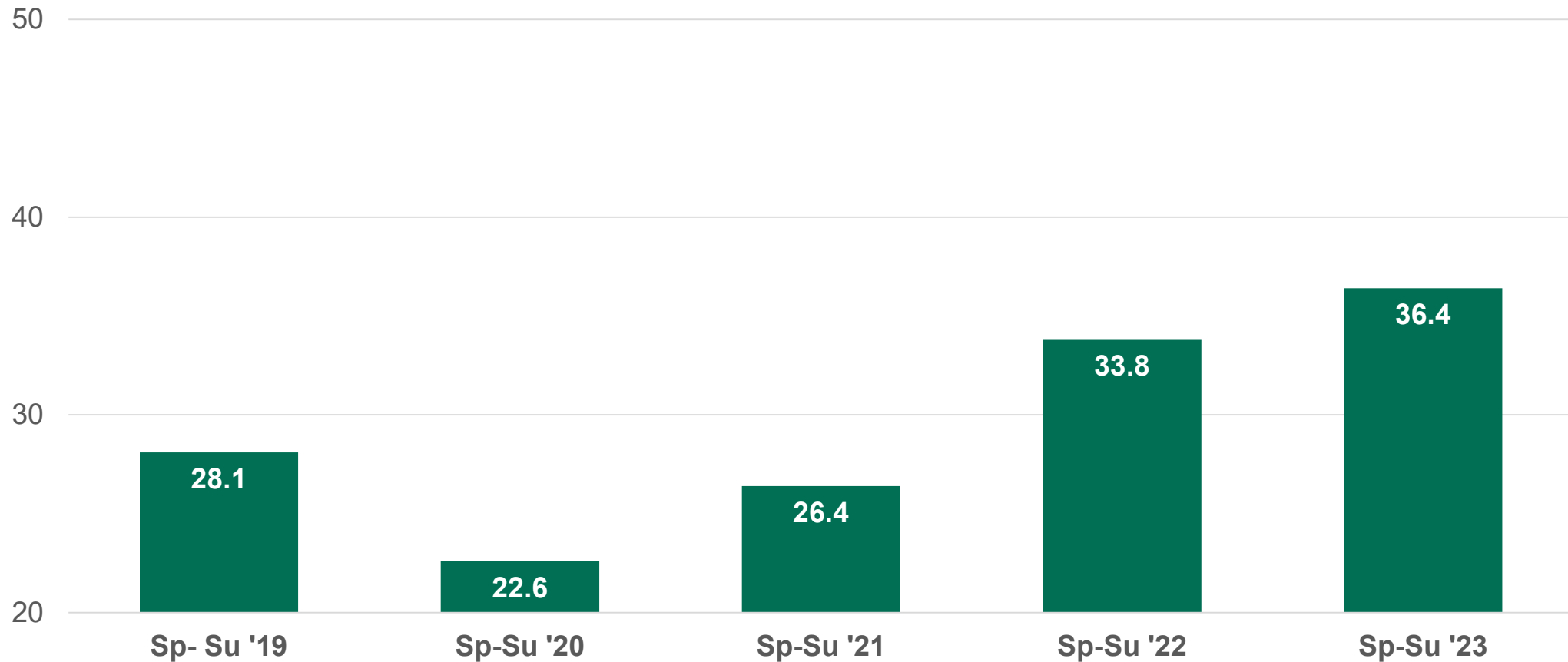
DR. PATRICK ENGLERT

VICE PRESIDENT, STUDENT SUCCESS AND RETENTION  
STRATEGY

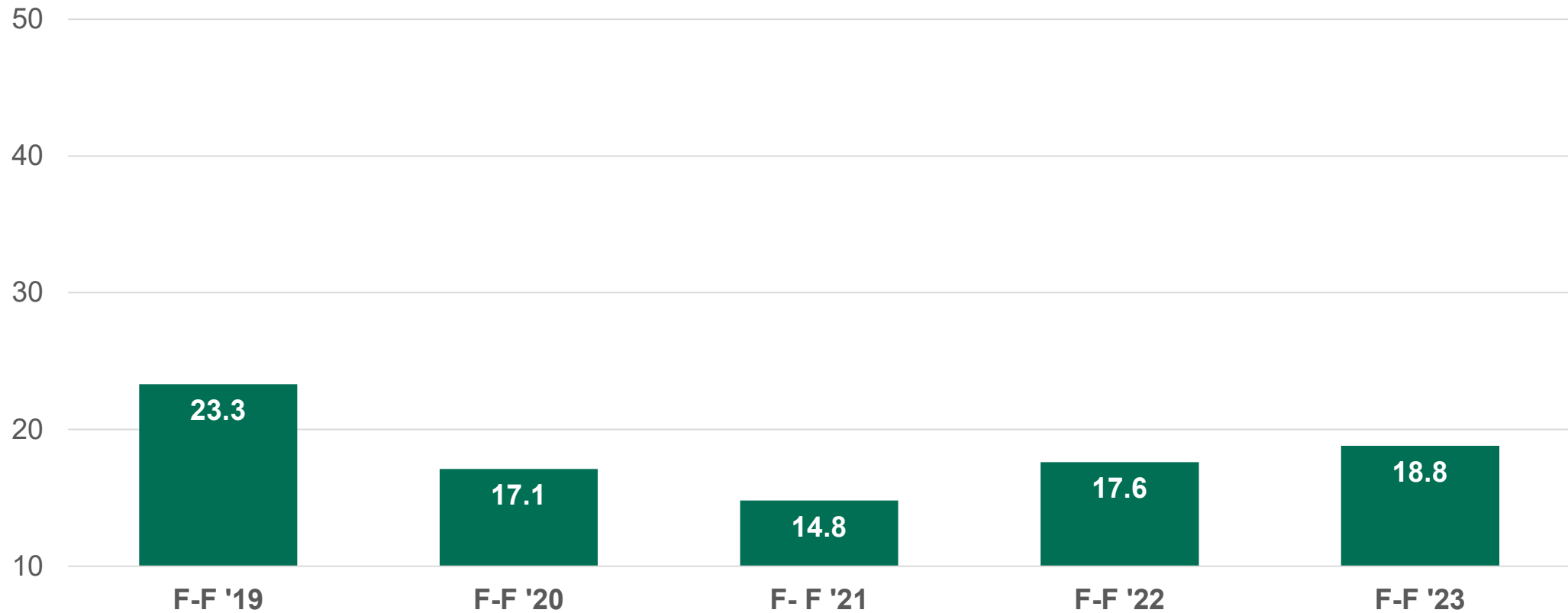
# Fall '22 – Spring '23 Student Retention



# Spring '23 – Summer '23 Student Retention



# Fall '22 – Fall '23 Student Retention



# 8 Dimensions of Wellness (Swarbrick, 2006)



Intellectual Wellness



Financial Wellness



Emotional Wellness



Spiritual Wellness



Occupational Wellness



Physical Wellness



Environmental Wellness



Social Wellness

Holistic approach to mental health and wellbeing

Leverage student programming and activities to incorporate each of the 8 dimensions

# Campus Mental Health Services:



# of Campuses	Type of Services Offered:
9	Employ a Counselor
1	Employ a Life Coach
5	Offer Telehealth Counseling
8	Partner with a 3 <sup>rd</sup> party counseling agency
12	Referrals to Counseling Services Off Campus
5	Group Counseling
2	Addiction/Recovery Groups



# Campus Mental Health Resources:

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11  
Campuses

Workshops

9  
Campuses

Mental Health Events

7  
Campuses

Yoga/Meditation

11  
Campuses

Mindfulness Space

14  
Campuses

Mental Health Awareness Events



# Kokomo Student Success Guides

- All full-time faculty and staff member were assigned 15-20 students
- Success Guides were trained on:

Supporting students  
through transition

Resource Referral

Mindset &  
Relationship Building

- Cultivated connections, increased capacity, and brought campus stakeholders together around student success





# Kokomo Student Success Guides

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## Fall to Spring retention highlights:

- + 8% for traditional-only students
- + 4% overall retention
- + 3% for 0-14 credit hour students
- + 2% for part-time students

# Valparaiso PODs

- Cross-functional faculty and staff team focused on academic program
- Weekly meetings reviewing student success and retention data
- Data informed interventions





# Valparaiso POD Retention

	Fall-Spring '22	Fall- Spring '23
<b>Advanced Manufacturing Engineering &amp; Applied Technology</b>	66.8%	73.3%
<b>Arts, Sciences, &amp; Education</b>	66.7%	73%
<b>Valparaiso's Retention</b>	67.1%	72%
<b>Statewide Retention</b>	69%	70.3%

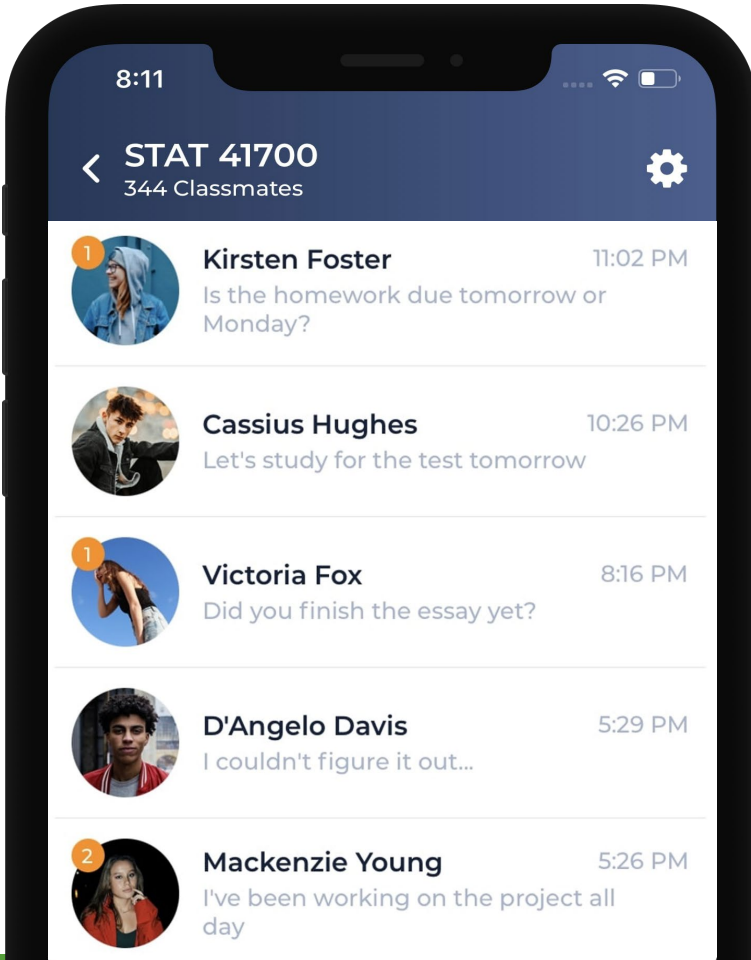
# Terre Haute's Laptop Scholars



	Non-Laptop Scholars	Laptop Scholars
Single Parent Students	71.6%	76%
First Generation Students	73.5%	83%
Students of Color	70%	88.9%
0-15 Credit Hours	65.6%	60.1%



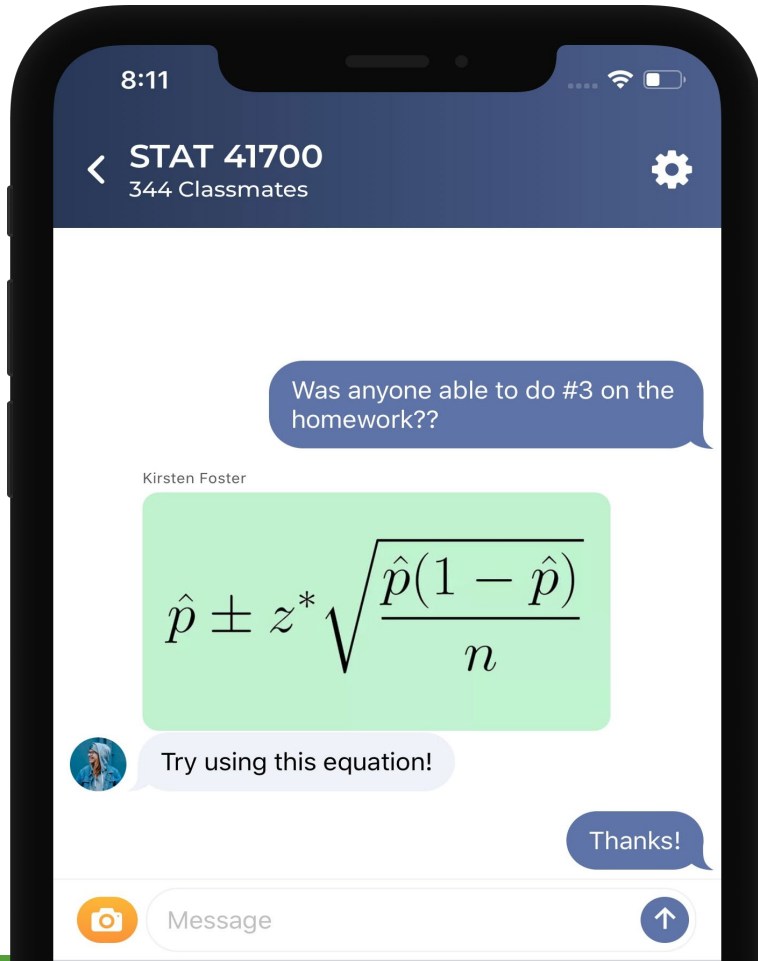
# Muncie's Study Table App



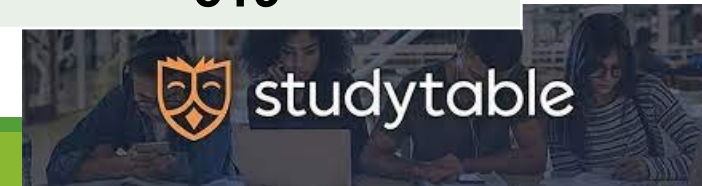
- App focused on peer-to-peer connections in and out of the classroom
- Provides opportunity for study groups, peer tutoring, planner, and support network
- Builds peer connection and develops non-cognitive skills



# Muncie's Study Table App



Category	Fall '22	Spring '23	Year Total
# of Help Interactions	3,683	3,645	<b>7,328</b>
Tasks Created	94	30	<b>124</b>
# of Messages	659	605	<b>1,264</b>
Success Network Interactions	146	83	<b>229</b>
Participating Classes	23	29	<b>52</b>
# of Users	256	263	<b>519</b>



# K-14 Initiatives Update

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MONICA HINGST

INTERIM VICE PRESIDENT, K-14 AND STRATEGIC  
INITIATIVES



# K14 Free Summer Initiatives

**Crossing  
the Finish  
Line 3.0**

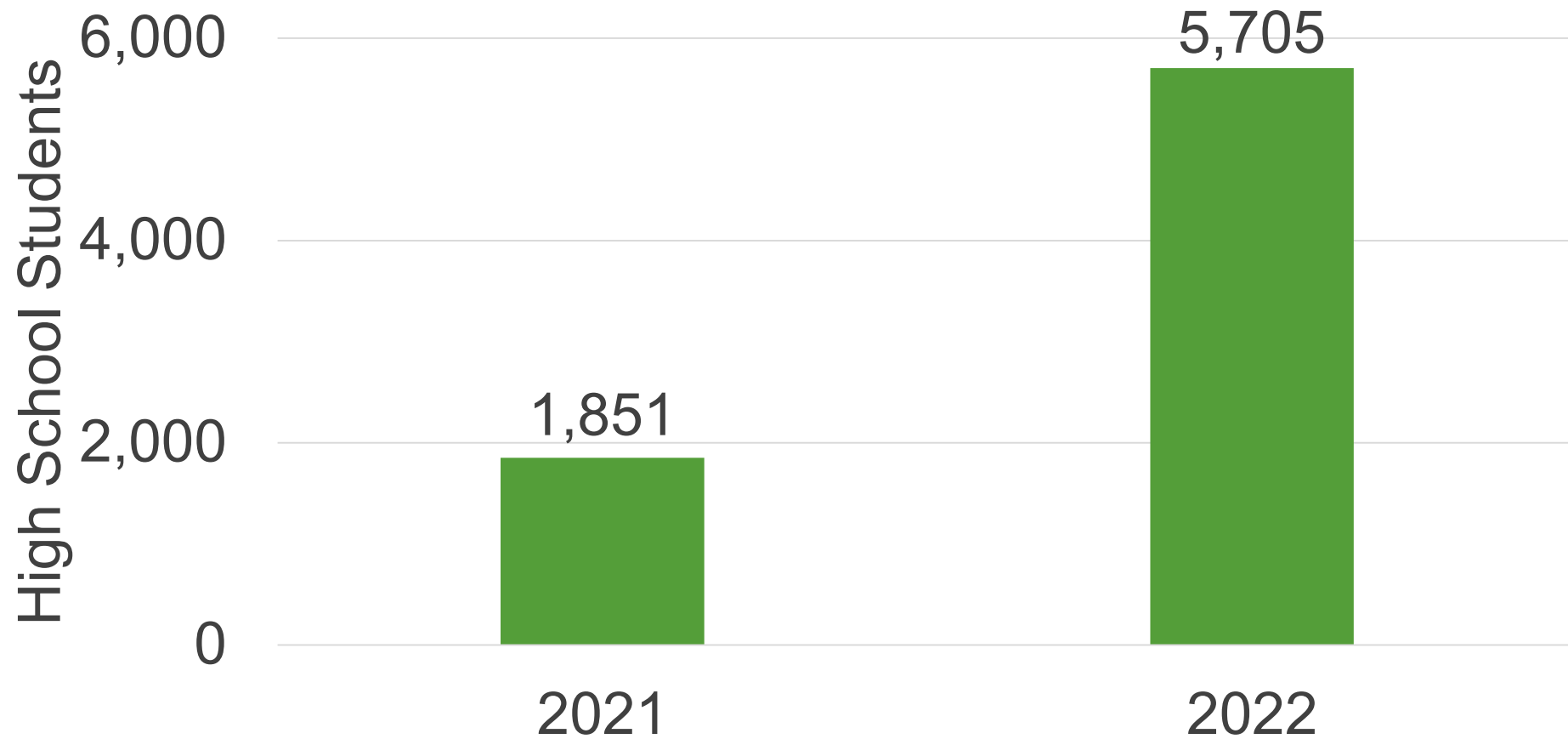
- “Near completers”

**Free  
Summer**

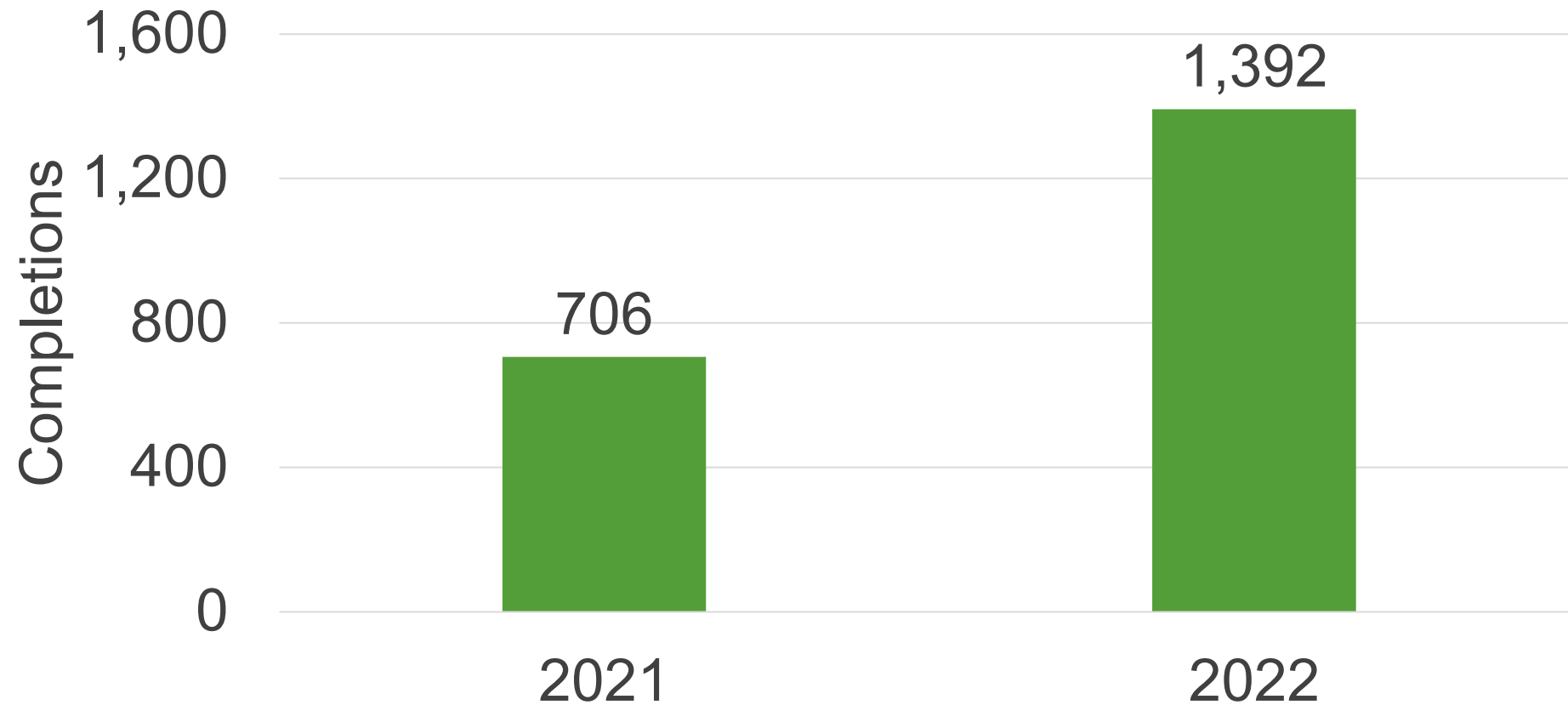
- All Indiana High School Students



# Free Summer History: Enrollment



# Free Summer History: Completions



# 2023 Free Summer Enrollment



Total Students	Class of 2023	
<b>4,935</b> (+1,068)	Graduating Seniors <b>2,180</b>	Post-grad Fall Enrollments <b>362</b>

# Indiana Pre-Admissions: Your Path to College



- Promotes higher education by
  - Informing seniors about their choices in Indiana
  - Connecting to financial aid resources
- Starting with Class of 2024
- 38 participating post-secondary institutions
- Letters delivered after Labor Day 2023



INDIANA COMMISSION *for*  
HIGHER EDUCATION



**THANK YOU!**

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# Appendix A

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SUMMER 2023 AND FALL 2023 ENROLLMENT DATA  
(UNDERGRADUATE = REVENUE GENERATING/ACADEMIC  
PROGRAMS ONLY)

# Summer Enrollment (Undergraduate = Academic Program Headcount) Gender



		<b>Change</b>	<b>% Change</b>		<b>Change</b>	<b>% Change</b>
	<b>Headcount</b>	<b>from 2022</b>	<b>from 2022</b>	<b>FTE</b>	<b>from 2022</b>	<b>from 2022</b>
Female	18,410	1,376	8.1%	6,119.3	458.3	4.3%
Male	9,728	1,025	11.8%	3,058.2	354.5	13.1%
Not Reported	339	-127	-27.2%	113.0	-58.1	-34.03%

Data pulled 5/13/23

# Summer Enrollment (Undergraduate = Academic Program Headcount) Race/Ethnicity



		<b>Change</b>	<b>% Change</b>		<b>Change</b>	<b>% Change</b>
	<b>Headcount</b>	<b>from 2022</b>	<b>from 2022</b>	<b>FTE</b>	<b>from 2022</b>	<b>from 2022</b>
American Indian or Alaskan Native	133	30	29.1%	43.1	10.7	33.1%
Asian	910	38	4.4%	291.8	16.4	6.0%
Black or African American	3,747	537	16.7%	1,281.9	177.1	16.0%
Hispanic/Latino	929	1	0.1%	311.5	-0.8	-0.3%
Native Hawaiian/Pacific Islander	58	30	107.1%	18.4	9.3	101.4%
Two or More Races	1,148	68	6.3%	379.8	9.2	2.5%
Unknown	1,576	-225	-12.5%	500.8	-72.7	-12.7%
White	19,976	1,795	9.9%	6,463.2	605.5	10.3%

Data pulled 5/13/23



# Summer Enrollment (Undergraduate = Academic Program Headcount) Age



Age	FTE	Change from 2022	% Change from 2022
<18	807.7	242.5	42.9%
18-19	1,891.8	138.6	7.9%
20-21	1,689.2	78.0	4.8%
22-24	1,192.9	80.1	7.2%
25-29	1,248.2	93.4	8.1%
30-34	925.6	51.8	5.9%
35-39	610.4	34.0	5.9%
40-44	403.5	3.6	0.9%
45-49	255.8	9.9	4.0%
50-54	155.5	3.4	2.2%
55-59	77.6	15.3	24.6%
60-64	20.8	-1.9	-8.4%
>64	11.5	6.0	110.4%

Data pulled 5/13/23

# Summer Enrollment (Current FTE) By Campus

	Value	Change	% Change
Anderson	246.0	54.1	28.17%
Bloomington	775.8	9.1	1.18%
Columbus	431.8	57.6	15.40%
Distance Apprenticeship	2.2	1.7	312.50%
Evansville	418.6	23.4	5.92%
Fort Wayne	872.5	22.9	2.69%
Hamilton County	285.1	66.4	30.34%
Indianapolis/Lawrence/Pl..	1,779.5	129.7	7.86%
Kokomo	327.1	15.5	4.99%
Lafayette	619.8	29.8	5.05%
Lake County(Gary/E Chic/..	435.6	63.9	17.18%
Lawrenceburg	237.4	77.8	48.77%
Madison	136.1	15.3	12.64%
Marion (Grant County)	176.1	47.6	37.03%
Muncie	367.8	2.0	0.54%
Richmond	183.9	-9.7	-4.99%
Sellersburg	407.5	35.7	9.61%
South Bend/Elkhart	563.0	104.3	22.75%
Terre Haute	482.6	39.3	8.87%
Valparaiso	542.1	-31.6	-5.51%

Data pulled 5/13/23

# Summer Enrollment (Current Headcount) By Campus

	Value	Change	% Change
Anderson	720.0	163.0	29.26%
Bloomington	2,532.0	-122.0	-4.60%
Columbus	1,266.0	153.0	13.75%
Distance Apprenticeship	9.0	6.0	200.00%
Evansville	1,388.0	78.0	5.95%
Fort Wayne	2,717.0	95.0	3.62%
Hamilton County	940.0	209.0	28.59%
Indianapolis/Lawrence/Pl..	5,408.0	392.0	7.81%
Kokomo	1,005.0	64.0	6.80%
Lafayette	1,943.0	84.0	4.52%
Lake County(Gary/E Chic/..	1,342.0	192.0	16.70%
Lawrenceburg	858.0	284.0	49.48%
Madison	445.0	78.0	21.25%
Marion (Grant County)	519.0	142.0	37.67%
Muncie	1,002.0	1.0	0.10%
Richmond	544.0	-71.0	-11.54%
Sellersburg	1,218.0	112.0	10.13%
South Bend/Elkhart	1,771.0	268.0	17.83%
Terre Haute	1,279.0	106.0	9.04%
Valparaiso	1,571.0	40.0	2.61%

Data pulled 5/13/23

# Fall Enrollment (Undergraduate = Academic Program Headcount) Gender



		<b>Change</b>	<b>% Change</b>		<b>Change</b>	<b>% Change</b>
	<b>Headcount</b>	<b>from 2022</b>	<b>from 2022</b>	<b>FTE</b>	<b>from 2022</b>	<b>from 2022</b>
Female	10,071	315	3.2%	5882.3	240.5	4.3%
Male	4,920	318	6.9%	3,011.6	235.7	8.5%
Not Reported	212	17	8.7%	127.5	17.8	16.3%

Data pulled 5/13/23

# Fall Enrollment (Undergraduate = Academic Program Headcount) Race/Ethnicity



		<b>Change</b>	<b>% Change</b>		<b>Change</b>	<b>% Change</b>
	<b>Headcount</b>	<b>from 2022</b>	<b>from 2022</b>	<b>FTE</b>	<b>from 2022</b>	<b>from 2022</b>
American Indian or Alaskan Native	83	21	33.9%	51.1	14.3	38.7%
Asian	361	55	18.0%	213.3	25.5	13.6%
Black or African American	2,025	282	16.2%	1,109.9	194.1	21.2%
Hispanic/Latino	528	-90	-14.5%	306.1	-52.4	-14.6%
Native Hawaiian/Pacific Islander	39	12	44.4%	22.7	6.3	38.7%
Two or More Races	637	63	11.0%	383.4	42.4	12.4%
Unknown	468	-9	-1.9%	264.3	11.6	4.6%
White	11,062	316	2.9%	6,670.5	252.2	3.9%

Data pulled 5/13/23

# Fall Enrollment (Undergraduate = Academic Program Headcount) Age



Age	FTE	Change from 2022	% Change from 2022
<18	166.6	-0.3	-0.2%
18-19	2,056.9	107.6	5.5%
20-21	1,502.0	73.8	5.2%
22-24	1,279.5	140.1	12.3%
25-29	1,338.3	21.4	1.6%
30-34	1,010.1	47.4	4.9%
35-39	674.6	64.9	10.6%
40-44	428.9	7.0	1.7%
45-49	295.4	27.3	10.2%
50-54	151.1	-3.6	-2.4%
55-59	77.8	5.7	7.9%
60-64	28.8	0	0%
>64	11.2	2.9	35.5%

Data pulled 5/13/23

# Fall Enrollment (Current FTE) By Campus

	Value	Change	% Change
Anderson	218.9	5.2	2.43%
Bloomington	565.0	82.5	17.10%
Columbus	512.9	29.9	6.18%
Evansville	633.4	57.5	9.98%
Fort Wayne	1,218.5	21.9	1.83%
Hamilton County	239.9	68.4	39.89%
Indianapolis/Lawrence/Pl..	1,409.5	75.4	5.65%
Kokomo	333.7	-30.2	-8.29%
Lafayette	574.9	69.3	13.70%
Lake County(Gary/E Chic/..	381.7	60.3	18.77%
Lawrenceburg	233.1	43.1	22.67%
Madison	148.1	15.4	11.60%
Marion (Grant County)	113.1	-22.8	-16.75%
Muncie	480.3	-15.4	-3.11%
Richmond	195.2	21.5	12.40%
Sellersburg	354.2	-33.4	-8.62%
South Bend/Elkhart	505.9	115.9	29.72%
Terre Haute	457.1	-21.6	-4.52%
Valparaiso	445.9	-48.9	-9.88%

Data pulled 5/13/23

# Fall Enrollment (Current Headcount) By Campus

	Value	Change	% Change
Anderson	384.0	33.0	9.40%
Bloomington	918.0	146.0	18.91%
Columbus	835.0	53.0	6.78%
Evansville	1,044.0	33.0	3.26%
Fort Wayne	2,103.0	4.0	0.19%
Hamilton County	369.0	106.0	40.30%
Indianapolis/Lawrence/Pl..	2,548.0	79.0	3.20%
Kokomo	544.0	-28.0	-4.90%
Lafayette	930.0	94.0	11.24%
Lake County(Gary/E Chic/..	688.0	100.0	17.01%
Lawrenceburg	396.0	65.0	19.64%
Madison	267.0	21.0	8.54%
Marion (Grant County)	185.0	-45.0	-19.57%
Muncie	722.0	-26.0	-3.48%
Richmond	340.0	37.0	12.21%
Sellersburg	599.0	-53.0	-8.13%
South Bend/Elkhart	872.0	133.0	18.00%
Terre Haute	703.0	-4.0	-0.57%
Valparaiso	756.0	-98.0	-11.48%

Data pulled 5/13/23



# Appendix B

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FALL – SPRING, SPRING 2 – SUMMER, AND SPRING – FALL  
RETENTION DATA (UNDERGRADUATE = REVENUE  
GENERATING/ACADEMIC PROGRAMS ONLY)



## Campus 5-Year Trends

Fall to Spring [Point-in-Time]

Red values show where current is lower than historic

# Fall-Spring Retention by Campus Past 5 Years Point-in-Time Progress



Data pulled 5/19/23

# Spring-Summer Retention Progress by Campus Past 5 Years

Data pulled 5/19/23



## Campus 5-Year Trends

Spring to Summer [Point-in-Time]

Red values show where current is lower than historic



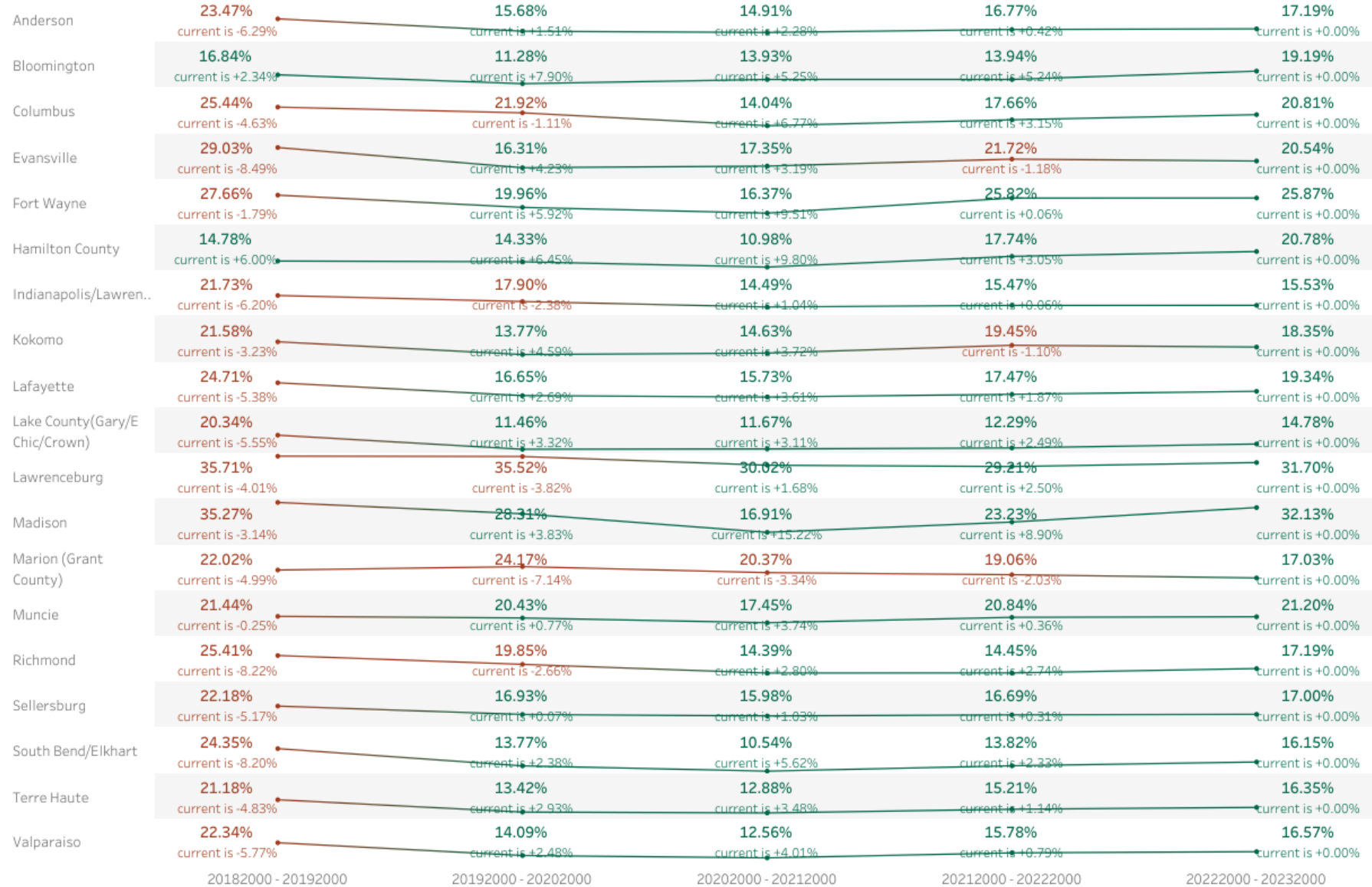
# Fall – Fall Retention Progress by Campus Past 5 Years



## Campus 5-Year Trends

Fall to Fall [Point-in-Time]

Red values show where current is lower than historic



Data pulled 5/19/23



**IVY TECH**  
COMMUNITY COLLEGE

## AUDIT COMMITTEE

The report will be given at the State Board of Trustees Meeting on June 8, 2023



**IVY TECH**  
COMMUNITY COLLEGE

# Building, Grounds and Capital Committee

State Board of Trustees Meeting  
June 2023



# **Building, Grounds and Capital**

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AMANDA WILSON

VICE PRESIDENT FOR CAPITAL PLANNING AND FACILITIES



# Agenda

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- 1 **Indianapolis Campus, NMC Elevator JOC Contract**
  - 2 **Indianapolis Campus, C4 Elevator JOC Contract**
  - 3 **Lake County Campus, East Chicago GMP Contract Amendment**  
**Muncie Campus, Elevator Upgrade Contract**
  - 4 **Terre Haute Campus, Custodial Service Contract**
  - 5 **Indianapolis Campus, Capital Project**
  - 6 **Informational Item: Contract, Spend**
  - 7
-



# Indianapolis North Meridian Center

## Elevator Upgrade

---



### JOC Contract

- Address: 50 W Fall Creek Parkway N Drive, Indianapolis
- Project: Upgrade Elevator
- Scope: Replace controls, update finishes, update all code required components for electrical and mechanical in support spaces
- Funding: State R&R and Campus Funds
- JOC Contract with Electric Plus \$1,114,616

# Indianapolis C4 Building

## Elevator Upgrade

---



### JOC Contract

- Address: 2820 N Meridian Street, Indianapolis
- Project: Upgrade Elevator
- Scope: Replace controls, update finishes, update all code required components for electrical and mechanical in support spaces
- Funding: State R&R and Campus Funds
- JOC Contract with Electric Plus \$1,277,174

# Lake County East Chicago

## Building Renovation Project

---



### GMP Contract Amendment

- Address: 410 E Columbus Dr., East Chicago
- GMP is established at the design development stage and executed as an addendum to the pre-construction contract
- Pre-Construction was approved in October 2022 in the amount of \$39,000
- GMP amendment is \$10,430,104
- Total Berglund contract \$10,469,104
- Total Project cost \$12,249,371

(Includes; Design, Owners Rep, Geotechnical, Survey, Builders Risk, IT & Security, Equipment relocation, Commissioning, Furniture, Owner Contingency)

# Muncie Fisher Building

## Elevator Upgrade

---



### Contract

- Address: 345 S Hight Street, Muncie
- Project: Update Elevators
- Scope: Remove existing controls and replace with new microprocessor controller, new AC drive geared machines, heavy duty door operator. Install vandal resistant pushbuttons, new wiring, LED down light ceilings, and renovate cab interiors
- Funding: State R&R and Campus Funds
- Contract with TK Elevator Corporation in the amount of \$1,057,900



# Terre Haute Custodial Services

---

## Contract

- Address: Terre Haute Buildings; Main Campus (Isaacs, NT, CTI, Trade Tech), CDW and TechLab
- Who: Nishida Services
- Contract amount: \$619,200 (2 year price)
- Term: 2 year contract with a 1 year renewal option



# Indianapolis Capital Project

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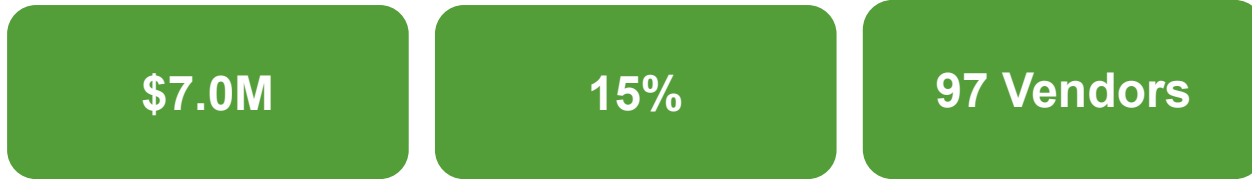
## Next Steps

- Project approved August 2022 by SBOT in the amount of \$33,001,450
- Request project authorization increase by \$5 Million
- Budget Productivity Committee June 29<sup>th</sup>
- Commission for Higher Education July 13<sup>th</sup>
- State Budget Agency August/September (pending schedule)
- State Board of Trustees Contract Approvals October Meeting

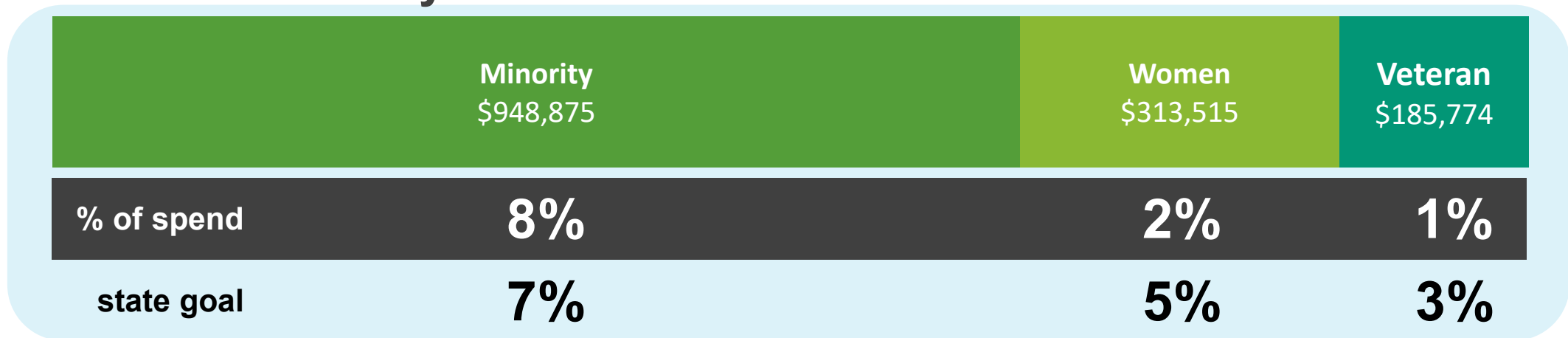


# State-Certified Diverse Spend

## Overall



## Construction Only



**THANK YOU!**

---





**IVY TECH**  
COMMUNITY COLLEGE

## Budget & Finance Committee

The report will be given at the State Board of Trustees Meeting on June 8, 2023



IVY TECH  
COMMUNITY COLLEGE

# Foundation Update

State Board of Trustees Meeting  
June 2023



# Ivy Tech Foundation

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COURTNEY ROBERTS

IVY TECH FOUNDATION PRESIDENT



# Agenda

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1

**Campaign Update**

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2

**Foundation Highlights & Campus Spotlight: Terre Haute**

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3

**Ivy Tech Day**

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4

**Early Childhood Education**

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# Invest IN Ivy Tech



# Fundraising Goal Results

INVEST  IVY TECH

\$328.2M

of \$285M  
campaign goal

Results Through 5.31.2023 - with 1 month to go

# INVEST IVY TECH Overview



Type	\$\$ to Raise In the Millions	Grand Total as of 5.31.2023	% to Goal
Grants	\$175	\$205.1	117%
All Other Gifts (Major Gift, Planned Gift, Annual Fund and Other)	\$110	\$123.1	112%
<b>Total</b>	<b>\$285</b>	<b>\$328.2</b>	<b>115%</b>

# INVEST IVY TECH Impact



**\$73.9M Raised**

Fiscal Year 2023 Towards  
\$51.9M Goal



**\$15M - Lilly Scholars**

Eli Lilly Grant



**\$1M - Sellersburg**

Jeffersonville Promise



**\$500K - Kokomo**

EDA Grant



**GIK Building - Muncie**

Henry County Campus



**\$300K - Evansville**

**& Terre Haute**

Good Samaritan Hospital





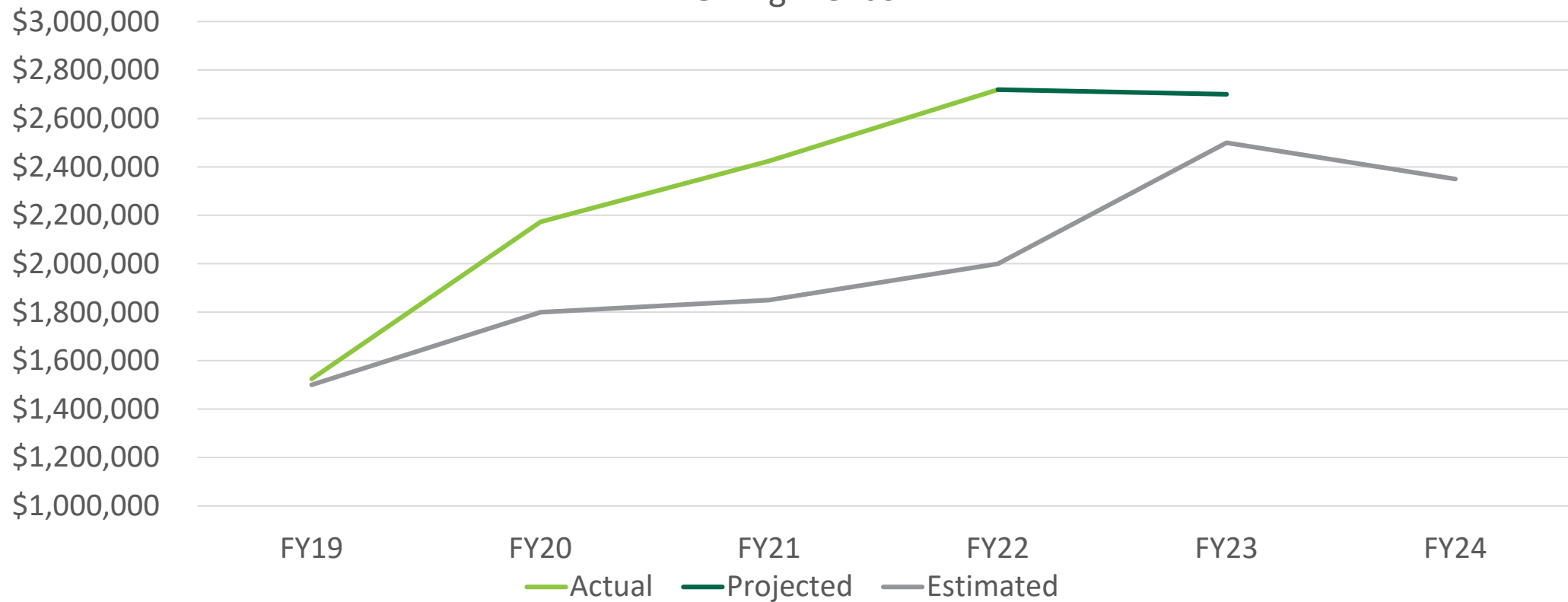
# Campus Foundation Highlights: Terre Haute





# Terre Haute Spotlight

Giving Trends







# Terre Haute Spotlight

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## Fiscal Year 2023 Highlights

- Good Samaritan Partnership / Evansville Collaboration (\$300,000)
  - School of Nursing Expansion
  - School of Health Sciences Renovations
  - Knox County Pipeline
  
- West Central Indiana READI Grant (\$1,000,000)
  - Diversity, Equity, and Belonging
  - Healthcare Pipeline
  
- Recovery Scholars Cohort Launch



# Ivy Tech Day





# IVY TECH DAY



**ONE DAY**  
MEANT EVERYTHING  
FOR OUR  
**STUDENTS**

# IVY TECH DAY

Give. Grow. Go. | April • 11 • 2023

“When I made the decision to return to college after starting a family, Ivy Tech gave me the courage and confidence to go from taking a course at a time to a full load. The teachers were all very supportive, patient, and kind. Ivy Tech gave me a future.”

## Social Media Engagement/Results



**693,327**  
total impressions



**171 Donations**  
from targeted ads



**342 Social Ambassadors**  
raised \$19,456.48

## Website Traffic



**468 Ivy Why**  
stories collected



**Gift Breakdown**  
814 via Desktop | 668 via Mobile | 426 Offline



**33,529 Total Page Views**  
21,573 unique page views

## Total Impact



**\$243,095**  
total raised



**2,031 Total Gifts**  
Statewide total # of gifts



**16% Total Giving**  
from Foundation Board



## Number of Donors



**340** first time donors

**294**  
total alumni  
donors



**115**  
first time  
alumni donors

**776**  
total employee  
donors



**131**  
first time  
employee donors



# Early Childhood Education



Introduce Pathways



Grow Careers



Support Workers



Engage Employers &  
Community

# Advancing Indiana's Early Childhood Workforce:

2023-2028



**IVY TECH**  
COMMUNITY COLLEGE

# Human Resources & Operations

State Board of Trustees Meeting  
June 2023





# Agenda

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1

**Collaborative Solutions Resolution**

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2

**Workday Project Update**

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3

**Franklin Covey – 4DX Resolution**

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# **Collaborative Solutions Resolution**

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OFFICE OF INFORMATION TECHNOLOGY

# Collaborative Solutions Resolution

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## Post Production Service for Workday

- Support to implement Workday major releases
- Staff augmentation
- Support through first cycles
- Contract is for three years for a total of \$1,205,245
- Majority of support in first year and decreases to \$224,965 in year 3

# **Workday Project Update**

---

OFFICE OF INFORMATION TECHNOLOGY





# Workday Project Update

## Milestones Achieved

Architect  
Stage

6/9/2022

Config &  
Prototype  
Stage

10/13/2022

Testing  
Stage

5/12/2023

### In Progress

- Biggest ERP project in all of HigherEd
- Training delivery and Job Aid creation
- Communication and Campus preparation

### Next Step

- Workday Go-live HR/Payroll 6/26/23, Finance 7/5/23
- Post-production support and backlog enhancements
- Adaptive Financial Planning

**Payroll earnings tested  
100% accurate! First time  
Workday and  
Collaborative Solutions  
have seen this  
achievement!!**

# Reengineering for Success, Scale



# Franklin Covey – 4DX

---

EMILY SELLERS

VICE PRESIDENT OF PROJECT IMPLEMENTATION & SUPPORT

# Focus on Retention

- Retention is our promise to our students
- If students are not retained, they will not complete with us
- 4DX brings our focus to retention



# Achieving Operational Excellence



**Collegewide Focus  
on Student Retention**



**Data Transparency  
& Analysis**



**Team Engagement  
& Celebration**



**Structure &  
Accountability**



# Campus Spotlight: Sellersburg

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TRAVIS HAIRE, PHD  
CHANCELLOR, SELLERSBURG



# Campus Implementation

## Phase 1 Campuses Summer – Fall 2022

- **Hamilton County** +
- **Lawrenceburg** +
- **Madison** +
- **Lafayette** +

## Phase 2 Campuses Spring 2023

- **Evansville** +
- **Sellersburg** +
- **Marion** +
- **Indianapolis** +
- **Terre Haute** +

## Phase 3 Campuses Summer – Fall 2023

- **Muncie** +
- **Valparaiso**
- **Fort Wayne** +
- **Lake County** +
- **Kokomo** +
- **Anderson** +
- **Bloomington** +
- **South Bend** +
- **Richmond** +
- **Columbus** +



# 4DX Board Resolution

**Vendor:** Franklin Covey

**Purpose:** 4DX Operating System & Executive Coaching

**Term:** July 1, 2023 – June 30, 2024

**Amount:** Not to exceed \$300,000



# Questions

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**IVY TECH**  
COMMUNITY COLLEGE

# Marketing & Communications

State Board of Trustees Meeting  
June 2023





# Agenda

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1

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**Statewide Strategic Enrollment Plan**

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2

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**RFI & Application Redesign Updates**

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3

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**Williams Randall Resolution**

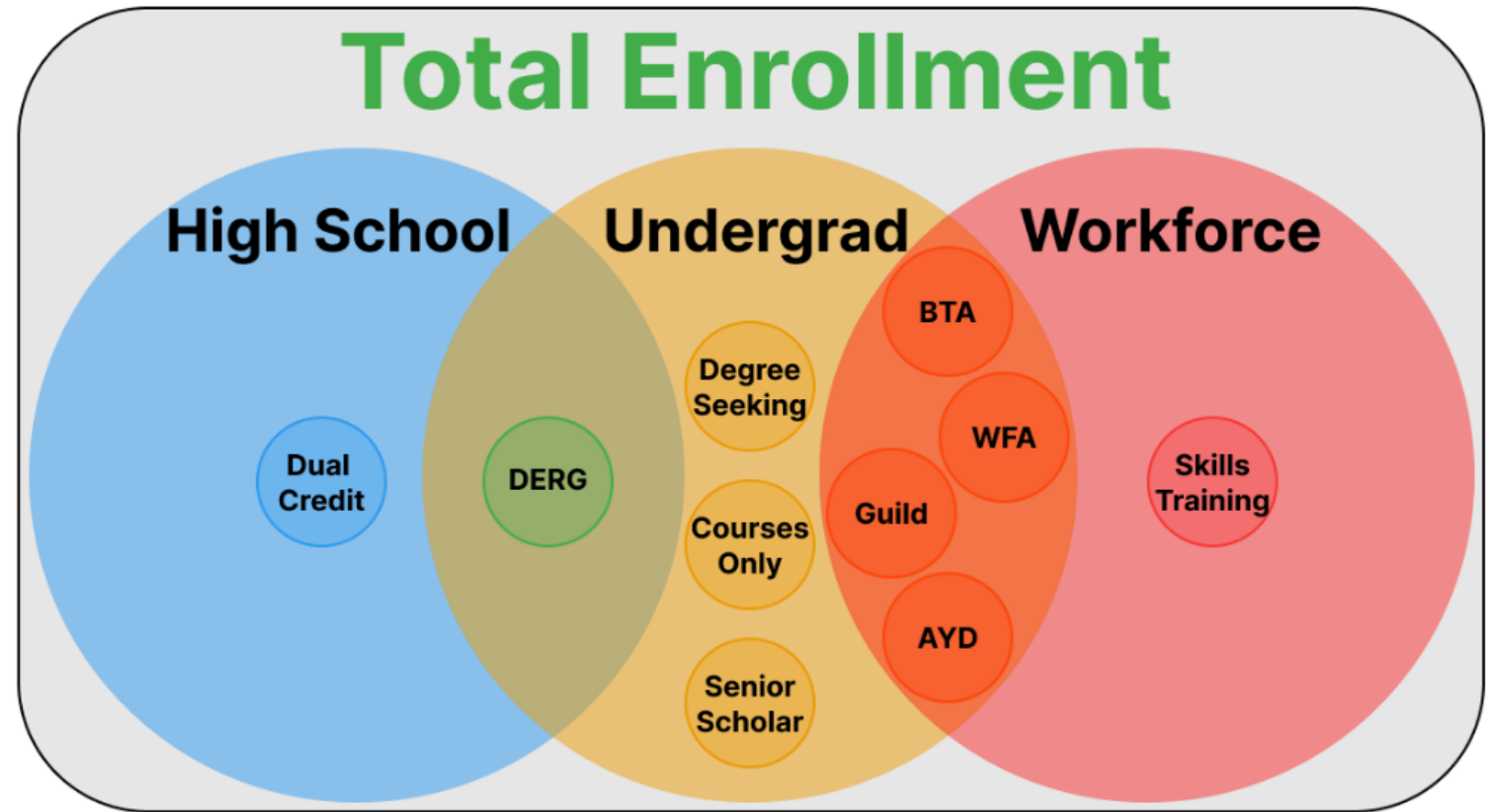
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# **Statewide Strategic Enrollment Plan**

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# Strategic Enrollment Plan

....an institution's efforts to identify, recruit, enroll, retain, and graduate a student body in accordance with an institution's mission and goals while also maintaining fiscal sustainability.



# Statewide (Systems Office) Strategic Enrollment Plan



## What's New?

- Inaugural Statewide Plan Created
- Cross-Functional Team
- Collection of SO Campaigns
  - Recruitment & Marketing
  - K14
  - Workforce & Careers
  - Student / Academic Affairs
  - Financial Aid
  - Diversity, Equity & Belonging

# Strategic Enrollment Plan

## What's Included



46  
Statewide  
Campaigns

An icon consisting of four interlocking puzzle pieces in shades of green, representing the total number of statewide campaigns.

Funnel

14 Ongoing Campaigns



K14

12 Ongoing Campaigns



Workforce

8 Ongoing Campaigns



Continuing

12 Ongoing Campaigns

**Chris Lowery**  
May 1 · 🌐

In the early hours of last Friday morning, the Indiana General Assembly concluded its 2023 legislative session. To say that this session was a success for the students we serve and the institutions with which we partner, is an understatement. Many words have been used to describe this year's session with Governor Holcomb calling the budget tha... See more

**2023 LEGISLATIVE SESSION OUTCOMES**

- ✓ 21st Century Scholar **Auto-Enrollment**
- ✓ **Increased Funding** for Dual Credit
- ✓ **FAFSA** Filing Requirement
- ✓ **Increased Funding** for the Workforce Ready Grant
- ✓ **Revised Funding Formula** that Addresses Enrollment, Completion & Grad Retention
- ✓ **Increased Financial Aid** for Future Educators
- ✓ **Incentives** for Indiana College Core Completion
- ✓ **Increased Financial Aid Options** for Veterans & Military-Affiliated Individuals

INDIANA COMMISSIONER, CHRIS LOWERY

INDIANA COMMISSION for HIGHER EDUCATION

9:20 📶 86

Chris Lowery · 2nd  
Commissioner - Indiana Commission for Higher Education  
2d · 🌐

The life-changing 21st Century Scholars program, after 33 years in existence, is now auto-enroll for low-income Hoosier students. Last year, only 48% of eligible kids got signed up. That changes immediately to 100% with signing of HB 1449 today by Governor **Eric Holcomb**. HOPE (Hoosier Opportunities & Possibilities through Education) grows in Indiana. #education #opportunities #students

Leave your thoughts here... @ Post

Home My Network Post Notifications Jobs

## Indiana House passes bill that would expand 21st Century Scholars program

☰ DONATE

npr wfyi INDIANAPOLIS PBS

☰ NEWS • PUBLIC AFFAIRS

APRIL 19, 2023

## Bill to automatically enroll eligible students for scholarship program heads to governor's desk

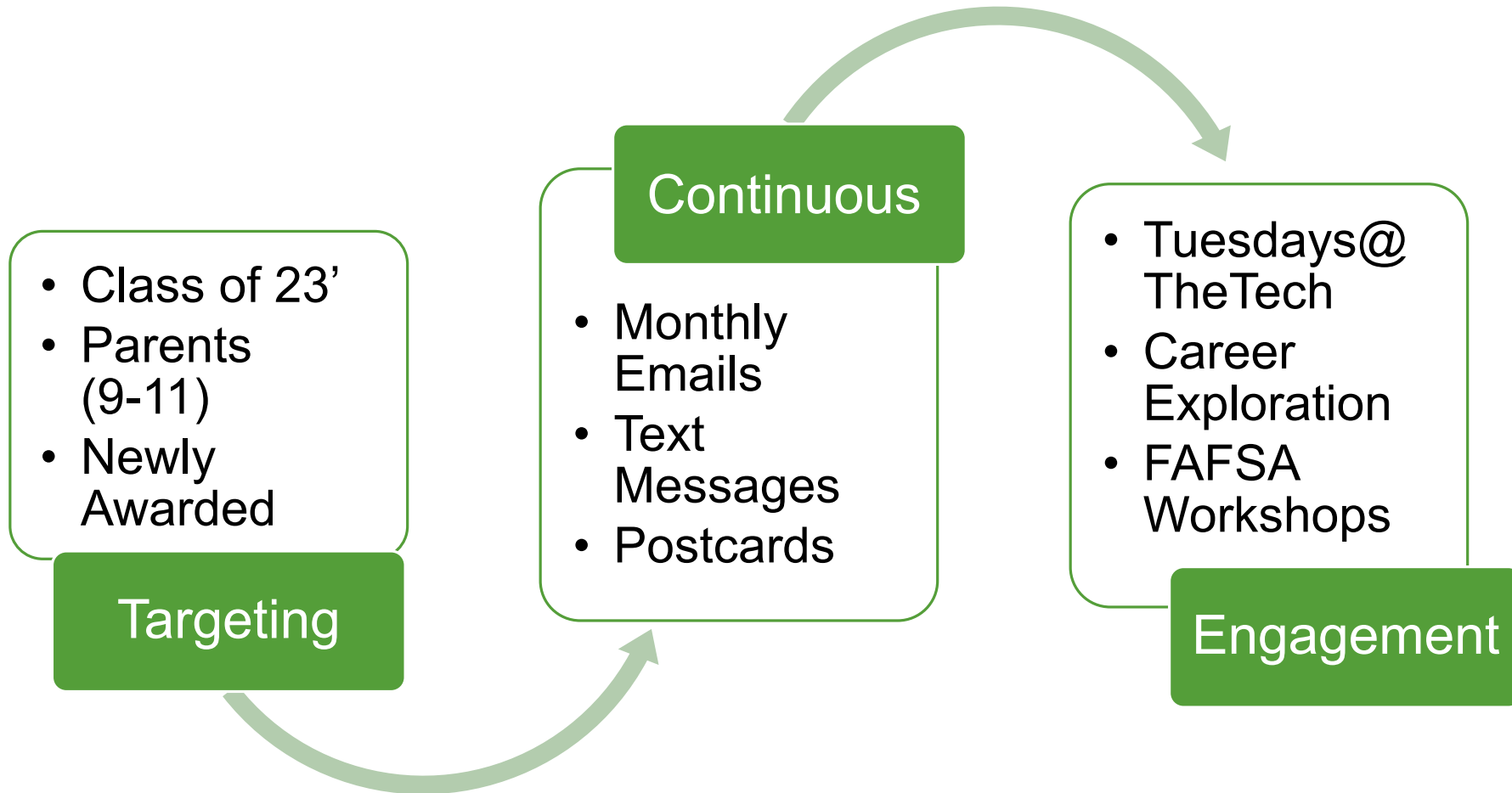
VIOLET COMBER-WILEN

# Strategic Enrollment Plan K14 Example – 21st Century Scholars



# Strategic Enrollment Plan

## K14 Example – 21<sup>st</sup> Century Scholars



# Strategic Enrollment Plan

## K14 Example – 21<sup>st</sup> Century Scholars



JOIN US FOR

### 21<sup>ST</sup> CENTURY SCHOLAR DAY

Discover how our 70+ programs can lead you to a great career at the most affordable price.



Ivy Tech Community College is committed to providing 21st Century Scholars, like you, the resources you need to succeed in completing a degree or credential that will help you secure an in-demand, high-paying career quickly and for the most affordable price.


Full tuition coverage through the Scholars program, plus free textbooks through our Ivy+ program, means **100% of your cost of attendance will be covered at Ivy Tech**. Other schools may have additional costs they tack on to your bill like textbooks, technology fees, or housing and dining expenses. By staying close to home and attending Ivy Tech, you can save that extra cost for your next vacation and earn your degree for free.

See for yourself why Ivy Tech is the best college choice for Scholars! Join us for 21st Century Scholar Day on June 14 to get a feel for campus, connect with faculty and staff, and learn how we can support you.

**RSVP NOW AT [IVYTECH.EDU/21ST-CENTURY](http://IVYTECH.EDU/21ST-CENTURY)**




50 W Fall Creek Pkwy N Dr  
Indianapolis, IN 46208-5752



## GET A DEGREE FOR FREE

WITH 21<sup>ST</sup> CENTURY SCHOLARS




Rene,

Ivy Tech Community College is committed to providing [21st Century Scholars](#), like you, the resources you need to succeed in completing a degree or credential that will help you secure an in-demand, high-paying career quickly, all for the most affordable price.

Full tuition coverage through the Scholars program, plus free textbooks through our [Ivy+](#) Tuition program means **100% of your cost of attendance will be covered at Ivy Tech**. Other schools may have additional costs they tack on to your bill like textbooks, technology fees, or housing and dining expenses. By staying close to home and attending Ivy Tech, you can spare yourself that extra cost and earn your degree for FREE!

Get started on your journey with Ivy Tech today. Start by filling out our [free application](#). And don't hesitate to reach out if you have any questions. You can give us a call at 888-IVY-LINE (888-489-5463) or [chat with us](#) online from 7 a.m. to 1 a.m. (ET).



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This email was sent by: **Ivy Tech Community College**  
50 W Fall Creek Pkwy N Dr, Indianapolis, IN, 46208, US

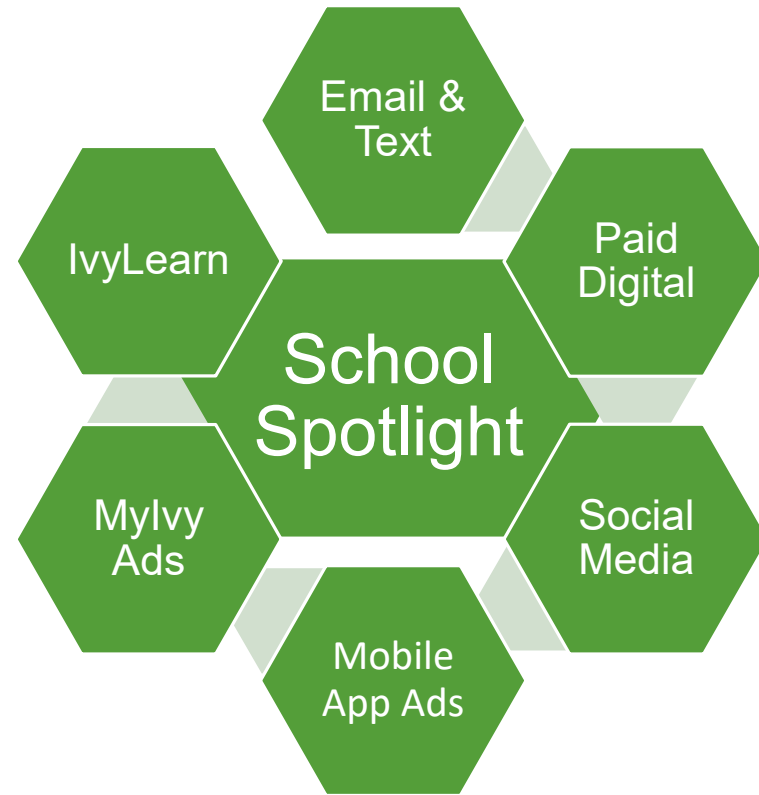
# Strategic Enrollment Plan

## Workforce Example



### Summer of Career Link

- June:** *Explore Your CareerLink*
- July:** *What's New in Emerging Fields*
- August:** *Explore Employer Connections*



# Strategic Enrollment Plan

## Workforce Example



LOOKING FOR CAREER ADVICE?

# Career Link

Join us on campus for [Tuesdays@TheTech](#) during the month of June. Ivy Tech will highlight Ivy+ Career Link services which help students make fulfilling career and education choices. You'll be able to complete a career interest assessment mapped to Ivy Tech's programs of study. You can also meet one-on-one with a Career Coach. The pool of resources offered connects students, employers, alumni, and communities.

Learn more at [IvyTech.edu/Tuesdays](#).

EXPLORE IVY+ CAREER LINK  
[IVYTECH.EDU/TUESDAYS](#)

IVY TECH  
SCHOOL  
SPOTLIGHT

Ivy+  
Career  
Link

A pool of resources available to connect students, employers, alumni, and communities.

LEARN MORE

# Career Link

Explore Ivy+ Career Link during [Tuesdays@TheTech](#)

Join us on campus for [Tuesdays@TheTech](#). During the month of June, Ivy Tech will highlight Ivy+ Career Link services. Career Link is a team that provides transformative career development services for students and alumni, as well as a variety of talent connection opportunities and employee training for employers. The pool of resources offered connects students, employers, alumni, and communities.

Learn more at [IvyTech.edu/Tuesdays](#)

IVY TECH

SCHOOL  
SPOTLIGHT

# Career Link

Complete a free career interest assessment mapped to Ivy Tech's programs of study.

LEARN MORE

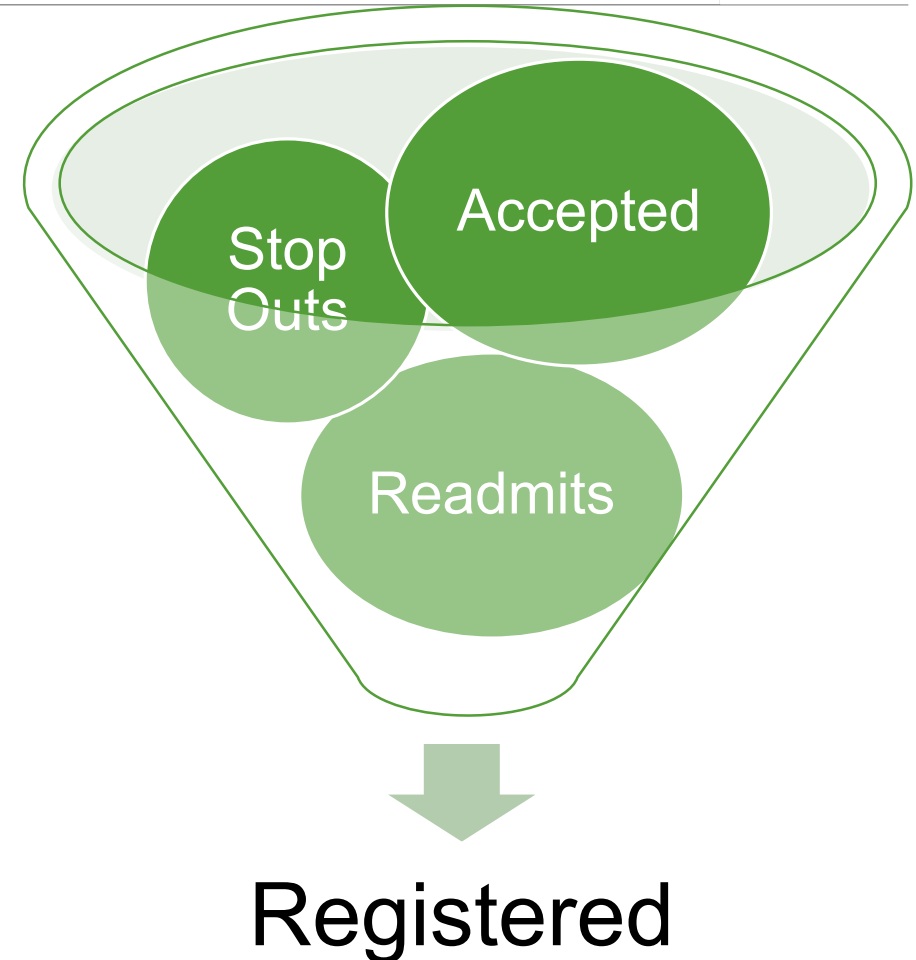
# Strategic Enrollment Plan

## Enrollment Funnel Example



### Opportunities Communication Journey

- Accepted Students
- Campaign Includes:
  - Targeted Digital Ads
  - Weekly Emails
  - Text Messages
  - Video Messages
  - Program Specific Ads
  - Direct Mail
  - Call Campaigns
  - Tuesdays@TheTech
  - School Spotlight



# Strategic Enrollment Plan

## Enrollment Funnel Example



FAFSA FILING OPENS  
OCTOBER 1



70+ PROGRAM OPTIONS,  
ONE MEANT FOR YOU

EXPLORE PROGRAMS

TRACY J. | 2008 GRAD



NICOLE M. | 2020 GRAD

START YOUR CAREER  
IN NURSING TODAY.

LEARN MORE



HIGHER  
EDUCATION  
THAT'S BUILT  
AROUND YOU

REGISTER NOW

MAR



REGISTRATION FOR  
SPRING COURSES OPEN NOW



IVY TECH

SCHOOL  
SPOTLIGHT

School of  
Nursing

You have  
what it takes to  
impact lives.

LEARN MORE

# ***New Request for Information &* **Application Updates****

---

# New RFI

## Goals for Change

- Separate RFI from Application
- Clear Language
- Improve User Experience
- Improve Reporting & Dashboard Info

## 5 Demos & Trainings

Go Live May 17

## Request for Information

Which best describes you? \*

Please complete this form using your own information. Additional notes can be added by choosing "Other" for the last question on the form.

Primary Campus of Interest \*

First Name \*

Preferred Name

Last Name \*



# **Williams Randall Resolution**

---

# Current State Williams Randall



## Applications are UP!

- Generating **53 more** applications per week than previous strategy
- Cost per application is **123% less** than previous strategy

## Conversation is UP!

- **41% higher** than the Social tactics education benchmark
- Google Display Click Through Rate is **360% higher** than education benchmark
- Cost Per Click is **30% less** than educational benchmark
- Days to convert reduced by **40 days**

## Enrollment is UP!

- **3.4%** Increase in 22'
- **6.7%** Increase in 23'
- **11.5%** Increase in Summer 24'

# Upcoming Fiscal Year



## Spend to Date

- New Creative (TV, radio, billboard, digital)
- Alumni & Campus Photography
- Website expansion
- Shift in Vendor Spend
- New analytics dashboard
- Salesforce integration
- Staffing support



## AY 24' \$1.7M

- \*NEW Workforce & Career-based paid campaigns w new creative
- Continue multichannel marketing campaigns
- General Mkt creative refresh
- Website Enhancements

# Appendix

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CONTRACT AND BUDGET DETAIL

# AY22-AY23 Spend Summary



Academic Year	Spend	Explanation of Variance
AY22	\$2,347,988.83	<ul style="list-style-type: none"><li>• Website redesign expanded</li><li>• TV scope expanded</li><li>• New Projects - Alumni &amp; Campus photography,</li></ul>
AY23	\$1,905,023.22	<ul style="list-style-type: none"><li>• Website redesign</li><li>• Staffing support</li><li>• Budget shift from different vendor to Digital Campaigns</li><li>• New digital dashboard</li><li>• Salesforce integration</li></ul>
Total	\$4,253,012.05	

Tactic	Estimate
Paid Media	\$1,190,000.00
Campus Media Strategy & Execution	\$89,262.00
Media Campaign Analytics (implementation, dashboard, and reporting)	\$21,600.00
Creative (display/outdoor refresh and TV concepting)	\$100,000.00
Annual Strategic Account Planning & Weekly Status Meetings	\$43,200.00
Web Hosting	\$39,600.00
Web Enhancement Projects	\$145,440.00
Web Maintenance & Consulting	\$34,560.00
<b>Total</b>	<b>\$1,663,662.00</b>

**AY24'**  
**General Marketing**  
**Budget**  
*\*Estimate*



Tactic	Estimate
Paid Media	\$181,816.00
Media Campaign Analytics (implementation, dashboard, and reporting)	\$3,000.00
Creative (NEW workforce assets)	\$25,000.00
Annual Strategic Account Planning & Weekly Status Meetings	\$5,184.00
Web Enhancement Projects (Skills Training Specific)	\$35,000.00
<b>Total</b>	<b>\$250,000.00</b>

# AY24' Workforce Budget *\*Estimated*



**IVY TECH**  
COMMUNITY COLLEGE

# Workforce Alignment

State Board of Trustees Meeting  
June 2023







# Partnerships Drive the Ivy Tech Workforce Engine





# Agenda

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1

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**Strengthening our State Agency Partnerships**

---

2

---

**Expanding and Innovating with our Employer Partners**

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3

---

**Scaling Resources through Cross-Functional Partnerships**

---



# State Agency Partnerships

# Department of Workforce Development

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Strategy Alignment

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*Indiana's*  
**ECONOMIC ENGINE DRIVERS**

STATEWIDE STRATEGY

IVY TECH AS A TRAINING PROVIDER

NEXT LEVEL JOBS GRANT

PERFORMANCE MEASURES

STRATEGY SESSION

# DWD's Largest Training Provider





Ivy+  
**Career Link**



FY/PY 22: **Completion Rate**

**95.5%**



FY/PY 22: **Certification Rate**

**64.15%**

*Our Partnership*  
**PERFORMANCE**

Ivy Tech has 38 active DWD approved training locations and Ivy Tech provides one-third of all DWD supported training

**Over the last two years:**

**\$1M**

Skills Training WRG dollars spent with Ivy Tech.



**\$1M**

Academic Credit WRG dollars spent with Ivy Tech.

# Ivy Tech Apprenticeship Hub



Territory Map for the U.S. Department of Labor  
Apprenticeship Building America Grant

## Apprenticeship Building America (ABA) ~

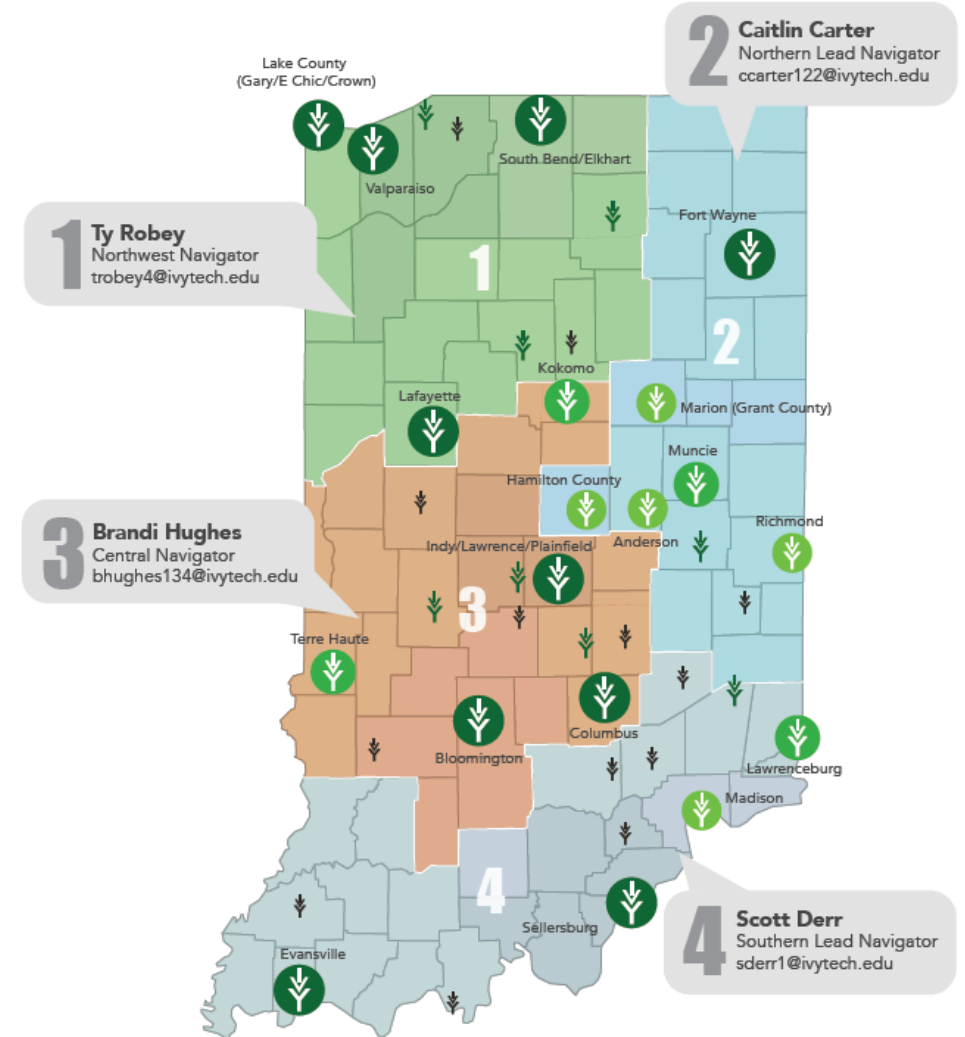
DOL awarded **two grants in Indiana with different activities**

### Ivy Tech Community College \$4.7M

- Established as Indiana's statewide Apprenticeship Hub
- Assisting employers through Registered Apprenticeship Program Development

### Indiana Department of Workforce Development \$3.9M

- Office of Work-Based Learning and Apprenticeship
- Providing funds for costs related to individual apprentices



### Apprenticeship Building America Grant Team

Robin Douthitt, Grant Director, rdouthitt@ivytech.edu  
James Jack, Grant Coordinator, jjack5@ivytech.edu  
Navigators listed above



# Department of Education and the Office of Career and Technical Education

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Pathways and Programs of Excellence

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# NLPS Career Ladder



## CAREER LADDER: WELDING



- CTE Concentrator**
- Principles of Welding
  - Shielded Metal Arc Welding
  - Gas Welding Processes
- Industry Certification**
- AWS D1.1
  - AWS Sense Entry Level
- Early Postsecondary Opportunities**
- Dual Credit/Dual Enrollment through Ivy Tech Community College and Vincennes University
- Work-Based Learning**
- Embedded WBL
- CTSO Competitive Events**
- Skills USA

- CT Structural Welding  
TC Welding Technology**
- May be completed while still in high school, dual credit, or dual enrollment at Ivy Tech

- Industry Certification  
OSHA 10 Card**
- AWS Qualifications/Certification:
- Shielded Metal Arc Welding (SMAW)
  - Gas Metal Arc Welding (MIG)
  - Gas Tungsten Arc Welding (TIG)

[ivytech.edu/Industrialtech](http://ivytech.edu/Industrialtech)

- A.A.S. Industrial Technology**
- Industry Certification**
- OSHA 10 Card
- AWS Qualifications/Certification:
- Shielded Metal Arc Welding (SMAW)
  - Gas Metal Arc Welding (MIG)
  - Gas Tungsten Arc Welding (TIG)
  - Pipe and other specialty AWS Qualifications/Certifications are offered in the AAS elective Core

[ivytech.edu/industrialtech](http://ivytech.edu/industrialtech)

- Manufacturing Engineer  
Mechanical Engineer**
- [ivytech.edu/programs/transfer-options/](http://ivytech.edu/programs/transfer-options/)



INDIANA DEPARTMENT OF EDUCATION



# Career and Technical Education Awards for Excellence



## Partnership Awards

- Columbus - Advantage Shelby County Scholarship Program
- Bloomington - Dept. of Defense Logistics Partnership
- Muncie - Work Matters

## Career Counseling Program Awards

- Bloomington - ASAP and Ivy+ Career Link

## Program of Study Awards

- Indianapolis - Automotive Technology
- Bloomington - Design Technology
- Terre Haute - Practical Nursing

## Postsecondary Student Awards

- Bloomington - Sarah, Business and Marketing
- Columbus - Mattelyn, Manufacturing
- Terre Haute - Noah, Information Technology
- Lawrenceburg – Jennifer, Manufacturing





# Employer Partnerships

# Expanding Partnerships within the Healthcare Industry

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Three Employer Partnership Examples

# Healthcare Academy Powered by United Healthcare



- **United Healthcare Award of \$1M**
- **Summer Academy** for rising high school students interested in healthcare
- Students earn Ivy Tech credit and industry-recognized skills
- **Launching on the Muncie Campus**
- Expanding to six more campuses in Summer 2024

# Ascension Nurse Apprenticeship



## A Unique Partnership Designed to Increase the Pipeline of Future Nurses

- DOL Registered Apprenticeship
- 1500 Hours of Paid On-the-Job Training
- Tuition covered by AYD
- Funding supports nursing instructors
- Indianapolis / Anderson / Evansville





# IU Health Nursing Expansion

To Date Added 573 New ASN Seats

Semester	Expanded Seats First Time Offering	Expanded Seats Subsequent Offering	Expanded Seats Semester Subtotal	Expanded Seats Running Total (First Time + Subsequent)
Summer 2022	42	0	42	42
Fall 2022	117	0	117	159
Spring 2023	98	0	98	257
Summer 2023	70	42	112	369
Fall 2023*	87	117	204	573



# IU Health Nursing Expansion



**Jazmine Williams was considering moving out of state to become a nurse.** Expanded seats resulted in admission in Spring 2023.

I want to be a nurse “to **help my community and give back to others.** I did not grow up in the best neighborhood and saw lots of hard things. I want to run towards the danger and help!”

“My favorite part so far has been the nursing skills lab. I am a hands-on learner, and **I want to learn everything here!**”



# Innovating with Employer Partners

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Creating Deep Talent Partnerships

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# Lilly Scholars @ Ivy Tech

**\$15M over five years**

Ivy Tech Community College and Eli Lilly and Company advance equitable, workforce-aligned education pathways through Lilly Scholars Program.



# Lilly Scholars @ Ivy Tech



## Goals:

- Creating accessibility of education
- Opportunities for employment
- Creating a diverse talent pipeline
- Upskilling the workforce





# Lilly Scholars @ Ivy Tech

- **1,000 scholars**
- Student Supports
- K12 Pathways
- Equipment and Facilities
- Partnership Governance
- Dedicated Team



# Lilly Craft Apprenticeship Program



**Developing top talent for skilled trades careers at Eli Lilly and Company**

The program was developed in Fall of 2021 and has twenty-two apprentices

Apprentices are enrolled in the following programs

- AART
- HVAC
- INDT-Electrical
- INDT-Mechanical
- Welding

Nationally recognized USDOL  
Journeyman Certification



# Lilly Skills First Program



SKILLS FIRST  
@LILLY

Ivy+  
Career Link

- Supporting Lilly's talent pipeline and commitment to a diversified workforce
- Deploying unique and hands-on recruitment targeting Ivy Tech students nearing completion
- Students/Graduates placed in roles are provided on the job training with Lilly through:
  - Technical Pathway Program
  - Lilly Professional Apprenticeship

# PepsiCo Uplift Scholarship Program

---

Amber Williams

Vice President for Diversity, Equity, and Belonging



# PepsiCo Uplift Scholarship Program

---



**Increasing the employment pipeline for high-demand, high-wage  
jobs among Black and Hispanic students**

\$400,000 grant supporting student scholarships, emergency funds, and marketing  
163 Scholars – New First-Time Ivy Tech Students



# PepsiCo Uplift Scholarship Program



## Campuses

- Indianapolis
- Marion
- South Bend / Elkhart
- Muncie
- Fort Wayne
- Lafayette

## Programs of Study

- Advanced Manufacturing
- Mechatronics
- Industrial Technology
- Information Technology
- Business Administration
- Logistics and Supply Chain
- Transportation



# PepsiCo Uplift Scholarship Program



Uplift Scholars visit Frito-Lay East Plant in Frankfort





# Top Statewide AYD Partner



**#1 Revenue Producing AYD Agreement**

**#1 in Number of AYD Funded Students**

- 73% Retention Fall 2022 to Spring 2023
- Investing \$488,000 in Spring 2023 and \$2.1M over five years
- 1,058 students
- Leveraging AYD for recruitment and retention



# Cross-Functional Partnerships

# Layering Academic and Workforce Data

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Operational Excellence at Scale

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# HIGHER EDUCATION

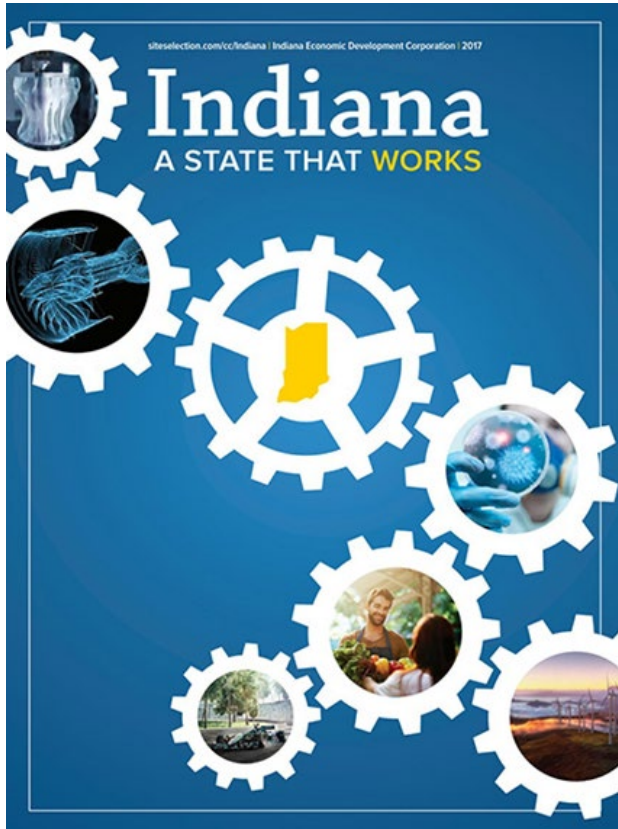
at the *SPEED OF LIFE*

Our strategic plan requires us to unlock labor market data across the system

## Academic and Workforce Insights Dashboard



# Indiana's Labor Market is Evolving



Indiana's need for talent is changing at an increasingly rapid rate.

Ensuring students discover and pursue high-impact career opportunities is directly impacted by our ability to align program offerings and economic opportunities.



# Leveraging Labor Market Data at Scale

---



Information on occupations, in-demand skills, and labor market insights

Covering more than *99% of the workforce*

Collected from career profiles, job postings, labor and economic data

From *billions of data points*



# ACADEMIC & WORKFORCE INSIGHTS

FAQ

OVERVIEW

MAP

Overview

Program Review Year

2021-2022

Rollup Campus

Statewide

School

(All)

Rollup Program

(All)

Rollup Program Contains  
Top Growing Occupation

(All)

Rollup Program Contains  
Top Declining Occupation

(All)

School	Rollup Program	Annual Degree Job Openings	Final Enrollment	Final Primary Completions	Annual Degree Projection 1Yr Openings	Annual Degree Projection 2Yr Openings	Annual Degree Projection 5Yr Openings	Annual Degree Projection 10Yr Openings
Advanced Manufacturing, Engineering & Applied Technology	Advanced Automation & Robotics Technology	2,792	493	122	2,614	2,564	2,397	2,442
	Agriculture	3,263	443	410	3,156	3,115	3,050	3,003
	Automotive Technology	3,134	1,003	471	3,035	2,978	2,831	2,864
	Aviation Maintenance Technology	211	46	12	170	164	155	155
	Aviation Technology - Flight	80	51	0	60	58	57	58
	Aviation Technology Management	20	21	29	19	18	16	18
	Biotechnology	998	226	37	900	875	819	834
	Building Construction Management	5,208	286	44	5,020	4,927	4,713	4,763
	Building Construction Technology	3,939	218	64	3,800	3,730	3,563	3,594
	Chemical Technology	592	0	1	449	435	403	409
	Design Technology	2,187	475	142	1,884	1,828	1,701	1,714
	Electrical Engineering Technology	2,464	243	28	2,204	2,131	1,931	1,956
	Electronics & Computer Technology	4,277	78	83	3,978	3,887	3,621	3,664
	Energy Technology	2,268	68	20	1,958	1,920	1,786	1,824
	Engineering	2,589	188	98	2,252	2,168	1,936	1,967
	Engineering Technology	2,609	266	29	2,338	2,260	2,047	2,075
	Environmental (Interior) Design	6,311	85	21	6,082	6,008	5,844	5,872
	Heating, Ventilating and Air Conditioning Technology	1,183	825	260	1,135	1,113	1,050	1,063
	Industrial Technology	6,998	2,176	831	6,397	6,261	5,854	5,949
	Machine Tool Technology	3,576	394	138	3,276	3,202	3,004	3,013
Manufacturing Production and Operations	1,970	102	15	1,891	1,848	1,721	1,740	
Mechanical Engineering Technology	2,579	317	36	2,316	2,240	2,028	2,057	
Precision Agriculture Equipment Technology	2,624	20	6	2,543	2,503	2,428	2,402	
Smart Manufacturing and Digital Integration	2,113	8	0	1,964	1,917	1,782	1,819	
Arts, Sciences & Education	Biology	1,573	641	52	1,355	1,334	1,266	1,284
	Chemistry	1,621	40	2	1,332	1,307	1,226	1,245
	Early Childhood Education	7,523	1,710	333	6,763	6,686	6,531	6,555
	Education	4,858	1,264	250	4,262	4,212	4,107	4,127
	Fine Arts	630	187	28	604	600	600	622
	Professional Communication	7,201	52	29	6,820	6,697	6,330	6,507
	Psychology	450	1,627	198	406	396	386	394

Overview





# ACADEMIC & WORKFORCE INSIGHTS

Crosswalk

FAQ

OVERVIEW

MAP

Program Review Year

Rollup Campus

School

Rollup Program

Rollup Program Contains  
Top Growing Occupation

Rollup Program Contains  
Top Declining Occupation

School Code	School	Rollup Program Code	Rollup Program	Major	Major Code	Degree Code	Soc Code	Soc Title	Top Declining Occupation	Top Growing Occupation	Program Review Year Code	SOC Annual Degree Jobs	SOC Annual Degree Job Openings	SOC Annual Degree Projection 10Yr Jobs	SOC Annual Degree Projection 10Yr Openings
ARTS	Arts, Sciences & Education	BIOL	Biology	Biology TSAP	6BIO	AS	11-9121	Natural Sciences Man..	No	No	2022	452	53	486	40
							19-1011	Animal Scientists	No	No	2022	58	7	61	6
							19-1012	Food Scientists and Te..	No	No	2022	184	32	203	22
							19-1013	Soil and Plant Scientis..	No	No	2022	228	29	253	27
							19-1021	Biochemists and Biop..	No	No	2022	142	26	177	17
							19-1022	Microbiologists	No	No	2022	150	21	169	15
							19-1023	Zoologists and Wildlif..	No	No	2022	85	8	88	8
							19-1029	Biological Scientists, ..	No	No	2022	223	28	251	23
							19-1031	Conservation Scientists	No	No	2022	347	42	378	38
							19-1032	Foresters	No	No	2022	160	20	180	18
							19-1099	Life Scientists, All Oth..	No	No	2022	43	4	46	3
							19-2041	Environmental Scienti..	No	No	2022	664	78	726	70
							19-4011	Agricultural and Food ..	No	No	2022				
							19-4021	Biological Technicians	No	No	2022	266	48	305	42
							19-4042	Environmental Scienc..	No	No	2022	265	35	294	32
							19-4071	Forest and Conservati..	No	No	2022	53	8	59	8
							19-4092	Forensic Science Tech..	No	No	2022	109	15	125	17
							19-4099	Life, Physical, and Soci..	No	No	2022	664	98	712	91
							25-2031	Substitute Teachers, S..	No	No	2022	7,564	722	7,735	549
							41-4011	Sales Representatives..	No	No	2022	2,157	286	2,350	247
45-2011	Agricultural Inspectors	No	No	2022	60	13	61	11							
BIOL						AS	11-9121	Natural Sciences Man..	No	No	2022	452	53	486	40
							19-1011	Animal Scientists	No	No	2022	58	7	61	6
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Crosswalk



# ACADEMIC & WORKFORCE INSIGHTS

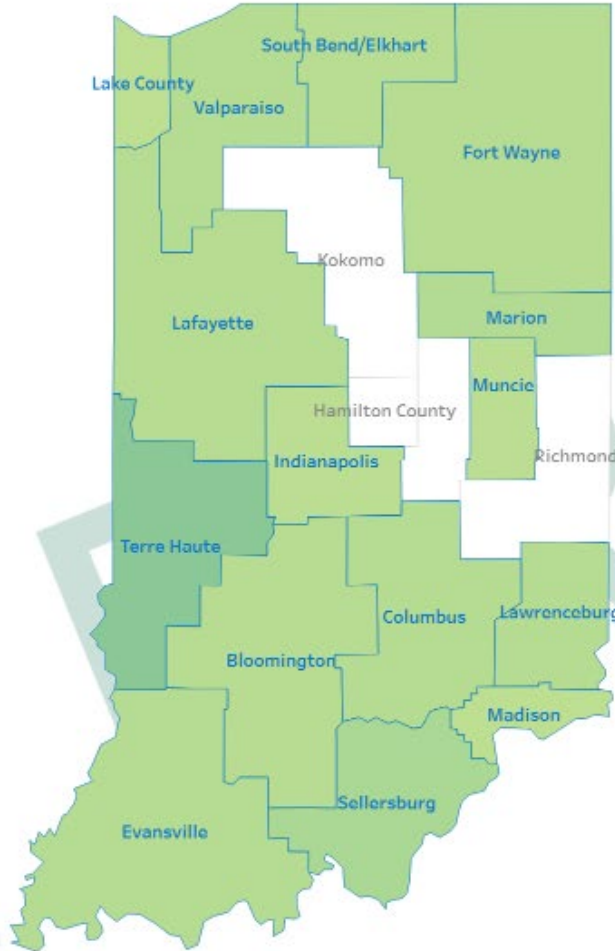
## Alignment Map

FAQ

OVERVIEW

MAP

Program Review Year:   
School:   
Rollup Program:



© OpenStreetMap



Alignment Map

# ACADEMIC & WORKFORCE INSIGHTS

Program Review **requently Asked Questions**

FAQ

OVERVIEW

MAP

Program Review

Program Review

Business Owner - Enrollment [lins241@ivytech.edu](mailto:lins241@ivytech.edu)  
 Technical Owner - Retention [ney29@ivytech.edu](mailto:ney29@ivytech.edu)

PIT [Point in Time] Completions the same number of days before the final date of July 1st (Snapshot Date of July 2nd) for previous reporting period.  
 Final - The final date of program review year reports into this dataset (Snapshot Date of July 2nd).  
 Program Review Year Alignment Year (Summer, Fall, and Spring).

“Program” for the purposes of program review - Program review programs are rollup programs. All in-use Banner major codes are mapped to an Ivy Tech rollup program.

**Program Review Purpose** - In addition to being required by Indiana law and the Commission for Higher Education (CHE), program review is designed to provide information at the rollup campus and rollup program level about key metrics including enrollment, retention, completion, and workforce alignment. Program review supports continuous improvement in the spirit of improving student outcomes and ensuring workforce alignment. Further, program review collects information on staffing, technology, and equipment needs, as well as ways in which learning is assessed and work-based learning that may be offered to students.

**STEM Program** - A STEM program is a program that Ivy Tech has designated as STEM. Currently, the following programs are defined as STEM by Ivy Tech: all programs in the School of Advanced Manufacturing, Engineering & Applied Technology, all programs in the School of Information Technology, and Biology, Chemistry, and Psychology programs from the School of Arts, Sciences & Education.

**STEM Information and Program Review** - After a compliance review by the U.S. Department of Education, Office for Civil Rights (OCR), OCR determined that Ivy Tech must provide a resolution agreement to address issues of access and equal opportunity for female students to participate in STEM courses and programs. Through Resolution Agreement #05-14-6001, Ivy Tech developed a STEM Committee, tasked with completing a review and assessment of STEM programs, as well as creating monitoring and review processes for whether progress has been made in improving access and success for females in STEM programs. In addition, Ivy Tech agreed to provide information, by campus, about recruitment and retention efforts for female students in STEM program. STEM information is reviewed and placed into a category designation only for programs identified as STEM to assist the college in its comprehensive and ongoing response to the OCR review, as well as to review and identify progress made in recruitment and retention efforts for female students in STEM.

Program Review Year	Program Review Year Code	Program Review Time	Snapshot Date
2020-2021	2021	Point in Time	5/15/2021
		Final	7/2/2021
2021-2022	2022	Point in Time	5/15/2022
		Final	7/2/2022
2022-2023	2023	Point in Time	5/15/2023

### Sources

**Occupation Educational Breakdown** - Bureau of Labor Statistics occupation and education levels: <https://www.bls.gov/emp/data/occupational-data.htm> (table 5.3), January 2023 (most recent data available is for 2021-2022).

**All Other Occupation Data** - TMLightcast™, <https://lightcast.io/>, January 2023 (most recent data available is for 2021-2022).

### Metric Thresholds

Each metric is assigned two thresholds—green, meaning that any values at or above this value are counted in the “green” category, or yellow, meaning any values at or above this value, but below the green threshold, are counted in the “yellow” category. Any values below the yellow threshold are counted in the “red” category. Different thresholds are set for each metric. Thresholds for each metric at the green and yellow levels were set using a variety of factors, including prior year program review (when applicable); median metric value for all programs; and strategic plan targets.

### Training Video

### Change Log

FAQ Page





# Anticipated Benefits

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Continuous access to the dashboard vs just during program review process

Improved visibility and informed decision-making

Real-time tracking for continuous improvement efforts

Alignment with workforce needs to prepare students for the job market

Understanding of how key metrics are calculated

Awareness of key indicator performance relative to other campuses

Enhanced statewide data driven collaboration



# Questions?

**IVY TECH COMMUNITY COLLEGE  
SPONSORED PROGRAM FUNDS  
March 1, 2023 THROUGH April 30, 2023**

Grant Number	Campus	Title or Description	Source	Amount	Original Effective Date	Expiration Date
<b><u>Competitive</u></b>						
RTAL22	Lake County	111 USDOE Talent Search 2022-2027	US Department of Education	\$ 323,420.00	9/1/2022	8/31/2027
R03906	Systems Office	901 IDOE 3E Student Pathways 2022-24 SO	Indiana Department of Education	\$ 1,176,017.40	9/1/2022	9/30/2024
R03964	Franklin	182 NHRL Robotics Franklin JCAMP 23	Greater Horizons	\$ 10,000.00	2/10/2023	12/31/2023
R03963	Indianapolis	181 Gates Fnd SUB EmployIndy AccelerateED 22-23	Indianapolis Private Industry Council	\$ 13,500.00	8/23/2022	2/28/2023
R03967	Bloomington	241 BUEA Cook Center Support 23-24	Bloomington Urban Enterprise Association	\$ 45,000.00	3/15/2023	3/31/2024
R03969	Bloomington	241 City of Bloomington SBDC Cook Center 23-24	City of Bloomington	\$ 10,000.00	2/28/2023	3/1/2024
R03970	Muncie	161 George and Frances Ball Fnd Collaborative Action Network 22-23	Ball Brothers Foundation	\$ 5,000.00	12/2/2022	12/1/2023
R03972	Bloomington	241 DWD Adult Ed Technology Grant 23	Indiana Department of Workforce Development	\$ 10,000.00	3/13/2023	6/30/2023
R03845	Bloomington	241 DWD HSE Test Fees 2022-23 (increase)	Indiana Department of Workforce Development	\$ 1,625.00	7/1/2022	6/30/2023
R03455	Central Indiana	181 SUB NIH NIEHS Midwest Consortium for Hazardous Waste Worker Training (increase)	Regents of the University of Minnesota	\$ 3,040.71	8/14/2020	5/31/2023
R03974	South Bend	121 Marshall County Ag Equipment	Marshall County Community Foundation	\$ 12,500.00	10/5/2022	10/4/2023
R03543	Indianapolis	181 SUB JPMC Career Readiness (increase)	Indianapolis Private Industry Council	\$ 141,243.40	10/1/2020	3/31/2025
R03872	Evansville	221 DWD Adult Ed HSE Test Fees 22-23 (increase)	Indiana Department of Workforce Development	\$ 1,625.00	7/1/2022	6/30/2023
R03090	Bloomington	241 SUB NSF ATE Biomedical Emerging Technology Applications (increase)	Forsyth Technical Community College	\$ 8,424.00	7/1/2018	6/30/2023
R03981	Systems Office	901 JFF SUB Google Career Certificates Community College Expansion 23	Jobs for the Future	\$ 102,500.00	2/15/2023	7/31/2023
R03292	Indianapolis	181 Nina Scholars (increase)	Nina Mason Pulliam Charitable Trust	\$ 218,869.00	7/1/2019	9/30/2023
Competitive Total:				\$ 2,082,764.51		
<b><u>Non-Competitive</u></b>						
Non-Competitive Total:				\$ -		
Total Board Report:				\$ 2,082,764.51		



**IVY TECH COMMUNITY COLLEGE  
SPONSORED PROGRAM FUNDS  
July 1, 2022 THROUGH August 31, 2023**

	<b><u>Grants &amp; Contracts</u></b>
Total this Report	\$ 2,082,764.51
2022-2023 YTD-Total to Date	<b>\$ 33,714,198.14</b>
2021-2022 Fiscal Year-End Total	\$ 38,836,336.00
2020-2021 Fiscal Year-End Total	\$ 183,415,188.87
2019-2020 Fiscal Year-End Total	\$ 61,493,223.00
2018-2019 Fiscal Year-End Total	\$ 22,580,366.00
2017-2018 Fiscal Year-End Total	\$ 18,122,815.00
2016-2017 Fiscal Year-End Total	\$ 25,626,665.00
2015-2016 Fiscal Year-End Total	\$ 18,906,875.00
2014-2015 Fiscal Year-End Total	\$ 20,718,246.00
2013-2014 Fiscal Year-End Total	\$ 27,105,576.00
2012-2013 Fiscal Year-End Total	\$ 23,049,587.00

**November 1, 2022 THROUGH December 31, 2022  
Reconciliation**

**On SPA BR but not on GM BR**

<b>Grant #</b>	<b>Proposal #</b>	<b>Name</b>	<b>Amount</b>
<b><u>Competitive</u></b>			
RTAL22		111 USDOE Talent Search 2022-2027	\$ 323,420.00
	S00002643	201 NHRL Robotics Frankin JCAMP	10,000.00
	S00002653	241 DWD HSE Test fee 22-23 increase	1,625.00
R03292	S00002551	Nina increase	\$ 218,869.00
	S00002654	181 SUB EmployIndy Accelerate ED 22	13,500.00

Competitive Total: \$ 567,414.00

**Non-Competitive**

Non-Competitive Total: \$ -

**Total: \$ 567,414.00**

**On GM BR but not on SPA BR**

<b>Grant #</b>	<b>Proposal #</b>	<b>Name</b>	<b>Amount</b>
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**Competitive**

S00002618	182 Honda Advanced Manuf	\$	25,000.00
S00002635	161 FSSA Substance Abuse	\$	183,617.00
S00002669	901 IDEM Community Recycling Grant		96,600.00
S00002672	141 IDO SUB GLC 3E022-24		983,580.00
S00002673	221 DWD Mid-Year Incentive 23		8,772.00
S00002674	221 DWD Adult Ed Technology Grant 23		5,000.00

Competitive Total: 1,302,569.00

**Non-Competitive**

Non-Competitive Total: \$ -

**Total:** \$ 1,302,569.00

\$	2,082,764.51
\$	(567,414.00)
\$	<u>1,302,569.00</u>
\$	2,817,919.51
\$	2,817,919.51
\$	-

**BELOW GRANTS were on PREVIOUS GM Board Reports, but yet to be put on SPA Board Report...**

no R-fund yet	S00002531	131 AWS	\$	15,500.00
no R-fund yet	S00002562	171 UWWV Ed & Career 22	\$	100,000.00
no R-fund yet	S00002580	201 CEC Early Learning Coordinator	\$	112,000.00
R03962	S00002614	141 IEDC SUB Purdue READI Semiconductor Workforce Development Pr	\$	2,500,000.00
RSB23	S00002625	241 IEDC SBDC Core Funding CY23	\$	330,412.14
	S00002620	151 Dukes Scholarship 23-24		30,000.00
	S00002644	221 DWD ABE MYI increase 22-23		8,772.00
R03965 see notes col F	S00002651	901 Community Health Scholar 22 SO		6,900,000.00
	S00002652	241 DWD Adult Ed 22-23 increase		31,727.00
R03763	S0000xxxx	111 SUB DOE TRIUNFOS IUN (increase)		100,000.00

**Notes:**

On Nov/Dec GM BR

On Jan/Feb GM BR

On Jan/Feb GM BR

On July/August GM BR

On Jan/Feb GM BR

J0277370 EJD will add to Mar-Apr SPA

**Agencies stil**

**Grant ID**

R03735

R03793

R03832

R03835

R03839

R03843

R03873

R03890

R03901

R03903

R03913

R03925

R03935

R03945

R03946

R03954

R03957

R03945

R03946

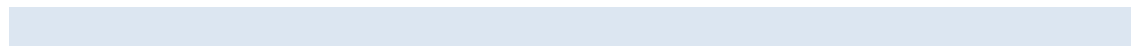
R03954

R03957

R03964

R03981

**Notes:**



SP Report Total  
items not on GM report but on SP report  
items on GM report not on SP report  
GM report Total

On July/August GM BR

On Sept/Oct BR

On Sept/Oct BR

On Sept/Oct BR

risk waiting on agreement

On Nov/Dec GM BR

risk waiting on agreement

On Jan/Feb GM BR

On Jan/Feb GM BR

On Jan/Feb GM BR

est in March as Risk; amount anticipated only \$4,538.

On Jan/Feb GM BR

On Jan/Feb GM BR

**I needed in Banner...**

<b>Grant Title</b>	<b>Proposal #</b>
111 Conexus Catapult Program	
141 NCHS Nursing Expansion 22-26	
161 WorkMatters Don Wood Foundatio	
112 Northwest Health Nursing Sim	
141 NSF SUB NutraMaize STTR 2022	
163 Advanced Manuf Lab	
231 Baptist Health Pfau Hall 21-25	
201 IME Becas Scholarships	
131 Adult Welding Classes	
181 NUL IAAQLI ELEVATE 22-24	
901 Century Foundation SUB Lumina I	
221 Evansville Bar Association Paralegal Program Support 22	S00002573
181 Swipe Out Hunger IvyCARES Food Pantry 22-23	S00002604
151 Youth Career Connection	S00002633
151 NCIRPC READI-Industry 4.0 Training Lab	S00002609
182 American Water Franklin Flex Lab Equipment 22	S00002599
141 Delta Dental Fnd Clinic Supplies 22-23	S00002621
151 Youth Career Connection	S00002633
151 NCIRPC READI-Industry 4.0 Training Lab	S00002609
182 American Water Franklin Flex Lab Equipment 22	S00002599
141 Delta Dental Fnd Clinic Supplies 22-23	S00002621
Greater Horizons	S00002643
Jobs for the Future	S00002699





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DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF MARCH 2023

<u>Authorization for Disbursement</u>	<u>Amount of Disbursement</u>	<u>Approved Vendor</u>	<u>Transaction Date</u>	<u>Reference Number</u>	
I. Article VIII Contracts and Other Documents Approval and authorization of the Board.	FICA/MQFE/Federal Taxes	2,350,690.32	PNC	3/1/2023	J0281974
	County and State Taxes	895,962.21	PNC	3/2/2023	J0282995
	Life & LTD	136,773.14	The Standard	3/3/2023	J0283031
	FICA/MQFE/Federal Taxes	2,396,723.90	PNC	3/3/2023	J0283062
	Reimbursement for Health Ins. Claims	906,960.71	Anthem	3/9/2023	J0283229
	Rx Payment	387,386.06	CVS	3/9/2023	J0283230
	Rx Payment	210,838.96	CVS	3/9/2023	J0283232
	Retirement	1,328,553.00	Transamerica	3/9/2023	J0283247
	Reimbursement for Health Ins. Claims	784,154.50	Anthem	3/10/2023	J0283301
	Health Savings Account	141,980.80	Chard Snyder	3/13/2023	J0283350
	Rx Payment	366,375.45	CVS	3/17/2023	J0283552
	Reimbursement for Health Ins. Claims	461,874.83	Anthem	3/17/2023	J0283553
	FICA/MQFE/Federal Taxes	2,365,063.80	PNC	3/17/2023	J0283575
	Reimbursement for Health Ins. Claims	692,947.61	Anthem	3/23/2023	J0283774
	Rx Payment	337,511.46	CVS	3/23/2023	J0283776
	Retirement	1,292,443.39	Transamerica	3/27/2023	J0283879
	Health Savings Account	137,967.89	Chard Snyder	3/27/2023	J0283882
	Reimbursement for Health Ins. Claims	546,635.04	Anthem	3/30/2023	J0284109
II. Article IV. Officers of the Board. Section 5. Treasurer.	Transfer	22,582,598.00	Fifth Third Bank	3/16/2023	J0283536
Article VIII. Execution of Contracts and other Documents. Section A.	Transfer	7,097,000.00	Fifth Third Bank	3/17/2023	J0283587
Approval and authorization of the Board.	Transfer	905,000.00	Fifth Third Bank	3/28/2023	J0284032
	Transfer	5,041,954.85	Fifth Third Bank	3/29/2023	J0284090
	Transfer	621,045.15	Fifth Third Bank	3/30/2023	J0284156
	Transfer	366,000.00	Fifth Third Bank	3/31/2023	J0284202

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF MARCH 2023

Authorization for <u>Disbursement</u>	Amount of <u>Disbursement</u>	Approved <u>Vendor</u>	Transaction <u>Date</u>	Reference <u>Number</u>
III. Reported to the Board of Trustees under \$500,000.	101,248.95	Indiana/Kentucky Council of Carpenters	3/2/2023	2761758
Apprenticeship Contract Expense				
CDL Training	421,497.83	KLLM Transport Services LLC	3/6/2023	10300181
HVAC Controls Upgrade	109,436.08	Siemens Industry Inc	3/6/2023	10300221
Advertising	303,396.47	C&D Williams Company Inc	3/7/2023	10300301
Licensed Software	292,121.15	Oracle America Inc	3/7/2023	10300351
CDL Training	341,907.08	KLLM Transport Services LLC	3/8/2023	10300484
Office Furniture	125,624.34	ALZAR Studio LLC	3/9/2023	10300544
Stop Loss Claims	178,260.85	Voya	3/9/2023	J0283245
Utilities	147,061.95	BPTS	3/9/2023	J0283249
Utilities	206,849.14	BPTS	3/9/2023	J0283251
Utilities	104,990.41	BPTS	3/9/2023	J0283252
Purchasing Card Payment	242,105.68	PNC	3/9/2023	J0283253
Construction - Indianapolis C4 Stairs	250,064.18	Lacy Construction Group, Inc.	3/15/2023	10301087
Software Subscription	124,000.00	Williams Crow Inc	3/15/2023	10301117
Digital Course Materials	149,345.39	Barnes & Noble Education Inc	3/16/2023	10301168
Construction - East Chicago Renovations	139,000.00	Gordon M Buitendorp Associates Inc	3/17/2023	10301278
Utilities	156,725.30	BPTS	3/17/2023	J0283554
Software Subscription	243,425.00	DocuSign Inc	3/21/2023	10301563
Licensed Software	391,666.67	Blackboard Inc	3/23/2023	10301775
Utilities	120,984.75	BPTS	3/23/2023	J0283780
Purchasing Card Payment	229,349.64	PNC	3/29/2023	J0284058
Software Subscription	227,554.00	Modo Labs, Inc.	3/30/2023	10302472
IV. Approved by the Board of Trustees over \$500,000.	7,805,855.55	Barnes & Noble Education Inc	3/1/2023	10299808
Digital Course Materials	532,054.83	Barnes & Noble Education Inc	3/3/2023	10300040
CDL Training	812,016.25	KLLM Transport Services LLC	3/3/2023	10300058

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF APRIL 2023

Authorization for <u>Disbursement</u>		Amount of <u>Disbursement</u>	Approved <u>Vendor</u>	Transaction <u>Date</u>	Reference <u>Number</u>
I. Article VIII Contracts and Other Documents Approval and authorization of the Board.	FICA/MQFE/Federal Taxes	2,349,167.44	PNC	4/1/2023	J0284182
	County and State Taxes	902,979.21	PNC	4/6/2023	J0284405
	Life & LTD	137,752.29	The Standard	4/6/2023	J0284425
	Reimbursement for Health Ins. Claims	490,563.13	Anthem	4/6/2023	J0284449
	Retirement	1,313,234.61	Transamerica	4/6/2023	J0284474
	Health Savings Account	141,553.90	Chard Snyder	4/10/2023	J0284538
	Rx Payment	396,655.22	CVS	4/10/2023	J0284542
	Rx Payment	373,595.51	CVS	4/10/2023	J0284544
	FICA/MQFE/Federal Taxes	2,382,037.27	PNC	4/14/2023	J0284750
	Reimbursement for Health Ins. Claims	377,303.75	Anthem	4/17/2023	J0284779
	Rx Payment	351,605.89	CVS	4/17/2023	J0284784
	Retirement	1,348,617.40	Transamerica	4/18/2023	J0284833
	Health Savings Account	133,366.44	Chard Snyder	4/24/2023	J0285068
	Reimbursement for Health Ins. Claims	712,136.04	Anthem	4/24/2023	J0285069
	Rx Payment	403,884.58	CVS	4/24/2023	J0285076
	Reimbursement for Health Ins. Claims	505,788.07	Anthem	4/27/2023	J0285250
	FICA/MQFE/Federal Taxes	2,487,385.01	PNC	4/28/2023	J0285309
Rx Payment	304,549.03	CVS	4/28/2023	J0285345	
II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization of the Board.	Transfer	1,056,000.00	Fifth Third Bank	4/11/2023	J0284626
	Transfer	983,000.00	Fifth Third Bank	4/13/2023	J0284730
	Transfer	1,144,000.00	Fifth Third Bank	4/17/2023	J0284836
	Transfer	20,946,000.00	Fifth Third Bank	4/18/2023	J0284907

DISBURSEMENTS OF \$100,000.00 AND OVER  
FOR THE MONTH OF APRIL 2023

Authorization for <u>Disbursement</u>	Amount of <u>Disbursement</u>	Approved <u>Vendor</u>	Transaction <u>Date</u>	Reference <u>Number</u>
III. Reported to the Board of Trustees under \$500,000.				
Licensed Software	429,210.50	Adobe	4/4/2023	!0302817
Utilities	158,358.67	BPTS	4/6/2023	J0284450
Utilities	185,175.34	BPTS	4/6/2023	J0284452
Workday Consulting	351,373.16	Cognizant Technology Solutions US	4/7/2023	!0303156
Construction - East Chicago Renovations	104,250.00	Gordon M Buitendorp Associates Inc	4/7/2023	!0303162
Licensed Software	194,905.25	Insight Public Sector Inc	4/10/2023	!0303286
Stop Loss Claims	179,410.92	Voya	4/10/2023	J0284539
Utilities	177,053.37	BPTS	4/10/2023	J0284547
Federal 2022 Audit	101,628.00	Treasurer of State	4/17/2023	2770613
Infrastructure Planning	108,125.25	American Structurepoint Inc	4/18/2023	!0304052
Construction - Sellersburg Ogle Library	242,400.10	Kevco Construction LLC	4/19/2023	!0304229
Construction - Columbus Facility Replacement	192,501.25	Pepper Construction Company of Indiana	4/21/2023	!0304451
Equipment	117,808.17	Dell	4/24/2023	!0304567
Equipment	138,968.63	Lee Co Inc	4/24/2023	!0304601
Licensed Software	391,666.67	Blackboard Inc	4/25/2023	!0304734
Licensed Software	175,867.12	Brightly Software Inc	4/25/2023	!0304737
Utilities	108,027.52	BPTS	4/25/2023	J0285142
Salesforce Implementation Support	119,698.00	Cloud For Good Holdings Inc	4/28/2023	!0305180
IV. Approved by the Board of Trustees over \$500,000.				
Licensed Software	3,055,149.00	Workday Inc	4/19/2023	!0304265

Document	Campus Roll Up	Transaction Date	Transaction Desc	Transaction Amount	Section
1 J0281974	900000	3/1/2023	Z1 KMM Federal Tax Pmt 02/10	2,350,690.32	I
1					
2 J0282995	900000	3/2/2023	Z1 KMM Indiana State & County Tax	895,962.21	I
2					
3 J0283031	900000	3/3/2023	Z1 KMM Life, LTD & STD Pmt 03/15	136,773.14	I
3					
4 J0283062	900000	3/3/2023	Z1 KMM Federal Tax Pmt 03/10	2,396,723.90	I
4					
5 J0283229	900000	3/9/2023	Z1 KMM Anthem Claims 03/01	906,960.71	I
5					
6 J0283230	900000	3/9/2023	Z1 KMM CVS Claims 03/02	387,386.06	I
6					
7 J0283232	900000	3/9/2023	Z1 KMM CVS Claims 03/07	210,838.96	I
7					
8 J0283247	900000	3/9/2023	Z1 KMM Transamerica 403b Pmt 03/10	1,328,553.00	I
8					
9 J0283301	900000	3/10/2023	Z1 KMM Anthem Claims 03/08	784,154.50	I
9					
10 J0283350	900000	3/13/2023	Z1 KMM HSA Payment 03/10	141,980.80	I
10					
11 J0283552	900000	3/17/2023	Z1 KMM CVS Claims 03/14	366,375.45	I
11					
12 J0283553	900000	3/17/2023	Z1 KMM Anthem Claims 03/15	461,874.83	I
12					
13 J0283575	900000	3/17/2023	Z1 KMM Federal Tax Pmt 03/24	2,365,063.80	I
13					
14 J0283774	900000	3/23/2023	Z1 KMM Anthem Claims 03/22	692,947.61	I
14					
15 J0283776	900000	3/23/2023	Z1 KMM CVS Claims 03/22	337,511.46	I
15					
16 J0283879	900000	3/27/2023	Z1 KMM Transamerica 403b Pmt 03/24	1,292,443.39	I
16					
17 J0283882	900000	3/27/2023	Z1 KMM HSA Payment 03/24	137,967.89	I
17					
18 J0284109	900000	3/30/2023	Z1 KMM Anthem Claims 03/29	546,635.04	I
18					
19 J0283536		3/16/2023	Z1 KSK 03/16 FIFTH THIRD DEPOSIT	22,582,598.00	II

15,740,843.07

	Section I
	Section II
	Section III
	Section IV

19									
20	J0283587		3/17/2023	Z1 KSK 03/17 FIFTH THIRD DEPOSIT		7,097,000.00	II		
20									
21	J0284032		3/28/2023	Z1 KSK 03/28 FIFTH THIRD DEPOSIT		905,000.00	II		
21									
22	J0284090		3/29/2023	Z1 KSK 03/29 FIFTH THIRD DEPOSIT		5,041,954.85	II		
22									
23	J0284156		3/30/2023	Z1 KSK 03/30 FIFTH THIRD DEPOSIT		621,045.15	II		
23									
24	J0284202		3/31/2023	Z1 KSK 03/31 FIFTH THIRD DEPOSIT		366,000.00	II		36,613,598.00
24									
25	2761758	171TRH	3/2/2023	IN-KY Region Service Council of Car		101,248.95	III		
25									
26	!0300181	114MIC	3/6/2023	KLLM Transport Services LLC		421,497.83	III		
26									
27	!0300221	221EVN	3/6/2023	Siemens Industry Inc		109,436.08	III		
27									
28	!0300301	Total	3/7/2023	C&D Williams Company Inc		303,396.47	III		
28									
29	!0300351	260000	3/7/2023	Oracle America Inc		292,121.15	III		
29									
30	!0300484	114MIC	3/8/2023	KLLM Transport Services LLC		341,907.08	III		
30									
31	!0300544	201COL	3/9/2023	ALZAR Studio LLC		125,624.34	III		
31									
32	J0283245	900000	3/9/2023	Z1 KMM Voya Stop Loss Claims 03/02		178,260.85	III		
32									
33	J0283249		3/9/2023	Z1 KMM BPTS Payment 03/01		147,061.95	III		
33									
34	J0283251		3/9/2023	Z1 KMM BPTS Payment 03/08		206,849.14	III		
34									
35	J0283252		3/9/2023	Z1 KMM BPTS Payment 03/10		104,990.41	III		
35									
36	J0283253		3/9/2023	Z1 KMM Purchase Card Pmt 03/02		242,105.68	III		
36									
37	!0301087	181IND	3/15/2023	Lacy Construction Group, Inc.		250,064.18	III		
37									
38	!0301117	900000	3/15/2023	Williams Crow Inc		124,000.00	III		



38								
39	!0301168	900000	3/16/2023	Barnes & Noble Education Inc	149,345.39	III		
39								
40	!0301278	111LAK	3/17/2023	Gordon M Buitendorp Associates Inc	139,000.00	III		
40								
41	J0283554		3/17/2023	Z1 KMM BPTS Payment 03/15	156,725.30	III		
41								
42	!0301563	260000	3/21/2023	DocuSign Inc	243,425.00	III		
42								
43	!0301775	900000	3/23/2023	Blackboard Inc	391,666.67	III		
43								
44	J0283780		3/23/2023	Z1 KMM BPTS Payment 03/24	120,984.75	III		
44								
45	J0284058		3/29/2023	Z1 KMM Purchase Card Pmt 03/30	229,349.64	III		
45								
46	!0302472	260000	3/30/2023	Modo Labs, Inc.	227,554.00	III	4,606,614.86	
46								
47	!0299808	900000	3/1/2023	Barnes & Noble Education Inc	7,805,855.55	IV		
47								
48	!0300040	900000	3/3/2023	Barnes & Noble Education Inc	532,054.83	IV		
48								
49	!0300058	114MIC	3/3/2023	KLLM Transport Services LLC	812,016.25	IV	9,149,926.63	
49								
	Grand Total	Total	Total	Total	66,110,982.56			

Document	Campus Roll Up	Transaction Date	Transaction Desc	Transaction Amount	Section
1	J0284182	900000	4/1/2023 Z1 KMM Federal Tax Pmt 04/07	2,349,167.44	I
1					
2	J0284405	900000	4/6/2023 Z1 KMM Indiana State & County Tax	902,979.21	I
2					
3	J0284425	900000	4/6/2023 Z1 KMM Life, LTD & STD Pmt 04/14	137,752.29	I
3					
4	J0284449	900000	4/6/2023 Z1 KMM Anthem Claims 04/05	490,563.13	I
4					
5	J0284474	900000	4/6/2023 Z1 KMM Transamerica 403b Pmt 04/07	1,313,234.61	I
5					
6	J0284538	900000	4/10/2023 Z1 KMM HSA Payment 04/07	141,553.90	I
6					
7	J0284542	900000	4/10/2023 Z1 KMM CVS Claims 03/30	396,655.22	I
7					
8	J0284544	900000	4/10/2023 Z1 KMM CVS Claims 04/07	373,595.51	I
8					
9	J0284750	900000	4/14/2023 Z1 KMM Federal Tax Pmt 04/21	2,382,037.27	I
9					
10	J0284779	900000	4/17/2023 Z1 KMM Anthem Claims 04/12	377,303.75	I
10					
11	J0284784	900000	4/17/2023 Z1 KMM CVS Claims 04/14	351,605.89	I
11					
12	J0284833	900000	4/18/2023 Z1 KMM Transamerica 403b Pmt 04/21	1,348,617.40	I
12					
13	J0285068	900000	4/24/2023 Z1 KMM HSA Payment 04/21	133,366.44	I
13					
14	J0285069	900000	4/24/2023 Z1 KMM Anthem Claims 04/19	712,136.04	I
14					
15	J0285076	900000	4/24/2023 Z1 KMM CVS Claims 04/21	403,884.58	I
15					
16	J0285250	900000	4/27/2023 Z1 KMM Anthem Claims 04/26	505,788.07	I
16					
17	J0285309	900000	4/28/2023 Z1 KMM Federal Tax Pmt 05/05	2,487,385.01	I
17					
18	J0285345	900000	4/28/2023 Z1 KMM CVS Claims 04/28	304,549.03	I
18					
18				15,112,174.79	
19	J0284626		4/11/2023 Z1 KSK FIFTH THIRD DEPOSIT 04/11	1,056,000.00	II

- Section I
- Section II
- Section III
- Section IV

19							
20	J0284730		4/13/2023	Z1 KSK FIFTH THIRD DEPOSIT 04/13	983,000.00	II	
20							
21	J0284836		4/17/2023	Z1 KSK FIFTH THIRD DEPOSIT 04/17	1,144,000.00	II	
21							
22	J0284907		4/18/2023	Z1 KSK FIFTH THIRD DEPOSIT 04/18	20,946,000.00	II	24,129,000.00

23	I0302817	260000	4/4/2023	Adobe	429,210.50	III	
23							
24	J0284450		4/6/2023	Z1 KMM BPTS Payment 04/05	158,358.67	III	
24							
25	J0284452		4/6/2023	Z1 KMM BPTS Payment 04/07	185,175.34	III	
25							
26	I0303156	900000	4/7/2023	Cognizant Technology Solutions US C	351,373.16	III	
26							
27	I0303162	111LAK	4/7/2023	Gordon M Buitendorp Associates Inc	104,250.00	III	
27							
28	I0303286	260000	4/10/2023	Insight Public Sector Inc	194,905.25	III	
28							
29	J0284539	900000	4/10/2023	Z1 KMM Voya Stop Loss Pmt 04/06	179,410.92	III	
29							
30	J0284547		4/10/2023	Z1 KMM BPTS Payment 04/12	177,053.37	III	
30							
31	2770613	900000	4/17/2023	Treasurer of State	101,628.00	III	
31							
32	I0304052	900000	4/18/2023	American Structurepoint Inc	108,125.25	III	
32							
33	I0304229	231SEL	4/19/2023	Kevco Construction LLC	242,400.10	III	
33							
34	I0304451	201COL	4/21/2023	Pepper Construction Company of Indi	192,501.25	III	
34							
35	I0304567	260000	4/24/2023	Dell	117,808.17	III	
35							
36	I0304601	181IND	4/24/2023	Lee Co Inc	138,968.63	III	
36							
37	I0304734	900000	4/25/2023	Blackboard Inc	391,666.67	III	
37							
38	I0304737	900000	4/25/2023	Brightly Software Inc	175,867.12	III	





**IVY TECH**  
COMMUNITY COLLEGE

**STATE OF THE COLLEGE**

The report will be given at the State Board of Trustees Meeting on June 8, 2023

**APPOINTMENT OF CAMPUS BOARD TRUSTEES**

**RESOLUTION NUMBER 2023-22**

**WHEREAS**, the Evansville, Indianapolis, Kokomo, Lafayette, Richmond and Terre Haute Campuses have recommended individuals to serve on their campus Boards.

**WHEREAS**, these Campus Boards request the State Trustees appoint those persons and that the recommended candidates meet all the attributes and expectations delineated in Resolution Number 2008-53.

**NOW THEREFORE BE IT RESOLVED**, the individuals listed on the attached Exhibit A are hereby appointed as campus trustees for Ivy Tech Community College of Indiana – Evansville, Indianapolis, Kokomo, Lafayette, Richmond and Terre Haute effective immediately.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY COLLEGE  
OF INDIANA**

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**Andrew Wilson, Vice Chair**

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**Kim Emmert O'Dell, Secretary**

**Dated June 8, 2023**

**Exhibit A  
Resolution 2023-22**

**ANDERSON CAMPUS**

<b><u>Name</u></b>	<b><u>Constituency</u></b>	<b><u>Expiration of Term</u></b>
Mary C. Gibble	Education	6/30/2026
Craig Felty	At Large	6/30/2023

**MARION CAMPUS**

<b><u>Name</u></b>	<b><u>Constituency</u></b>	<b><u>Expiration of Term</u></b>
Carison L. Adams	At Large	6/30/2023
Cindy Kohlmorgen	Commerce	6/30/2023

**SELLERSBURG CAMPUS**

<b><u>Name</u></b>	<b><u>Constituency</u></b>	<b><u>Expiration of Term</u></b>
Tami Hatfield	Labor	6/30/2026
Martin Padgett	Commerce	6/30/2026
Wendy Dant Chesser	Commerce	6/30/2023
Dr. Sheiler Stokes	Education	6/30/2023

**INDIANAPOLIS CAMPUS**

<b><u>Name</u></b>	<b><u>Constituency</u></b>	<b><u>Expiration of Term</u></b>
Robert Henderson	Labor	6/30/2023

**COLUMBUS CAMPUS**

<b><u>Name</u></b>	<b><u>Constituency</u></b>	<b><u>Expiration of Term</u></b>
Timothy Frazier	Manufacturing	6/30/2023
Kathy Oren	At Large	6/30/2023
Derek Kintner	Labor	6/30/2023