

**APPROVAL OF CONTRACT CISCO SYSTEMS / PEOPLE DRIVEN TECHNOLOGY  
SYSTEMS OFFICE**

**RESOLUTION NUMBER 2024-10**

**WHEREAS**, the College contracted for a network security solution in 2019, selecting Cisco for a Cisco Security Enterprise License Agreement through a competitive Request for Proposals (RFP) process that resulted in a five-year agreement; and

**WHEREAS**, the agreement is coming to an end, so the College recently conducted another RFP process for a network security enterprise license solution, and

**WHEREAS**, the RFP process resulted in four (4) proposals from interested vendors and

**WHEREAS**, the evaluation of proposals resulted in a decision to enter into a new Cisco Security Enterprise License Agreement for a three-year term; and

**WHEREAS**, the renewal and continuation with the Cisco Security Enterprise License agreement enables the College to lease multiple different types of Cisco Security Licenses that may be used by faculty, students and staff throughout the Ivy Tech system, enabling the College to lower costs and simplify Cisco licensing administration, and

**WHEREAS**, of the proposals and pricing provided, the lowest and best provider was People Driven Technology, a certified reseller of Cisco products at a cost not to exceed \$560,000 over the three-year term; and

**WHEREAS**, the State Board of Trustees of Ivy Tech Community College must approve any contract by the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

**NOW THEREFORE BE IT RESOLVED**, that the State Board of Trustees authorize and direct the College President, or another designee, to enter into an Agreement with Cisco Systems, Inc, through an approved reseller in People Driven Technology in an amount not to exceed \$560,000 over the three-year contract term to provide the College with Cisco Security Enterprise License after the contract has been approved by College counsel.

**STATE BOARD OF TRUSTEES  
IVY TECH COMMUNITY  
COLLEGE OF INDIANA**

  
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**Andrew Wilson, Chair**

  
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**Michael Dora, Secretary**

**Dated April 4, 2024**