MINUTES OF THE MEETING OF THE STATE BOARD OF TRUSTEES

IVY TECH COMMUNITY COLLEGE **December 2, 2021**

Chair Stephanie Bibbs called the State Board of Trustees' meeting to order at 1:00 pm.

ROLL CALL

Trustee Emmert O'Dell called the roll, and the presence of a quorum was announced.

The following State Trustees were present in person:

Ms. Stephanie Bibbs, Chair

Mr. Andrew W. Wilson, Vice-Chair

Ms. Kim Emmert O'Dell, Secretary

Mr. Terry Anker

Mr. Jesse Brand

Mr. Michael R. Dora

Ms. Gretchen Gutman

Mr. Stewart McMillan

Mr. Steve Schreckengast

Mr. Kerry Stemler

The following State Trustees were present via Zoom Webinar

Ms. Tanya Foutch

Ms. Marianne Glick

Ms. Paula Hughes-Schuh

The following State Trustees were not present

Mr. Larry Garatoni

Mr. Harold Hunt

A. NOTICES OF MEETING MAILED AND POSTED:

Trustee Kim Emmert-O'Dell, the Secretary, confirmed that notice of December 2, 2021, regular meetings were properly mailed and posted. The public was invited to attend the meetings open to the public.

B. APPROVAL OF BOARD MINUTES:

Trustee Anker moved for approval of October 7, 2021, board meeting minutes. Trustee Dora seconded the motion, and the motion carried unanimously.

C. <u>COMMITTEE REPORTS:</u>

Item 1 Chair Bibbs called upon Trustee Michael Dora for an Academics & Student Experience Committee report. Trustee Dora reported there is one action item for approval.

Trustee Dora moved for approval of Resolution 2021-58, Approval Accepting Gift and Naming Nursing Program – South Bend/Elkhart Campus. Trustee Gutman seconded the motion. The motion carried unanimously.

Marcus Kolb presented an update on the Higher Learning Commission Accreditation. There are three specific pieces of work currently underway. Excellent progress on shoring up our learning assessment efforts will give us a great story to tell during our June '23 mid-cycle review. Our Multilocation visit process, involving an HLC Peer Corps member visiting 36 of our sites across the State, is about a third-of-the-way complete. Finally, our visitor for the Hamilton County campus HLC Campus Evaluation Visit has been identified and will spend the day on the campus on February 28.

Rebecca Rahschulte updated the College's NACEP Accreditation process/timeline. She reviewed the general themes that emerged from the "NACEP Request for Additional Information." She outlined the steps to prepare the internal team to participate in the peer review site visit on February 14, 2022.

Jo Nahod-Carlin reported on Spring Enrollment. When tracking against the same time last year, we were down over 3,000 FTE and just over 5,000 in headcount. To close this gap for spring, we are trying several new initiatives, including a renewed focus on conversion communications to help our applicants in moving through the enrollment funding, targeting continuing students with digital ads, and focused communications, which are two things we have not done with intentionality in the past. We are also piloting AI technology with our texting platform and implementing some new outbound campaigns with the Blackboard call center.

We've learned a lot over the past year. Recently I conducted a Student Journey Mapping process and gleaned some helpful information. Lessons Learned include the need to extend the communication journeys – it takes well over 100 days on average for our students to move through the enrollment funnel; however, our communication plans stopped at 20 days. We need to extend the timeline overall and reconstruct the messaging. An opportunity to build cohesive call/email/text/digital campaigns. We need to continue the 'sell' particularly to our adult students— as a college, we worked to see the student complete the application but then made a "hard shift" into transaction communications rather than continuing to sell the College to help the student validate and build on their decision to apply. But we're in a great position to pivot. Resources Available with Blackboard for outbound call campaigns, Signal Vine for 1:1 texting campaign, AI support and documented interactions with students, Inside Track for additional student support, and CCEC to ensure our students were choosing a major for success in the workforce after graduation

Although there is much more work to do, we saw some wins over the past year. We started focusing on developing relationships in our recruitment process with Dale Carnegie trainings; we have successfully introduced personas into recruitment and enrollment efforts and are developing additional personas for training. Extensive training on Next Level Jobs, Adult, and Homeschool strategies was completed. Within the first six weeks from adjustments in the paid spend, we have yielded 220 more new students registered compared to the same time last year. We have new transparency and reporting through IvyConnect with clearer visibility into the enrollment funnel.

Item 2 Chair Bibbs called upon Trustee Gutman for a report from the Audit Committee. Trustee Gutman reported there are no action items for consideration and approval. The Audit Committee met yesterday and discussed the reports to the confidential hotline, received an update on pending litigation and a cybersecurity report.

Also, we discussed the entrance conference related to the financial and federal compliance audits that occurred in August and the exit conference for the financial statement audit in November. The College received an unmodified opinion on the financial audit.

We also reviewed the audit schedule for 2021-22, the three-year audit plan, and reviewed internal audit reports issued since our last meeting.

Item 3 Chair Bibbs called upon Trustee Steve Schreckengast for a report from the **Building and Grounds Committee**. Trustee Schreckengast reported there are four action items for consideration and approval. The Committee received an update on the ongoing status of XBE contract spending.

Trustee Schreckengast moved for approval of **Resolution 2021-48**, Approval of Nursing and Health Sciences Lab Project, Hamilton County Campus. Trustee McMillan seconded the motion. The motion carried unanimously.

Trustee Schreckengast moved for approval of **Resolution 2021-49**, Approval to Sell Foundation Property in Indianapolis, Systems Office. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Schreckengast moved for approval of **Resolution 2021-50**, Approval to Purchase Property, Lake County Campus. Trustee McMillan seconded the motion. The motion carried unanimously.

Trustee Schreckengast moved for approval of **Resolution 2021-51**, Approval of a Contract Amendment for a Guaranteed Maximum Price with Larson Danielson, Lake County Campus. Trustee Dora seconded the motion. The motion carried unanimously.

Item 4 Chair Bibbs called upon Trustee Jesse Brand for a report from the Budget
 & Finance Committee. Trustee Brand reported there are three action items for consideration and approval.

Trustee Brand reported the Committee heard updates on the Fiscal year 2021 Annual Financial Report & Audit. The State Board of Accounts issued an unmodified opinion for the 2021 fiscal year financial statements. The fiscal year 2021 update includes the 2022 operating revenue and expenses from November 2021.

Trustee Brand moved for approval of **Resolution 2021-52**, Approval of Accounts Receivable Write-Offs. Trustee Emmert O'Dell seconded the motion. The motion carried unanimously.

Trustee Brand moved for approval of **Resolution 2021-53**, Authorizing the Issuance and Sale of One or More Series of Ivy Tech Community College Student Fee Bonds, Systems Office. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Brand moved for approval of Resolution 2021-54, Approval of Contract for Custodial Services, Evansville Campus. Trustee Wilson seconded the motion. The motion carried unanimously.

Item 5 Chair Bibbs called upon Trustee Kerry Stemler for a Human Resources & Operations Committee report. Trustee Stemler reported there are two action items for consideration and approval.

Mike McNichols, Vice President of Human Resources, presented that the employee signature block policy is expected to be effective by the calendar year's end. The policy is necessary to mitigate potential legal concerns, including discrimination and freedom of speech issues. The policy clearly outlines the information that is required to be included in an employee email signature in addition to information that is permitted but not required. The policy includes the requirement of a confidentiality statement to be included in all outbound emails. The confidentiality statement will be automatically included in all outbound emails through a system-generated process to be implemented by IT.

Matt Etchison, Sr. Vice President and Chief Information Officer, and OIT Business Analyst Channing Gabe presented and demonstrated the WalkMe software platform. WalkMe is an innovative digital adoption platform that will help the institution provide training to students, faculty, and staff.

Trustee Stemler moved for approval of **Resolution 2021-55**, Approval of Adobe Contract. Trustee Wilson seconded the motion. The motion carried unanimously.

Trustee Stemler moved for approval of **Resolution 2021-56**, Approval of Salesforce CRM Renewal Contract, Systems Office. Trustee Schreckengast seconded the motion. The motion carried unanimously.

Item 6 Chair Bibbs called upon Trustee Hughes-Schuh for a Marketing & Public Relations Committee report. Trustee Hughes-Schuh reported there are no action items for consideration and approval.

Mary Jane Michalak and Jo Nahod-Carlin reported on the recent restructure of the Marketing Department. The Marketing, Recruitment & Enrollment teams are joined together and will report to the Vice President of Recruitment, Enrollment & Marketing, who reports to the Provost.

Marketing will focus on external communications, agency management,

social media strategy. Media planning and paid marketing, brand management, and website oversight. Ivy Tech's VP of Government Relations will become the VP of Public Affairs, reporting to the EVP. This team will serve as the media spokespeople, media relations, media coverage to inform future campaigns, government relations strategies, and internal communications.

Carlin spoke to key priorities for marketing, including evaluating and recalibrating the paid spend. The first focus will be on providing local campus strategy, new media mix, and programmatic recruitment. We will begin advertising directly to our current students to help increase reregistration and overall retention.

Communications will also be a focus. A statewide workgroup will create a shared vocabulary and extended communication journeys, tailoring journeys based on audience, using the outbound call center in different strategies, and focusing on current student retention. Monthly newsletters will also be created and customizable for the campus to engage our community, K12, and employer partners.

Collateral creation will be a key focus, including how-to guides and videos, program descriptions with wage and completion info, strategy toolkits, and Spanish language translation. Ivy Tech will expand efforts beyond application generation and go deeper with our prospecting. Beginning this month, we will be adding a new "Schedule a tour" feature to our website so that prospects interested in Ivy Tech can schedule an appointment for a formal tour. The button will be available on our home page, and each campus will have its landing page unique to them. This will be an opportunity to show share what we have and engage current students to help tell our story and get our faculty and program chairs involved from the beginning to create an emotional connection with the campus.

A new program called Tuesday @ The Tech will replace Express Enrollment Weeks with weekly recruitment and enrollment events before the start of term. Statewide marketing will invite the community to Ivy Tech every Tuesday. This can be as big or small as the campus can host but can include FAFSA workshops, community events, K12 tours, and opportunities for our employer partners to engage with our students.

Ivy Tech will also begin marketing programmatically with a monthly focus on a different school called School Spotlight. Statewide messaging and advertising will be broad about the school, and each campus will have the flexibility to amplify the specific programs that make sense for their service area. And, we can tie this concept back to Tuesdays @ The Tech for natural program-driven events.

Williams Randall presented an update on the brand refresh, including research that's been completed, as well as a status update on the new website home page launch in January. They also shared key findings from research and presented the new 'days' concept to the Board.

Item 7 Chair Bibbs called upon Trustee Tanya Foutch for a report from the Workforce Alignment Committee. Trustee Foutch reported there are no action items for consideration and approval.

Stacy Townsley, VP of Adult Strategies and Statewide Partnerships, provided a completions update. Credential completions are trending up to nearly 39,000, supporting Ivy Tech's strategic plan goal of 50,000 annual completions by 2023 and the State's Big Goal of 60% post-secondary attainment by 2025. Certificates (TCs and CTs) represent the primary and growing share (over two-thirds) of credential completions at the College. In partnership with several industry certification vendors such as MSSC, SACA, and CompTIA, the College also is tracking high-value industry certification completions, which account for 20% of the overall total completions included in the 50K strategic plan goal. Health Sciences is the fastest growing sector for credential completions, up to seven percentage points (from 14% to 21%) of total completions since the 2016-17 academic year. The Indiana College Core TC—the general education foundation for both the associate and bachelor's degree in Indiana—represents an increasing share (65%) of all Arts, Sciences, and Education credential completions. In addition to driving completion numbers, short-term, stackable credentials are a crucial component of a more integrated education-workforce ecosystem. Increased recognition of learners' work and life experience through credit for prior learning, targeted state funding, and innovative approaches to bridging non-credit and credit programming are part of the broader context within which Ivy Tech is engaged in national partnerships and thought leadership to benefit the College and Indiana.

Mary Anne Sloan, VP of Nursing and Health Sciences, provided an update on Franciscan Partnership. Franciscan Health has entered into a nursing sponsorship agreement and will sponsor 10 ASN students at Lake,

Lafayette, and Indianapolis. After completing their first semester in the program, students will be selected through an interview process. They will work approximately 12 hours per month at a Franciscan facility in a paid position. Franciscan will pay up to \$3200 per semester per student for tuition, books, and fees. The Franciscan cohorts will attend all possible clinical at Franciscan facilities. The number of students will increase to up to 100.

D. TREASURER'S REPORT:

Chair Bibbs called upon Matt Hawkins, Executive Vice President Business Administration and Treasurer, to provide the Treasurer's Report.

CFO, Dom Chase, reported many of the College's current fiscal year details. To provide more context on our financial position, I will talk a bit about our net position over the past five years. Net position is assets minus liabilities – essentially a non-profits balance sheet.

Ivy Tech's total net position has increased 45% in five years from \$673 to \$929M. Most importantly, our unrestricted net position has increased nearly 70% from \$331M to \$561M.

Our unrestricted assets allow the college maximum protection and flexibility in all situations. This increase was by design, and the unrestricted assets allowed us to defend our AA Stable bond rating in a time when hundreds of other institutions could not do the same.

Ivy Tech is unique because our business and finance staff are focused on stability and the defense against the unknown and student success.

At the same time, Ivy Tech's financial stability has strengthened; we have invested more in student success than at any time in our history.

- Ivy Tech froze tuition for the first time— for two years
- Ivy Tech covered the costs of textbooks for students for the first time the only Indiana institution to do so.
- As the president said, we will now remove the holds on transcripts related to non-payment for over 80K students.
- We invested in best-in-class software platforms such as Salesforce, Workday, DocuSign, ServiceNow, etc.
- When the State reduced Ivy Tech's operating allotment in FY21, our strong financial position allowed us to use the funds made available by Federal reimbursement to eliminate past capital arrangements and address repair and rehabilitation needs for our future.
- Campuses have been paid \$16M in revenue loss related to enrollment declines

- We invested \$15M to upgrade technology on campuses for virtual learning
- These are a few examples, with more projects in the works.

My colleagues have given me feedback that while I communicate our financial position well to you, I am not communicating well the amount of time and effort they spend on student success efforts and why those efforts are unique to Ivy Tech's business teams.

To quote one of them, "higher ed finance staff usually use the 'X must always be greater than Y. We don't care what you do with Y' technique – and that is not who we are, or what we are doing." They are correct.

As affirmed by eternal stress tests, our financial position remains extremely strong.

Trustee Dora moved for approval of the Treasurer's Report. Trustee Brand seconded the motion. The motion carried unanimously.

E. STATE OF THE COLLEGE

Chair Bibbs called upon President Ellspermann to provide her State of the College report.

President Ellspermann provided updates on the COVID-19 response and vaccine update and strategic plan goal updates.

F. OLD BUSINESS

Chair Bibbs called for old business, but there was none.

G. <u>NEW BUSINESS</u>

Chair Bibbs called for new business.

Trustee Wilson moved for approval of **Resolution 2021-57**, Appointment of Campus Board of Trustees. Trustee Schreckengast seconded the motion. The motion carried unanimously.

Trustee McMillan motions to approve the conflict of interest declaration for a member of the Lake County Campus Board of Trustee Jená Belleza. Trustee Dora seconded the motion. The motion carried unanimously.

Trustee Schreckengast moved for approval of **Resolution 2021-59**, Resolution on Performance and Compensation Metrics. Trustee Schreckengast seconded the motion. The motion carried unanimously.

ADJOURNMENT

With no further business to come before the Board, Trustee Anker called for a motion to adjourn the meeting. Trustee Dora seconded the motion.

STATE TRUSTEES IVY TECH COMMUNITY COLLEGE

Dated December 3, 2021, prepared by Gretchen L. Keller, Recording Secretary

APPROVAL TO TRANSFER OF LAND TO THE CITY OF LOGANSPORT KOKOMO CAMPUS

RESOLUTION NUMBER 2022-1

WHEREAS, The Trustees of Ivy Tech Community College ("College") own a 17 acre parcel of vacant land adjacent to the Logansport Campus at 1 Ivy Tech Way, Logansport, and

WHEREAS, The City of Logansport ("City") has requested the College donate the 17 acre parcel to begin development of athletic fields and a frisbee golf course as part of the City's Neighborhood Vision Plan which is an area of Logansport around the Ivy Tech Logansport Site, and

WHEREAS, the College has negotiated with the City for the 17 acre parcel to be subdivided to allow for a set off of 25 feet so that the edge of the Ivy Tech parking lot is retained by the College, and

WHEREAS, the survey subdividing the property has been completed and the property to be transferred to the City is 15.99 acres ("Property"), and

WHEREAS, the College has no planned use for the Property, and

WHEREAS, as a state educational institution, the College is required to follow a procedure in Indiana Code § 21-36-3 to donate property to a political subdivision, and

WHEREAS, the Kokomo Campus Trustees recommend approval to transfer the Property to the City, with the stipulation that it must be developed within two (2) years.

NOW THEREFORE BE IT RESOLVED that the State Board of Trustees authorizes the donation of the Property to the City of Logansport as allowed by IC 21-36-3-7, with the stipulation that should the City not develop the Property within two (2) years from the date of transfer, ownership shall revert to the College, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President, the Assistant Secretary of the Board, and any other appropriate, designated College employee to execute the necessary documents to convey the Property after the documents have been approved by the College Counsel, and

FURTHER BE IT RESOLVED, the Assistant Secretary to the Board of Trustees is hereby directed to forward a copy of this Resolution to the Governor of Indiana as required by IC 21-36-3-8.

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Stephanie Bi	bbs, Chair
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STATE ROARD OF TRUSTEES

APPROVAL OF SHELBYVILLE LEASE ADDENDUM COLUMBUS CAMPUS

RESOLUTION 2022-2

WHEREAS, Resolution 2011-07 approved a lease agreement between Ivy Tech Community College ("College") with the City of Shelbyville ("City") for space in a building at the Intelliplex business park located off Interstate 74 and State Road 9 in Shelbyville ("Lease"), and

WHEREAS, that Lease was for a term of ten (10) years with options for the College to renew for two additional ten (10) year terms, and

WHEREAS, in 2021, the College exercised the first option to renew the Lease, and

WHEREAS, the College has also provided instruction in Shelbyville at the Blue River Career Center for many years, and

WHEREAS, the City has offered the College additional space in the building at Intelliplex which would allow the College to relocate all courses to Intelliplex that are currently being offered at the Blue River Career Center, and

WHEREAS, this additional space would be 4,256 square feet at ten dollars (\$10) per square foot for an annual lease cost of \$42,560, phased in following a credit for buildout expenses, and

WHEREAS, the additional lease space and amount of the rent would be added to the Lease in the form of an addendum ("Lease Addendum") and all other terms and conditions of the Lease remain unchanged, and

WHEREAS, the lease term in the Lease Addendum is greater than two (2) years therefore requiring approval of the State Trustees.

NOW THEREFORE BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President and any other appropriate designated College employee to enter into the Lease Addendum for the above stated annual lease cost with the City of Shelbyville after the document has been approved by the College Counsel.

IVY TECH COMMUNITY COLLEG	E
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Stephanie Bibbs, Chair	

APPROVAL FOR SALE OF LAND ANDERSON CAMPUS

RESOLUTION 2022-3

WHEREAS, the Trustees of Ivy Tech Community College of Indiana ("College") owns approximately 8.98 acres of land with a 2,400 square foot pole barn at the 53rd Street Campus in Anderson ("Property"), and

WHEREAS, the Property is not needed for use by the College, and

WHEREAS, the adjoining property owners, the Loose Funeral Home and Crematory ("Buyers"), have offered \$69,500 to purchase the Property, and

WHEREAS, the Buyers have been leasing the pole barn from the College since 2015 pursuant to a lease approved by the Trustees in Resolution 2015-50, and

WHEREAS, the Buyers have agreed to pay all costs with subdividing the Property, including the costs of a survey, and

WHEREAS, an appraisal has been obtained in accordance with IC 21-36-3, and

WHEREAS, the Anderson Campus Board of Trustees request the State Trustees approve the sale of the Property, and

NOW THEREFORE BE IT RESOLVED, that it will serve the best interests of Ivy Tech Community College to dispose, sell and convey the Property for the price of \$69,500.00 and the State Trustees do hereby approve the sale of the Property to Loose Funeral Home and Crematory for that price, and

FURTHER BE IT RESOLVED, the State Trustees do hereby authorize and direct the President, the Assistant Secretary of the Board, and any other appropriate, designated College employee to execute the necessary documents to convey the Property after the documents have been approved by the College Counsel, and

FURTHER BE IT RESOLVED, the Assistant Secretary to the Board of Trustees is hereby directed to forward a copy of this Resolution to the Governor of Indiana as required by IC 21-36-3-8.

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OF INDIANA	
Stephanie Bib	bs, Chair

APPROVAL OF CONTRACT WITH CLOUD FOR GOOD SYSTEMS OFFICE

RESOLUTION 2022-4

WHEREAS, the College uses Salesforce to provide its customer relation management platform ("CRM") and.

WHEREAS, the College recently issued a Request for Proposals ("RFP") for Salesforce Development – Ivy Connect Backlog to assist the College with implementation of Ivy Connect on the Salesforce platform, and

WHEREAS, Cloud for Good submitted a response to the RFP, and

WHEREAS, Cloud for Good is an implementation partner that works exclusively with the Salesforce platform in higher education and non-profit sectors, and

WHEREAS, Cloud for Good recommends their Enterprise Managed Services offering which is utilized by customers that have an existing Salesforce footprint, but have limited full time internal resources to invest in ongoing support, optimization, and enhancements, and

WHEREAS, the College administration and IT leadership recommends contracting with Cloud for Good for these services, and

WHEREAS, the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees hereby approves the contract with Cloud for Good for the Enterprise Managed Services in an amount not to exceed \$864,000, and

FURTHER BE IT RESOLVED that the State Trustees do hereby authorize and direct the President or Treasurer, or other appropriate designated College employee, to execute the contract with said firm after the documents have been approved by the College Counsel.

STATE BOARD OF TRUSTEES IVY TECH COMMUNITY COLLEGE OF INDIANA
Stephanie Bibbs, Chair
Kim Emmert O'Dell, Secretary

AMENDMENT TO THE IVY TECH COMMUNITY COLLEGE OF INDIANA DEFINED CONTRIBUTION PLAN SYSTEMS OFFICE

RESOLUTION 2022-5

WHEREAS, Ivy Tech Community College of Indiana ("College") maintains the Ivy Tech Community College of Indiana Defined Contribution Retirement Plan ("Retirement Plan"), an Internal Revenue Code Section 403(b) plan, to which the College makes nonelective contributions on behalf of eligible faculty, professional personnel, and support staff ("Eligible Employees"), and

WHEREAS, the College also makes contributions to the Indiana Public Employees' Retirement Fund ("PERF") on behalf of eligible support staff who were active members in PERF prior to July 1, 2014, who are not eligible to participate in the Retirement Plan, and

WHEREAS, pursuant to Indiana Code 5-10.3-7-2(4), Eligible Employees under the Retirement Plan are excluded from PERF membership, and

WHEREAS, certain classifications of Eligible Employees have a two year waiting period to be eligible for nonelective contributions under the Retirement Plan and

WHEREAS, Eligible Employees are fully vested in nonelective contributions under the Retirement Plan, and

WHEREAS, the College has reserved the right to amend the Retirement Plan at any time, by action of the State Board of Trustees of Ivy Tech Community College of Indiana ("Board of Trustees"), and

WHEREAS, the Board of Trustees desires to amend the Retirement Plan to change the waiting period and vesting schedule for nonelective contributions under the Retirement Plan, and

WHEREAS, the two-year waiting period for nonelective contributions to the Retirement Plan will be eliminated from the Retirement Plan, and all newly hired Eligible Employees will receive nonelective contributions upon hire, and will vest in such nonelective contributions after being employed with the College for two years from their date of hire, and

WHEREAS, Eligible Employees currently in the two-year waiting period will receive nonelective contributions on the effective date of the change to the Retirement Plan, and will vest in such nonelective contributions after being employed with the College for two years from their date of hire.

NOW THEREFORE BE IT RESOLVED, that the Ivy Tech State Board of Trustees hereby approves amending the Retirement Plan to eliminate the two-year waiting period for nonelective contributions and to add a two year vesting schedule for nonelective contributions and specifically approves the amended and restated Ivy Tech Community College of Indiana Defined Retirement Plan, effective February 14, 2022, making these changes in substantially the form attached hereto, and

FURTHER BE IT RESOLVED, that effective February 14, 2022, all newly hired Eligible Employees will receive nonelective contributions under the Retirement Plan upon hire, and will vest in such nonelective contributions after being employed with the College for two years from their date of hire, and

FURTHER BE IT RESOLVED, that Eligible Employees currently in the two-year waiting period will receive nonelective contributions under the Retirement Plan effective February 14, 2022, and will vest in such nonelective contributions after being employed with the College for two years from their date of hire, and

FURTHER BE IT RESOLVED, that the President is hereby authorized to execute the February 14, 2022 amended and restated Ivy Tech Community College of Indiana Defined Contribution Retirement Plan, and any and all further documents, agreements or certificates to effectuate the record keeping services for the Plans, following review and approval of the College's General Counsel.

STATE BOARD OF TRUSTEES IVY TECH COMMUNITY COLLEGE		
OF INDIANA		
Stephanie Bibbs, Chair		
Kim Emmert O'Dell, Secretary		

February 9, 2022

APPROVAL OF CONTRACT WITH TRUEPILL SYSTEMS OFFICE

RESOLUTION 2022-6

WHEREAS, the College plans to offer Covid-19 testing kits to employees, and

WHEREAS, the funding source used to purchase these testing kits are funds available to the College under the Higher Education Emergency Relief Fund (HEERF), and

WHEREAS, due to shortages of available testing kits in the market and making them available to the employees as soon as possible it was necessary for the College to secure ample amounts of testing kits as they were available, and

WHEREAS, for these reasons a Request for Proposal (RFP) process was not conducted and instead the procurement was completed utilizing a sole source bid exception for exigent circumstances as allowed under federal funding rules, and

WHEREAS, the costs of the tests are \$27 per test and the initial order is for 47,000 tests for a total cost of \$1,215,000, plus shipping fees, and

WHEREAS, that the State Board of Trustees must approve any contract imposing a financial obligation on the part of the College exceeding \$500,000 unless the obligation was previously approved by the Board through the allocation of funds.

NOW THEREFORE BE IT RESOLVED, that the State Board of Trustees hereby approves the College entering into a contract with TruePill in the amount of \$1,215,000.00 for the purchase of 47,000 Covid-19 testing kits and related costs, and

FURTHER BE IT RESOLVED, that the State Trustees do hereby authorize and direct the President or Treasurer, or other appropriate designated College employee, to execute the contract with said firm after the documents have been approved by College Counsel.

STATE BOARD OF TRUSTEES IVY TECH COMMUNITY COLL	ECE.
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Stephanie Bibbs, Chair	





Academics & Student Experience

- 2021 Non-Returner Interview
 - Dr. Cory Clasemann, Vice President for Student Success
- Recruitment & Enrollment Update
 Jo Nahod-Carlin, Vice President of Recruitment & Enrollment Management, and Marketing



2021 Non-Returner Interview

Dr. Cory Clasemann

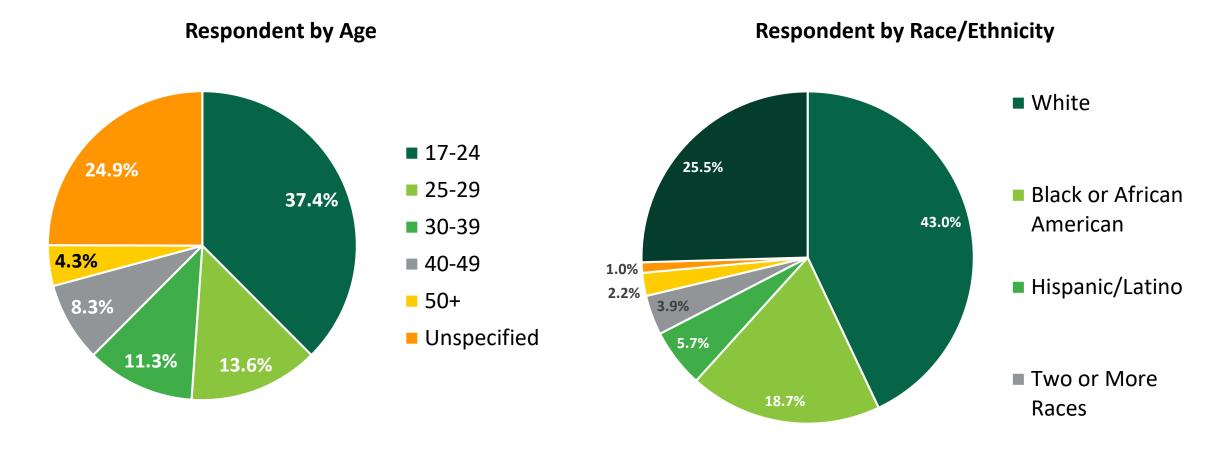
Vice President for Student Success



Respondent Demographics



Students from all 19 campuses were represented (total of 493 individuals interviewed)





Goals & Barriers



GOALS: About 83% indicated that they planned to earn a degree/certificate (9% courses only, 7% transfer, 1% skill-up)

BARRIERS included (275 individuals provided responses): (note that 97 indicated that they did meet goals)

Main Theme	Subtheme	Sample Quote
Personal (101)	Work demands (35)	"It's hard with work. I work remotely for an engineering firm based in California so I'm working odd hours"
	Family/Children (22)	☐ "I decided to take time off for a new child."
	Unspecified (21)	☐ "I had a lot of personal issues [and needed to] take a break"
	Health (12)	☐ "I was in a car accident which caused me a lot of setbacks."
	Moved (7)	☐ "I moved to a different state."
	Basic Needs (4)	☐ "I was having housing issues and could not pass the exams."
Program/Course (30)	Unavailability (9)	☐ "They didn't offer a class that worked with my schedule."
	Not a good fit (9)	☐ "I came back for Software Development — I realized it wasn't for me."
	Too challenging (7)	☐ "I did well in high school, but it was harder when I got to college."
	Not accepted (5)	☐ "I didn't get accepted into the Nursing program."
Pandemic (29)	Online courses (19)	☐ "It was too hard to do everything online because of COVID."
	General (10)	□ "COVID-19 stopped me from achieving my goal."
Financial (18)	Lack of funds (18)	"I had to pay out-of-pocket, and I couldn't pay."
		☐ "I had financial aid problems."





When you think about those [instructors] who made for a positive learning environment, what did they do well?

POSITIVE THEMES included (400 individuals provided responses): (some individual responses may fit into more than one category)

Main Theme	Sample Quote
Accessible/Supportive (240)	☐ "I could always contact them by email or the student portal, and they would always respond in a timely manner."
	☐ "They were all really good. If you had a problem or a question, you could stop them right in the middle and they would explain it."
	☐ "They were very patient and hands-on. They were helpful."
	☐ "My instructors were great with communicationThey gave a lot of resources and assistance [when] needed."
Generally good (unspecified) (80)	☐ "My instructors were great."
	☐ "The instructors were a positive experience [for me]."
	☐ "Overall, my experiences with instructors were good."
Strong learning environment (64)	"Like all the other instructors, [one in particular] was passionate about what she taught, and her passion made learning the material much more enjoyable. The assignments were engaging."
	☐ "They were good. They [provided] lots of hands-on experiences."
	☐ "Some of them had strong environments for learning. They understood they needed to be flexible with the learning patterns."
Knowledge of the Field (37)	☐ "In the Culinary department, it was the knowledge of the instructor, hands on, especially in the Baking department."
	☐ "My instructors were all very well-informed and were really coolThey worked with us and they all seemed really knowledgeable."





Were there times you didn't have a good learning experience? What did instructors do that made it negative?

NEGATIVE THEMES included (391 individuals provided responses; **221** said there were no negative experiences)

Main Theme	Sample Quote
Poor learning environment (86)	☐ "The instructor didn't make class user-friendly and left many of us scratching our heads not knowing what she was talking about."
	☐ "Sometimes they would just give out busy work and not the most effective assignments."
	☐ "[One of my classes] was just reading from a Power Point. [The instructor] didn't really explain anything."
Online learning (due to pandemic) (36)	☐ "It wasn't my instructors. Just the online aspect of class. It was mainly me."
General (19) Lack of communication (13)	☐ "When COVID hit, it was hard to transition to online courses."
Lack of instructor experience (4)	"[I was] very disappointed in the virtual classes and how [they] were taught. It was hard to communicate, and it was put together poorly. Very disappointing."
	"[I didn't like] that things went online due to the pandemic. [I feel that] students, staff, and faculty were not prepared for it."
Unsupportive/Inflexible (31)	☐ "I had several instructors that did not take time to provide additional assistance."
	☐ "They weren't very diligent in helping me grow."
	"Some just didn't care. I mentioned to my instructor that I was struggling and wasn't understanding the lessons. I needed extra help. He said it was my own fault."
Inaccessible/Poor communication (17)	☐ "I had some instructors that lacked proper communication."
	☐ "[The instructor just] gave us the syllabus and then was not available for questions or assistance."



Advising Experience



Please tell me more about your experience with your advisor. Was it a positive or negative experience and why?

Positive/Negative	Theme	Sample Quote
Positive (314)	Helpful/Responsive (222)	☐ "My advisor was upbeat, positive attitude, kept me informed and on track."
		☐ "They were great. Always helpful. [My advisor] was very responsive when I would reach out."
		☐ "All of my advisors were always there for me. They were able to contact me if I had a question within a couple of hours. I had good interactions."
		☐ "My advisor was very helpful, got me started where I needed to go, [pointed] in the right direction."
	Generally good (not specified) (92)	☐ "My experience with my advisor was positive."
		☐ "My advisor was really good."
Negative (78)	Inaccessible/Unhelpful (54)	"My advisor wasn't helpful; I never did meet with them; it was very hard to contact them, there was no appointment available and no communications.
		☐ "Awful. Never was able to get in contact with an advisor."
	Turnover/Workload (16)	☐ "I never had the same advisor. They kept leaving me."
		☐ "I can't give an honest opinion, because my advisor was constantly changing."
	Lack of knowledge (8)	☐ "It wasn't good. I didn't get the right answers about dropping classes."
		☐ "[The advisor] wasn't knowledgeable [about] my program area."
Mixed/Neutral (15)	Some good/some bad (15)	□ "Some of them were really helpful, and others wouldn't help."



Online Courses



Did you take any online classes? What was that experience like for you? (n=320 took at least one online course)

POSITIVE THEMES included (173 respondents):

Main Theme	Sample Quote
Generally good (unspecified) (106)	"I thought [the classes] were good and fun."
	☐ "I really enjoyed my online classes."
	☐ "It was a great experience. I preferred the online rather than in person."
	☐ "Overall, it was a good experience."
Flexible/Self-Paced/Convenient (43)	"I really enjoyed [the online courses] for I could go mostly at my own pace and time."
	☐ "I did take online classes, and it worked very well with my schedule."
	"Online classes were good because they were flexible. It made it to where I could even attempt [going to school]. I did a lot of my schoolwork at odd hours."
Good instructors/Content (24)	☐ "The structure of the classes was explained well. There were a lot of resources and [I] knew what to expect."
	"Each of the instructors [for my online courses] were always there. Their office hours were accessible, and their learning tools were exceptional."
	☐ "I took one online class. It was an amazing experienceMy professor was very caring and kind. The classwork was very manageable."



Online Courses



Did you take any online classes? What was that experience like for you? (n=320 took at least one online course)

NEGATIVE THEMES included (99 respondents):

Main Theme	Sample Quote
Not a good fit (Prefer In-Classroom) (68) Note that these were usually pandemic- related	 "I'm more of a hands-on [learner], so I understood why we did it, but I didn't like itIt wasn't my cup of tea." "I took an online class due to COVID-19, and it seemed like it was less helpful than the in-person class." "I don't do well learning on computers. I'd rather do it hands-on, but [online] was the only option." "The only online I did was when we shut down. It was pretty roughThat last semester, I didn't retain a lot."
Too Self-paced (16)	 "[Online classes] were pretty hard. I was diagnosed with ADHD so it was a big struggle for me to focus on the class." "Not great. I had trouble sticking to deadlines. It was mainly me and my own self-pacing." "I hated it. I couldn't really focus. I'd just get distracted easily."
Poorly prepared/Inaccessible instructor (10)	 "You never speak with an instructor [in online classes]." "Instructors [in online classes] were non-responsive." "Reaching the instructor for questions was impossible."
Technology issues (5)	☐ "My computer wasn't good enough."



Online Courses



What could Ivy Tech have done to improve the online course experience for you?

THEMES included (383 respondents): (note that 230 said "nothing" and 14 commented that the requirement to transition to online because of the pandemic was unfortunate, but out of the College's control and there's nothing more that could be done)

Main Theme	Sample Quote	
More instructor interaction & communication (72)	"I believe blended classes will be a better option for personal interaction with the instructor."	
· · · · · · · · · · · · · · · · · · ·	☐ "Response time to questions was too long. Contacting the instructor on a message board was difficult."	
	☐ "Maybe have the instructor take a moment and have a 1:1 with each student."	
Improved course design/content/assessment (31)	☐ "Give us more time in class so that we could learn and be taught more things that we need."	
	☐ "Adding more variety to the course. The classes felt the same structure with readings, discussion boards, and tests."	
	☐ "A two-hour Math lecture was pretty difficult, so breaking up such long lectures would be good."	
More resources (e.g., detailed information about online courses, tutoring, etc.) (20)	☐ "Make tutors more available for online students."	
about omine courses, eatoring, etc., (20)	"When I signed up for the Math class, I was not told it was a 'self-teach' class. We met up with the teacher, but he was only there to answer questions."	
	☐ "Have an orientation about how to handle online classes, before the classes start officially."	
Address technology issues (10)	□ "Some portals did not work consistently."	
	☐ "We had some issues with Zoom. We couldn't connect or didn't have a password."	
Offer more in-person options (6)	"Ivy Tech could have had more in-person classes availableI wanted to add those, but I couldn't take them since it was not a lot of people, so I [had to] switch to online."	



Course Access & Availability



How did you know what classes to take? Were the classes offered at times/locations that worked best for your schedule?

In terms of knowing which courses to take (414 respondents):

- 329 (79%) worked with an advisor
 - 20 (5%) worked with an advisor and/or another faculty or staff member
- 42 (10%) found the information themselves (e.g., via the Web, through a friend, etc.)
- 23 (6%) noted very specific program requirements (e.g., for nursing, Next Level Jobs, etc.)

In terms of class availability (181 respondents):

- 156 (86%) said yes, classes were offered at available times and days
- 25 (14%) said yes and no some classes were, while others were not



Ability to Pay



Did you know how you were going to pay for college? Did anyone talk to you about what payment options were available?

In terms of knowing how to pay (392 responses)

- 252 (64%) accessed financial aid (grants, scholarships, or loans)
- 72 (18%) paid out-of-pocket (upfront or through payment plans)
- 52 (13%) were state-funded (e.g., Next Level Jobs program)
- 16 (4%) used military benefits

In terms of being talked to about payment options (232 responses)

- 120 (52%) said that **YES**, someone (including the financial aid office, advisors, or high school counselors) talked to them about payment options (financial aid, payment plans, etc.)
- 112 (48%) said that **NO**, they received no or very little information about payment options





How much time did you feel you were able to dedicate to your schoolwork? How successful do you feel you were in finding time to dedicate to your schoolwork? What were some other activities you had going on that competed for your time?

In terms of time dedicated to schoolwork (298 responses):

- 93 (31%) spent less than 10 hours per week
- 76 (26%) spent 10-15 hours per week
- 48 (16%) spent 16-20 hours per week
- 65 (22%) spent more than 20 hours per week
- 16 (5%) said it varied and depended on how many courses they were taking

In terms of feeling successful (225 responses)

- 164 (73%) said that **YES**, they felt they were successful in finding time to dedicate to schoolwork
- 40 (18%) said NO, and 21 (9%) said sometimes but not always

In terms of competing activities (208 responses) (note that some respondents identified more than one activity, so percentages exceed 100)

- 156 (75%) work
- 96 (46%) family (including children or taking care of older family members)
- 6 (3%) sports
- 9 (4%) nothing (these typically were full-time students)
- 2 (1%) other (friends, illness)





What could we have done to help you continue at Ivy Tech? 375 respondents, including 227 who said "nothing"

Main Theme	Subtheme	Sample Quote
Personnel (faculty, staff, advisors)	Communication (18)	☐ "More communication, instead of me having to [come to] campus to find out anything."
(40)		☐ "Just if instructors could reach out to me more, for that extra reminder."
	Advising (15)	"I could have used a lot more academic support; my advisor could have followed up with me on my failed courses."
	Flexibility (7)	"I messaged my instructors letting them know of my situation. Onegave me an incomplete and didn't really work with me."
Financial (31)	Support/guidance (31)	☐ "It would have been nice to know about the extra fees. I worked full time and would have saved [more]."
		☐ "It might have been easier if there was a little more financial support."
Academic/Career resources (28)	Tutoring/academic (19)	☐ "Tutoring – there isn't enough available."
		☐ "Need ways to help online students focus."
	Career resources (5)	☐ "Help with employment opportunities."
	Peer support groups (4)	☐ "More academic support groups."
Programs/Courses (24)	More offerings (17)	☐ "It would have been easier if there had been more offerings that worked for my full-time schedule."
	More time/longer (4)	☐ "Longer time for classes. We started in November and ended in March with a rush in material."
	More hands-on (3)	☐ "I would like to see more hands-on and actual teaching of the courses."
Wraparound services (13)	Childcare (6)	☐ "A program that could assist with daycare."
	Counseling (6) Housing (1)	☐ "More non-academic counseling services."
Pandemic (12)	In-person courses (6)	☐ "Just having my classes in person."
	More outreach (4)	☐ "Advisors could have reached out during the pandemic."



Overall: Belonging



How well do you feel you fit in or belonged at Ivy Tech? (432 responses)

- 365 (84.5%) felt a **positive** sense of belonging
- 52 (12%) were neutral or mixed
- 15 (3.5%) felt a **negative** sense of belonging

Reasons for **positive** sense of belonging (of 365):

- Friendly/welcoming
- Diverse and inclusive

Reasons for **negative** or mixed sense of belonging (of 67):

- Lack of diversity
- Online only (no chance for interaction)



Overall: Wish Known



What do you wish you had known before starting classes? (391 responses, including 153 saying "nothing")

Main Theme	Sample Quote		
Program content/opportunities (67)	"I wish I had known more about Criminal Justice in generalIt wasn't until I was in the classes that I found it wasn't what I wanted to do"		
	"I wish I had known more about the jobs I can get with the certificate program of interest."		
	☐ "The nursing program, what was required, where I stood in relation to clinicals. A lot more understanding of the program."		
	☐ "A map of the prerequisites as well as the regular classes [needed] to complete my degree."		
Workload/time management (46)	☐ "Definitely how to manage time better and keep everything organized."		
	☐ "I wish I had known how fast-paced it is."		
Course information (44)	☐ "The difficulty of the Math course for getting into my program."		
	☐ "I wish I had realized that online classes were more demanding than on-campus classes."		
	☐ "I wish I had known more about the class itself."		
Finding resources (42)	☐ "I wish I had known that tutoring was available, as it was helpful once I found out about it."		
	☐ "That I had the option of using resources on campus while doing online courses."		
	☐ "I wish I had known about library resources."		
Policies/procedures (21)	☐ "I wish I had known there was a deadline for choosing or switching a major."		
	☐ "How to register for classes."		
	☐ "I wish I had known more about the policies for refunds after dropping a course, and deadlines."		
Cost/financial (16)	"I wish I had known more about scholarship opportunities."		



Overall: Most Frustrating



What did you find to be the most frustrating thing about Ivy Tech? (399 responses, including 119 saying "nothing")

Main Theme	Subtheme	Sample Quote
Programs/courses (98)	Online classes (39)	☐ "Online classes. I need face-to-face classes."
		☐ "The online classes. The faculty didn't teach the classes."
	Course content (33)	☐ "The class was too short to go into subjects in depth before we had to move on."
		☐ "There are too many assignments."
	Course availability (11)	"I'd just say the classes that are not offered in the evenings, the flexibility of scheduling."
Faculty/staff (76)	Instructors (39)	☐ "Some instructors were not always helpful."
Advis		☐ "I guess that some of the teachers didn't always pay attention to everyone. They were hard to get ahold of"
	Advisors (20)	☐ "Lack of communication when it comes to advisors reaching out to their students."
	Other staff (17)	☐ "The disabilities program was contacted, but they never got back to me."
		☐ "Getting the run-around and being sent to multiple people and not getting my answers."
Personal issues (37)	School/life balance (33)	☐ "Balancing school and home responsibilities."
	Commute (4)	☐ "The driving for clinicals."
Policies/systems (24)	Navigating/finding resources (16)	☐ "I was unable to find resources easily."
	Registration/enrollment (10)	☐ "The registration process for classes."
	Other (4) (credit transfer, SAP)	☐ "My credits wouldn't transfer to Ivy Tech."
Financial issues (21)	Financial aid (15)	☐ "Understanding FAFSA processes and requirements."
	Cost (6)	☐ "The cost of textbooks."



Overall: Best Thing



What was the best thing about being a student at Ivy Tech? (407 responses) (some reported multiple)

Sample Quote		
☐ "How the [class] schedule can be adapted to your own schedule."		
☐ "Most of the time, teachers were flexible and understood my personal situations."		
☐ "The flexibility with online courses. I was able to do things on my own time."		
☐ "The access to my professors and resources."		
☐ "The staff on campus were very friendly and helpful."		
☐ "The school was really hands-on and helpful in resolving issues with my schedule."		
☐ "The professors were really prepared and engaged."		
☐ "Instructors had real-world experience and talked me through everything."		
☐ "I would say the best thing was learning new things."		
☐ "I accomplished my goal. [Ivy Tech] is a great place to start your education."		
☐ "The good thing is, the classes aren't that big. You get one-on-one time with your teachers, compared to a university."		
☐ "The hands-on learning, for sure. I work well with hands-on training like that. The teachers were very serious about that."		
☐ "Everybody in the program had a story to tell, and we learned how to help each other outside the course."		
☐ "Basically, I feel like I'm getting a good degree for less time on a budget."		
☐ "Great Nursing program."		
☐ "The classes. The music class was the best one."		
☐ "It's close to home."		



Overall: Recommend



If a family member or friend asked you if they should attend Ivy Tech, what would you say and why? (440 responses)

- 379 (86%) would **recommend** attending, for reasons including:
 - Cost-effectiveness (102)
 - Instructor quality/learning environment (33)
 - Program variety/quality (27)
 - Availability of resources (22)
 - Transfer options and opportunities (21)
 - Flexibility (19)
- 53 (12%) were neutral, mainly indicating that it would depend on the person's goals
- 8 (2%) would **not recommend** attending, for reasons including:
 - Lack of support from faculty/staff (5)
 - Poor communication with faculty/staff (3)



Action Items



- Complete advising 3.0 work
- Creation of continuing student communication journey in lvyConnect encouraging them to register.
- Creation of proactive tutoring touchpoints throughout the year (mid-terms, finals, and using lyyLearn to identify students at risk of failing and in the greatest need of support).
- Exploration of a "Support Anywhere" model.
- Creation of reports to track engagement of faculty in IvyOnline classes, allowing Faculty Lead to reach out to instructor.
- Proactive distributions of Social Determinants of Health Survey that connects with our lvyCares teams
- Predictive scheduling based upon ACP data.
- Creating a process and materials for frontline staff around how to talk to students about paying for College.
- Additional information to students on the expectations of the various instructional methods.



Recruitment & Enrollment

Jo Nahod-Carlin

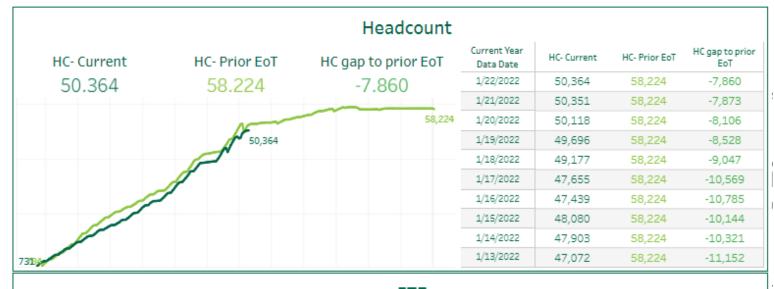
Vice President of Recruitment & Enrollment Management, and Marketing



Spring Enrollment



Enrollment Comparison - Spring - End of Term
Statewide



			FTE				
	FTE - Current	FTE - Prior EoT	FTE gap to prior EoT	Current Year Data Date	FTE - Current	FTE - Prior EoT	FTE gap to prior EoT
	27.934	30.626	-2.693	1/22/2022	27,934	30,626	-2,693
				1/21/2022	27,938	30,626	-2,688
		1	30,626	1/20/2022	27,845	30,626	-2,782
		27,934		1/19/2022	27,648	30,626	-2,978
				1/18/2022	27,424	30,626	-3,202
		A Comment		1/17/2022	26,626	30,626	-4,001
	1			1/16/2022	26,507	30,626	-4,119
				1/15/2022	26,835	30,626	-3,791
				1/14/2022	26,737	30,626	-3,889
41616				1/13/2022	26,282	30,626	-4,344



Conversion Rate Increase



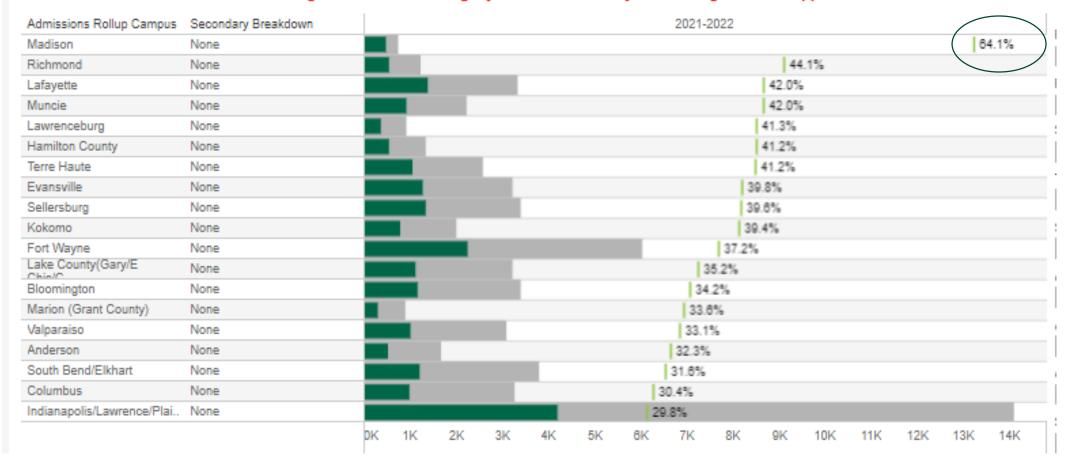
Applicant Conversion with Drill-through

Enrolled Count 21,557

Applicant Count 60,445

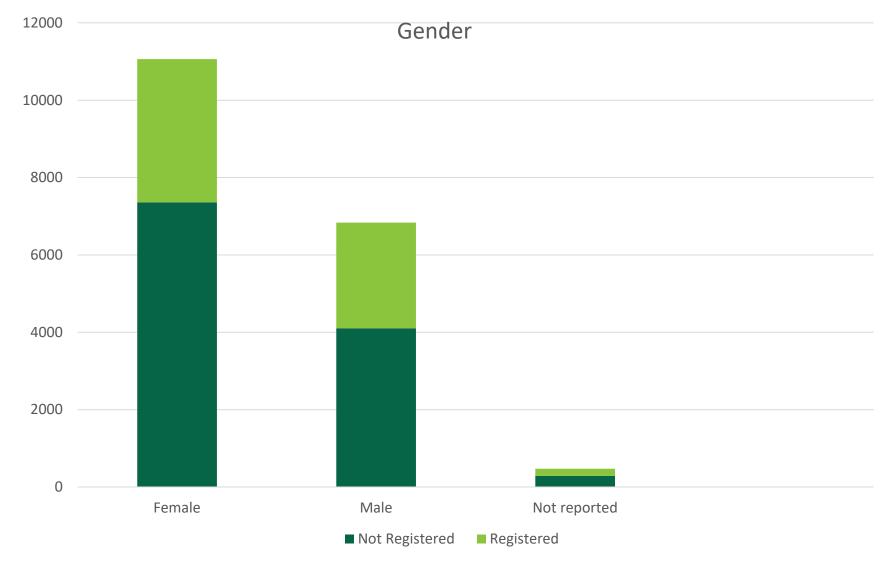
Conversion Percent 35.7%

Note: The College recommends using IvyConnect to identify drill-through data for applicants.





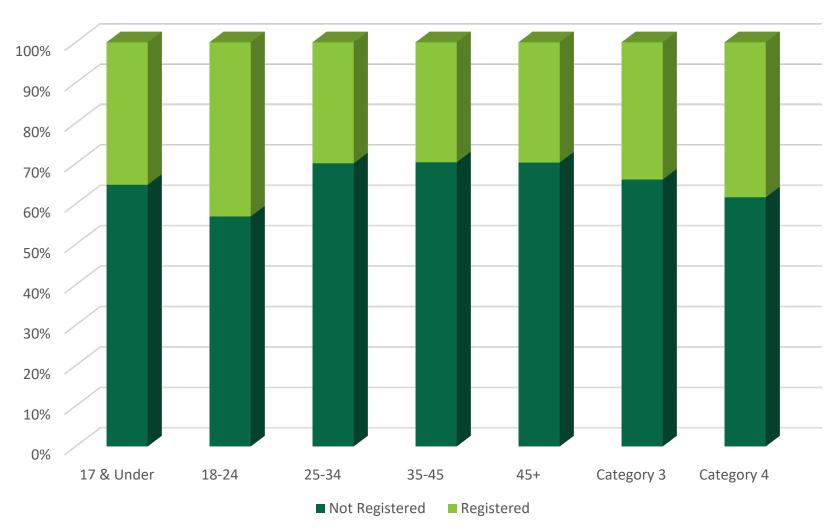








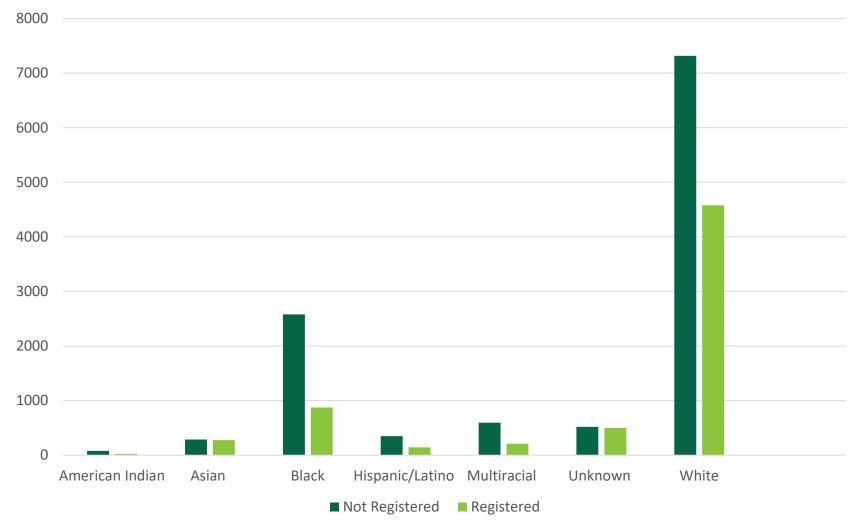
















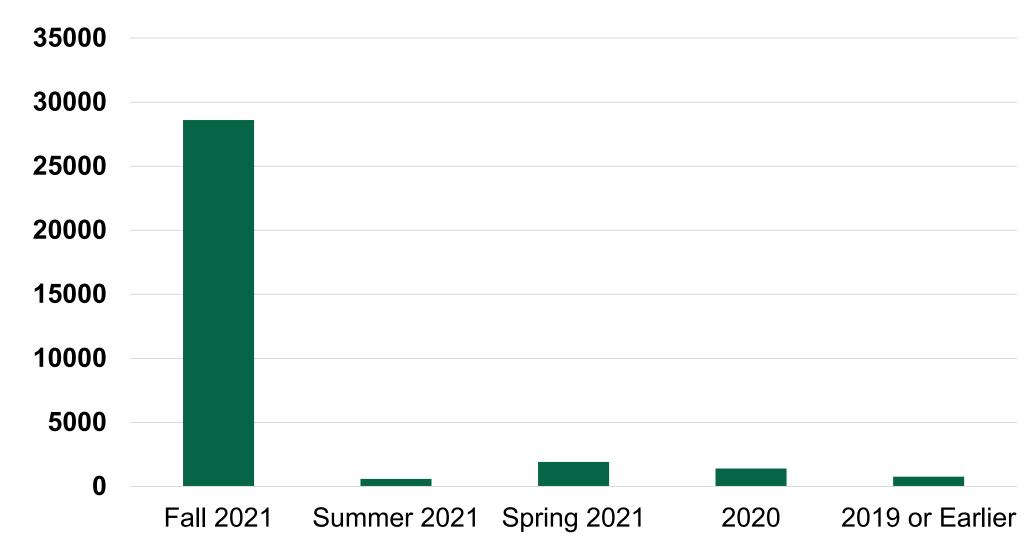
Take-A-Ways & Action Steps

- Re-calibrate Marketing Spend
- Delineate SO messaging from campus level messaging
- Create Traditional & Adult Strategies
- Include Cultural Competency into Campaigns



Continuing Students – Term of Previous Enrollment



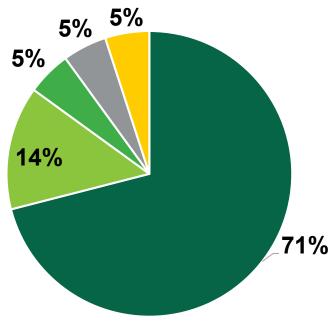




Demographics for Continuing Students



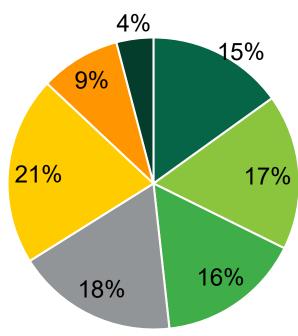






- Hispanic/Latinx
 Two or More Races
- Other/Not Available





■ 50 and older



Signal Vine & Al Campaigns Update



Campus	Audience	Registered Students
Indianapolis	Pins & Plans	567
Lafayette	Applicants & Stop Outs	696
Terre Haute	Opportunities	218

Key Take-A-Ways

- Students are responding to direct outreach
- Need to work on Call To Actions in current outreach
- Students are looking for prescriptive next steps
- Texting w AI can help prioritize hot leads
 - 11,692 were sent the texts with a 28% statewide total engagement rate
 - o 62% responded Yes, they were interested in attending for spring
 - o 38% responded No, they were no longer interested in attending for spring



Workforce Recruitment Efforts





IVY TECH COMMUNITY COLLEGE **Cloud Technologies Program**



JUMPSTART YOUR CAREER IN CLOUD TECHNOLOGIES

INDUSTRY-RECOGNIZED CERTIFICATES

THE RIGHT CREDENTIALS

You've got a bright future in Cloud Technologies, and Ivy Tech Community College will get you there fast with industry-recognized and transferable credentials:

- AWS Cloud Practitioner
- WIN Career Readiness System Essential Soft Skills
- CompTIA NET+
- AWS Solutions Architect

UPSKILL WITH AN ADVANCED CERTIFICATE OR DEGREE

O THE RIGHT PATH

At Ivy Tech, our accelerated Cloud Technologies Program can be completed in 6-12 months so you quickly gain the hands-on skills and relevant industry credentials to launch your career with a Cloud Administration certificate.

Ready to advance further? Additional education programs exist for those who want to advance their careers and grow their salaries.*:

LEVEL 1

Cloud Support Engineer, Solutions Architect, IT Consultant (\$55,000/vr) Cloud Systems

Administration Certificate

LEVEL 2

Cloud Support Associate, Technical Analyst, Network Technician (\$44-50.000/vr) Technical Certificate in Cloud Technologies

LEVEL 3

Solutions Architect. Technical lead. Network Architect (\$75-120.000/vr) Associate Degree in Cloud Technologies

INDUSTRY PARTNERS READY TO HIRE FOR 21ST CENTURY SKILLS

Our programs are aligned with local employers' hiring needs so you'll be in demand with top companies in Indiana. Develop 21st century skills that employers want.







DESIGNED TO FIT YOUR LIFE

We know you're busy and want skills fast. We kept that in mind when designing the Cloud Systems Administration Certificate Certificate

Affordable: \$3,000 (no additional out-of-pocket fees) Flexible: Online, in-person, and hybrid class options Supportive: Hands-on training, mentoring, and advising Career-driven: Career coaching and connections Paid internships: Earn while you learn

LEARN MORE: IvyTech.edu/cloud-technologies email@ivytech.edu | 555-555-5555



IVY TECH COMMUNITY COLLEGE IS **FUELING INDIANA'S WORKFORCE**

10UT OF 70

iobs in Indiana is supported by the activities of Ivy Tech and its students

For every \$1.00 of public money invested in Ivy Tech

TAXPAYERS GAIN

\$3.9 BILLION

in income added to the Indiana economy



WE'RE HERE TO HELP YOU FIND. SKILL UP, AND RETAIN YOUR WORKFORCE.

Your company performs at its best when it has employees with the right knowledge and skills. At Ivy Tech, we work hand-in-hand with employers to develop programs and certifications that produce the workforce Indiana needs today and for the future.

We also offer numerous degrees, short-term certificates, and certifications for free through the Indiana's Workforce Ready Grant and Next Level Jobs initiatives. With programs in high-demand industries like advanced manufacturing, healthcare, information technology, and transportation and logistics; skilling-up your workforce is easier and more affordable than ever!



Connect with your local lvy Tech representative to design customized solutions to fit your needs.

IvyTech.edu/careerdevelopment | IvyTech.edu/nextleveljobs



It takes a village. Many pe

your college career, espec

information provides an o

for both advisors and stud

academic advisors help w students are required to m

component of the academ

Continuing Student Efforts





Hi [first_name], this is [CAMPUS CONTACT NAME] at Ivy Tech [CAMPUS NAME], I am reaching out to all students with an outstanding balance for the Spring semester. STOP to opt out. To avoid being dropped from your classes for non-payment, will you be able to submit your payment or set up a payment plan by January 16? yes or no or employer pay

If yes, Great! Go to myivy.edu to pay your balance or set up a payment plan in My.lvyTech.edu https://www.ivytech.edu/payment-plans/index.html



Setup Payment Plan

GOT A ASK AN ADVISOR

lvy Tech Community College

We know it's difficult when you're unsure of where

has IvvCARES, a wraparound service to connect you with campus and community resources that help.

you with your food needs. Some of our locations have on-campus food pantries or food-sharing

shelves or some may have grocery store gift cards to

Ivy Tech Community College

-- classes? Don't worry! You can always find it listed in

Forget where to find your PIN needed to register for the top right section of your IvyAdvising... See More





ROLL NOW!



to get registered for the spring 2022 semester. If you register for ing 2022 class by Thursday, December 23, you will be automatically entered to win a free class at Ivy Tech! One randomly drawn student from each campus will win one free class for the Spring 2022 term, which includes tuition and fees.



me more or is there a

the bursar's office ASAP

Ivy Tech Community College Dec 27, 2021 - 🙉

You're ready to register for courses but you're thinking, "How am I going to pay for classes?"

Alongside your scholarships and Financial Aid, Ivy Tech offers several payment plan options for students, which provide them with a low-cost option for budgeting tuition and fees.

... s you the first pick of the classes sy to find a time to meet with your e your Academic Completion

eive your registration PIN required ne registration process, visit our

help you purchase what you need To learn about all the IvyCARES services and to get in touch with your campus contact, please visit

Role of Academic Advis you'll be getting their next meal. That's why Ivy Tech

per semester. The studen Ivy Tech campuses have a variety of options to assist





The report will be given at the State Board of Trustees Meeting on February 3, 2022.

The report will be available the week of January 31, 2022.





Building, Grounds and Capital

Amanda Wilson

Vice President For Capital Planning and Facilities



Building, Grounds and Capital

- 4
- 1 Kokomo Campus: Logansport Land Donation
- 2
 - Columbus Campus: Shelbyville Lease Addendum
 - 3
 - Anderson Campus: 53rd Street Property Sale
 - 4
- Informational Item: Madison Campus, Phase I Repurpose for Health Sciences
 - 5
- Informational Item: Contracts, Spend



Kokomo Campus



Logansport Land Donation

- Request to donate 15.99 acres to City of Logansport for its Neighborhood Vision Plan
- Engineering Aggregates donated land to the College when the campus was constructed; land has not been used
- Land outline in image: orange line represents division of parcel needed to maintain a 25 foot buffer from College parking
- City will incur all costs associated with survey and replat





Columbus Campus



Shelbyville Lease Addendum

- Address: 2711 Intelliplex Dr., Shelbyville
- Lease addendum to add 4,256 sq ft to current 8,107 sq ft lease
- Lease term will run until July 2031, with an option to renew for a 2nd 10-year term
- Relocating Advanced Automation & Robotics from Blue River Career Center
- Lease cost for additional space will be \$10 per sq ft after construction costs are recouped by Ivy Tech





Anderson Campus



53rd Street Property Sale

- Address: 104 W 53rd Street, Anderson
- Approximately 9 acres of land and 2,400 GSF pole barn located behind our 53rd Street Anderson Location
- Space is not needed for College use
- Neighbor and Tenant has offered \$69,500 (appraised amount)





Madison Campus



Phase I Repurpose for Health Sciences

- Address: 590 Ivy Tech Drive, Madison
- Repurpose 4,169 ASF
- Programs impacted include:

 Paramedic Science, CNA, Home
 Health Services, Veterinary/
 Agricultural Common areas
 (restrooms, Advising Center)
- Total estimated cost: \$1,230,595





Approved Contracts, XBE Spend



VDE Cook

SBOT Approved Contracts and Minority, Women, Veteran, and Disability-Owned (XBE) Spend

Contract Approvals:	XBE Spend
 Indianapolis OIT HVAC Replacements (JOC) 	77.3%
 Indianapolis ASAP Build Out 	28%
 Indianapolis A&E Services for Auto Project 	28%
 Indianapolis CMc Services for Auto Project 	24.6%
 Elkhart A&E Services for Flex Lab Project 	39.6%
 Elkhart CMc Services for Flex Lab Project 	9.1%
 Columbus A&E Services for Capital Project 	Pending
 Columbus CMc Services for Capital Project 	Pending
 East Chicago HVAC Contract (JOC) - Purchase of equipment 	0%
Muncie Rebuilt Contracts	Pending
 East Chicago Welding Lab Renovation 	Pending
 Hamilton County Nursing Lab Renovation 	Pending



Thank You!

QUESTIONS?





Finance & Budget Report

Dominick Chase

Senior Vice President of Business Affairs and Chief Financial Officer



Finance and Budget

- 1 Tax Intercept Update
- 2 Retirement Vesting Change
- 3 FY 2022 Budget Update
- 4 Board Resolution TruePill







Transcript Release



82,000 students



\$560 median debt



Dollars Recovered

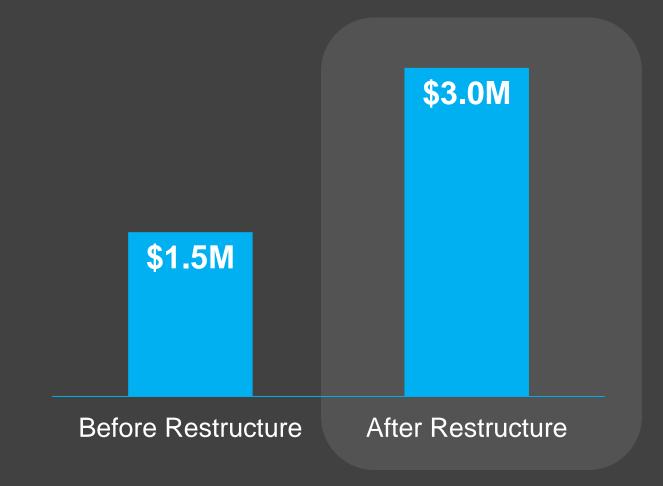
in millions





Billing & Debt Collection Restructure

Annual Recovery





Debt Communications



College Staff

60 Days Past Due ——— 90 Days Past Due ——— 120 Days Past Due







Pre-Collect

Full Collections





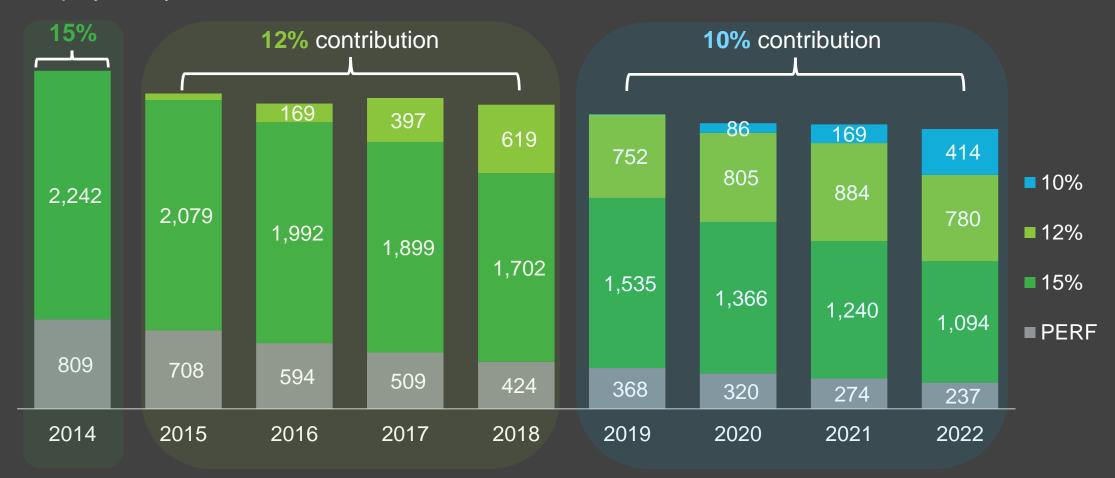
Retirement Vesting Change

WATECH



Impact of Retirement Changes

Employees by Contribution Level





Current Structure

Waiting Period

Support Staff
Assistant Director
Director
Jr Faculty

No Waiting Period

Assistant VP
VP
SVP
Sr Faculty



Retirement Vesting Change

Who: Benefits-eligible employees

What: Eliminate waiting period & create two-year vesting schedule for all eligible employees

Cost: \$2.5M per year



Impacted Employees



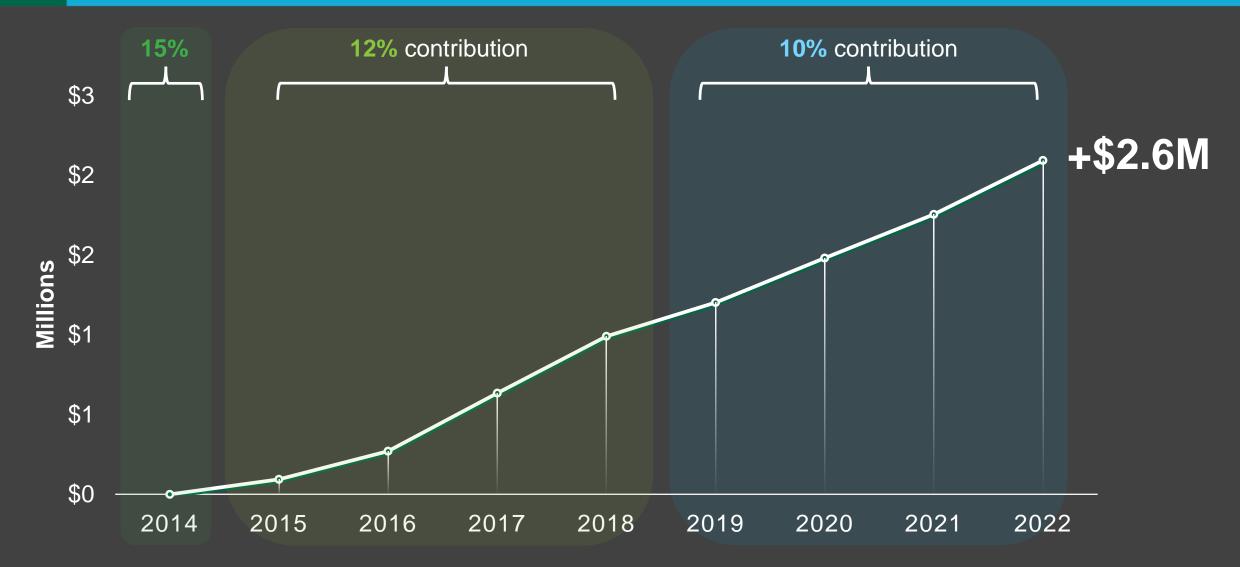
660 full-time employees



\$44,588 median salary



Retirement Plan Savings

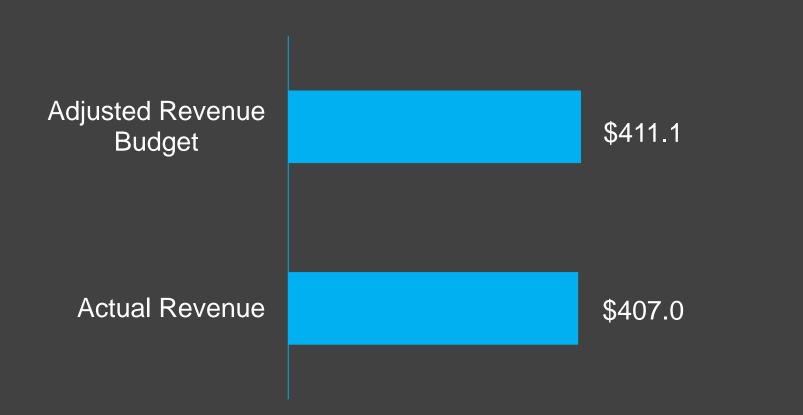






FY 22 Operating Revenue

Preliminary January 2022 (millions)

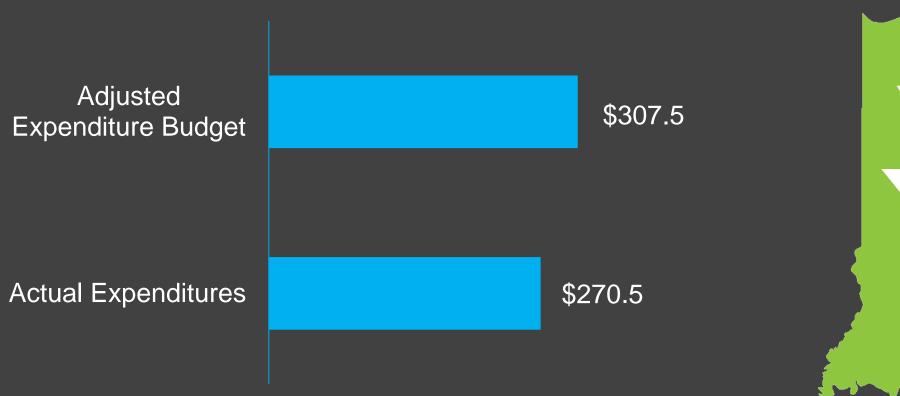






FY 22 Operating Expenses

Preliminary January 2022 (millions)









Board Resolution TruePill

WETECH



TruePill Resolution

Who: TruePill

What: 45,000 at-home COVID testing kits

Cost: \$1,215,000 (plus TBD shipping costs)



¥ Questions







IvyConnect Salesforce Managed Service

Who: Cloud for Good

What: Development services for new capabilities including: improved application experience, optimized lead conversion, retention paths for students who are not accepted into select admission programs

Timeframe: February 28, 2022 – February 28, 2023

Cost: Not to exceed \$863,756



Williams Randall Advertising

Ivy Tech Brand Evolution Focus Groups

Qualitative Research Summary | December 2021









Executive Summary | Research Overview



For this research, 10 online focus groups were conducted between November 9 – 18, 2021

- A total of 112 respondents participated
- Each group lasted approximately 90 minutes
- Focus group audiences included:
 - High school students
 - Parents of high school students
 - Current Ivy Tech students
 - Adult students enrolled in another higher education organization (Rejector students or Adult learners if high school graduation before 2024)
 - Adults not enrolled in higher education, but considering taking classes within the next 12 months (Adult learners if high school graduation before 2014)



Executive Summary | Respondent Composition



	Focus Group Breakdowns				
Group Name	# of Participants				
1	13	Parents of High School Students	Rural		
2	11	High School Students	Urban		
3	10	Parents of High School Students	Urban		
4	11	High School Students	Rural		
5	14	Current Ivy Tech Students	Traditional Age		
6	14	Rejector Students	All ages		
7	13	Adult Learners (average age 37)	Enrolled at Ivy Tech		
8	10	Adult Learners	Enrolled Elsewhere		
9	7	Latino & African American	Ages 16-22		
10	9	Latino & African American	Ages 23+		



Executive Summary | Research Overview



Research Objectives

- Inform messaging
- Inform visual direction
- Ensure creative will resonate

3 Different Stimuli Tested

- 7 image collages
- Outcomes-focused TV concepts & mood boards
- Statistics & impact statements



Executive Summary | Research Overview



Research Stimuli – Stats & Impact Statements

Version 1 Tested in Groups 1 & 2

- One of every 70 Indiana jobs is supported by Ivy Tech
- Ivy Tech graduates more Indiana nurses than any other institution
- 92% of our alumni would choose lvy Tech again
- 21% more likely to have a job waiting at graduation
- Earn an average of \$10,000 more with a 2-yr degree (compared to high school diploma)
- Average salary for Indiana's manufacturing jobs is \$80,000

Version 2 Tested in all other groups

- Ivy Tech supports more than 56,000 jobs in Indiana
- 1,500+ nurses launch their careers from Ivy Tech each year
- 92% of our alumni would choose lvy Tech again
- 21% more likely to have a job waiting at graduation
- Earn an average of \$10,000 more with a 2-year degree (compared to high school diploma)
- Average salary for Indiana's manufacturing jobs \$80,000
- Ivy Tech graduates the highest number of associate level nurses in the nation



Executive Summary | Preferences



Program/Asset Reactions & Preferences

- Ivy Tech has a strong reputation for nursing, business-related programs, trades, automotive, gen ed, and information technology programs.
- Participants were surprised that Ivy Tech offers such a wide range of programs especially cyber security, surgical tech, cloud computing, welding, and pre-engineering. The tested Programs List improved participant' perceptions of Ivy Tech.
- Ivy Tech nursing statistics elicit positive responses. When compared, "highest number of associate nurses in the nation" is more eye catching than "1,500 nurses" stat.
- Respondents found the "92% of alumni" and "80K average manufacturing salary" stats are attractive & surprising large numbers impressive and unexpected.
- Quick stats in the mood boards were noticed and well-liked by participants.



Maximizing Key Findings | Next Steps



BRAND EVOLUTION & WEBSITE REDESIGN

- Phase I and Phase II of website redesign
- Brand evolution creative:
 - Radio concepting has begun
 - Moving forward with shooting still photography at each campus - will be used for outdoor billboards, online advertising and website design
 - Will execute television production upon completion of still photography



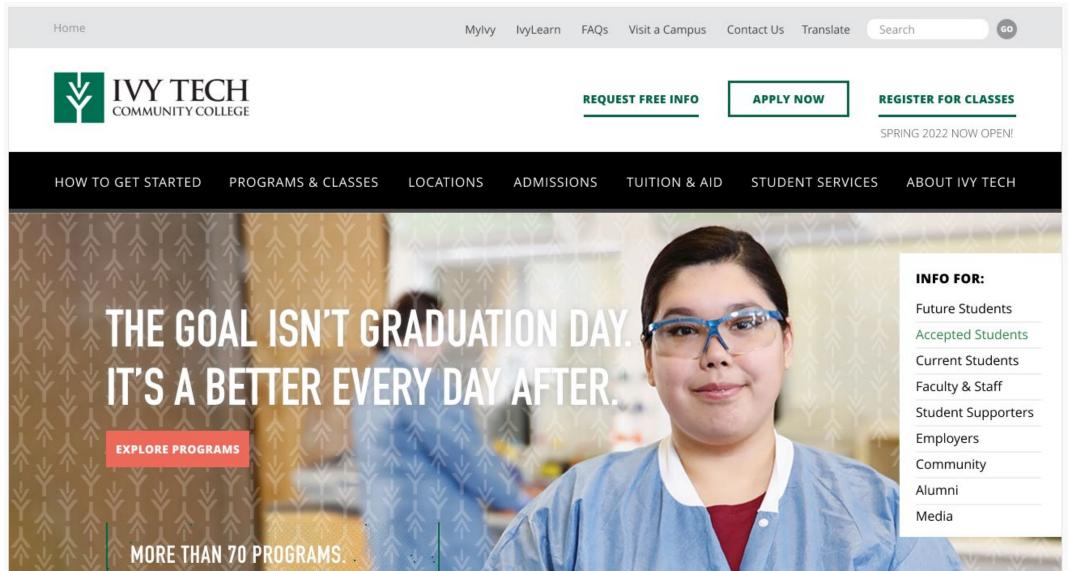
DATE	MILESTONE
Aug-Sept 2021	Website research & goal-setting begins with internal discovery sessions Sessions completed with President Ellspermann, Systems Office Marketing team, Statewide Marketing team, Statewide Enrollment team
Sept-Nov 2021	Website research & brand evolution internal research 19 in-person campus meetings
October 2021	Website survey deployed & results analyzed Collected 2,357 survey responses from all audiences including current students, prospective students and influencers, returning students, faculty & staff, job seekers, etc.
January 18, 2022	"What's New on IvyTech.edu" Q&A Session for College to review items launching by end of January
January 31, 2022	Homepage, site navigation, Programs, & Find a Location Near You launch
Mid-March 2022	"What's New on IvyTech.edu" Q&A Session for College to review items launching by end of March
March 31, 2022	Six section pages that link from main navigation launch (Contact Us, Locations, Admissions, Tuition & Aid, Student Services, About Ivy Tech)
Mar-Apr 2022	User interviews conducted & results analyzed 15 prospective students to screen share while completing tasks on the website to get feedback on the new navigation, as well as needs for Program Detail and Campus Detail pages specifically
May 2022	"What's New on IvyTech.edu" Q&A Session for College to review items launching by end of May
Mid-June 2022	All pages within the Programs section launch
TBD	Additional sections will be completed and rolled out with a Q&A session in weeks prior to launch Order for sections to be completed is still being determined and will be strongly informed by the user interviews





Website Redesign Homepage

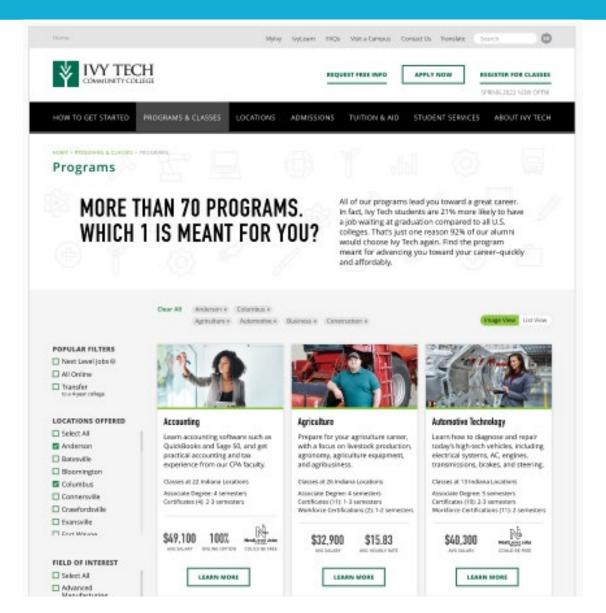






Website Redesign Programs

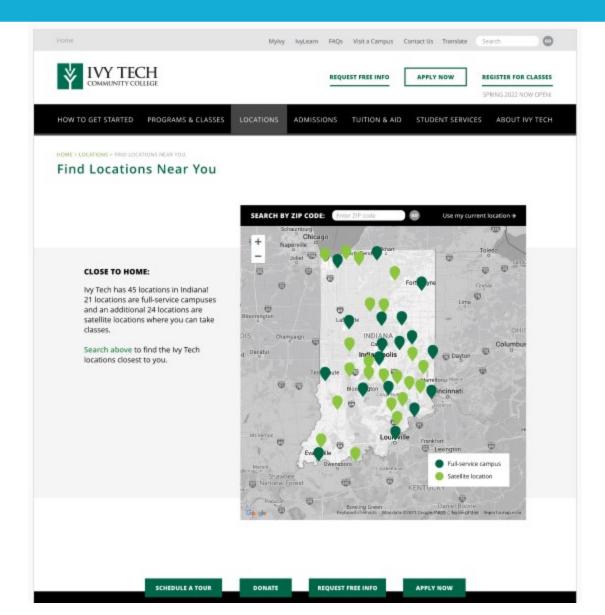






Website Redesign Locations







2022 Planning



Q1 Priorities

- Brand Evolution Continuation
- Revised Digital Strategy
- Opportunity Communication Journeys
- Tuesday@TheTech & School Spotlight
- Newsletter launch

Q2 Priorities

- Tuesday@TheTech & School Spotlight
- Student Type Engagement Calendar
- Phase 2 Persona Development
- Social Media Strategy

Q3 Priorities

- How To Video Series
- 21st Century Scholar Strategy
- Programmatic Video Creation
- Editable Template Creation

Q4 Priorities

- Faculty Communications & Training Materials
- Homeschool Strategy Playbook
- Re-evaluation of Digital Strategy
- Re-evaluation of new communication journeys





Workforce Alignment Committee

GENDA GENDA

Nursing Update

Mary Anne Sloan, VP of Nursing and Health Sciences

READI Update
Brian Thomas, AVP Grant Development



Nursing Update

Mary Anne Sloan

VP of Nursing and Health Sciences



Nursing Program Expansion



Funding

- IU Health provided grant of \$8.75 million
- Beacon Health providing student sponsorships, faculty and faculty stipends value of \$7.5 million
- Baptist Health providing facility infrastructure
- Union Health providing funding for Terre Haute campus
- Ongoing work with IHA and other health systems for additional support

Faculty Salaries

- Salary survey completed with consultant
- Salaries are lower than other institutions of higher education
- Proposal is being completed

Faculty Recruitment

Statewide faculty recruitment campaign being developed

Legislation

HB 1003 – Nursing Indiana Back to Health out of committee

Enrollment

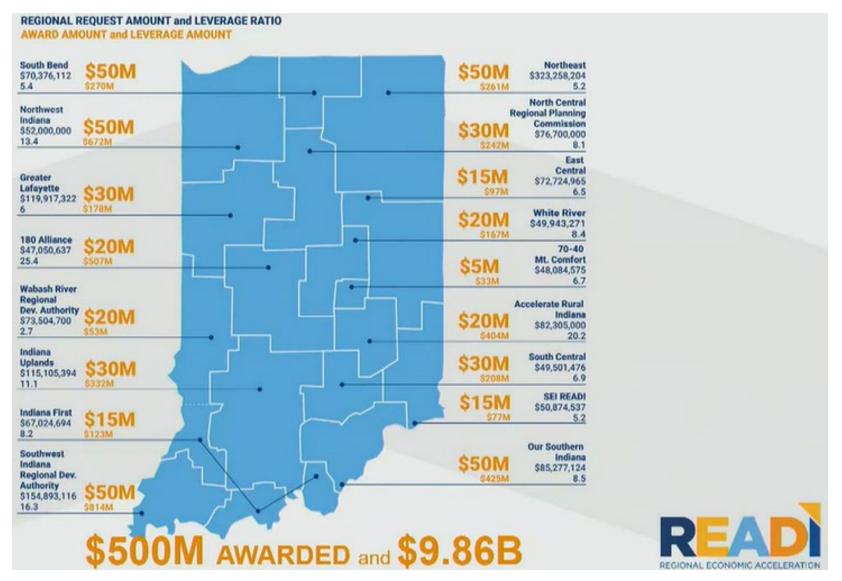
Application closed Feb 1st for summer which reflected an increase of 29 seats!





Grant Awards by Region







READI Grants



- READI is a \$500M investment by Governor Holcomb and IEDC in our State
- All 17 Economic Development Regions were awarded a portion of the funding that they requested and included Ivy Tech in their proposals
- Thank you to the Chancellors, and others at the campuses, who are actively engaged in regional discussions
- Opportunity is very fluid and we anticipate projects to move forward at varying speeds over the next few months with subawards in May/June



READI Grants



- IEDC is focused on project eligibility, return on investment (ROI), and experience in delivering outcomes
 - Ernst Young (EY) is currently reviewing regional proposals to determine which projects are eligible/ineligible due to federal requirements.
 - Ivy Tech is experienced, ready to lead our projects, and has significant experience in dealing with federal and state grants
- READI will not be the only funding source for projects. EY will work with regions to help prioritize projects and identify additional funding sources
- Grants Office, Workforce Team, and Thomas P. Miller and Associates continue to be engaged with the College and Economic Development Regions

TREASURER'S REPORT IVY TECH COMMUNITY COLLEGE SPONSORED PROGRAM FUNDS

November 1, 2021 THROUGH December 31, 2021

Grant					Original Effective	Expiration
Number	Campus	Title or Description	Source	Amount	Date	Date
		Comp	<u>etitive</u>			
R02945	Fort Wayne	131 SNAP Employment & Training (Indiana FSSA) 17 FW (Increase)	Indiana Family and Social Services	\$ 111,681.00	10/1/2017	9/30/2022
R03755	Muncie	161 BB Sonography 21-22	Ball Brothers Foundation	\$ 40,000.00	8/1/2021	7/31/2022
R03757	Fort Wayne	131 JAG College Success FY 21-22	Indiana Department of Workforce Development	\$ 49,160.00	7/1/2021	12/31/2022
R03758	Systems Office	901 PepsiCo Fnd UpLift Scholarships 2021-23	Scholarshop America - PepsiCo Fnd	\$ 400,000.00	9/7/2021	7/31/2023
R03759	Columbus	201 EIAHEC PeriopSim Mini-Grant 21	East Indiana Area Health Education Center	\$ 1,670.00	10/1/2021	5/13/2022
R03760	Muncie	161 Early Childhood Education Pipeline	Ball Brothers Foundation	\$ 5,000.00	11/10/2021	7/30/2023
R03763	Lake County	111 SUB DOE TRIUNFOS	Indiana University	\$ 100,000.00	10/1/2021	9/30/2022
R03764	Systems Office	901 EDL CCGEF Design Challenge	Education Design Lab	\$ 100,000.00	3/1/2021	12/31/2022

Competitive Total: \$ 807,511.00

Non-Competitive

Non-Competitive Total: \$

Total Board Report: \$ 807,511.00

IVY TECH COMMUNITY COLLEGE SPONSORED PROGRAM FUNDS July 1, 2021 THROUGH December 31, 2021

Grants &	
Contracts	3

Total this Report	\$ 807,511.00
2021-2022 YTD-Total to Date	\$ 30,913,302.00
	100 115 100 05
2020-2021 Fiscal Year-End Total	\$ 183,415,188.87
2019-2020 Fiscal Year-End Total	\$ 61,493,223.00
2018-2019 Fiscal Year-End Total	\$ 22,580,366.00
2017-2018 Fiscal Year-End Total	\$ 18,122,815.00
2016-2017 Fiscal Year-End Total	\$ 25,626,665.00
2015-2016 Fiscal Year-End Total	\$ 18,906,875.00
2014-2015 Fiscal Year-End Total	\$ 20,718,246.00
2013-2014 Fiscal Year-End Total	\$ 27,105,576.00
2012-2013 Fiscal Year-End Total	\$ 23,049,587.00

November 1, 2021 THROUGH December 31, 2021 Reconciliation

On SPA BR but not on GM BR

Grant # Proposal # Name		Name	Amount Notes:		
Competitive R03758 R03759	S00002315 S00002351	901 PepsiCo Fnd UpLift Scholarship 201 EIAHEC PeriopSim Mini-Grant 21	\$ \$		Included on GM BR Sept-Oct. '21 Included on GM BR Sept-Oct. '21
Non-Competitive		Competitive Total:	\$	401,670.00	-
		Non-Competitive Total:	\$	-	-

Total: 401,670.00

		On GM BR but not on SPA BR			
ant #	Proposal #	Name		Amount	Notes:
ompetitive _					
	S00002211	111 USDOE Talent Search 21 (2022 - 2027 award yea		323,420.00	Estimated start date 9/1/2022
	S00002303	*141 Delta Dental Clinic Supplies21	\$	2,000.00	Waiting on SPFR
	S00002367	151 GEAR Up Bridge to College	\$	2,900.00	Waiting on Agreement
	S00002384	231 CHE IN GearUp IvyVision 21-22	\$		Waiting on Agreement
	S00002385	181 CHE GEAR UP Bridge to College	\$		Waiting on Agreement
	S00002386	141 CHE GEAR UP Bridge to College	\$		Waiting on Agreement
	S00002393	*131 Adult Welding Classes	\$		Waiting on SPFR
R03761	S00002396	131 ICHE 21-22 ScholarCorps	\$		Established as Risk-Backed in Janu
	S00002414	*181 Lumina Fnd Op Planning 21-23	\$		Waiting on SPFR
	S00002415	151 FSSA-Part II-Kokomo	\$		Waiting on Agreement
	S00002416	221 OCRA Rural Economic Development	\$		Waiting on SPFR
R03765	S00002418	*121 Dental Hygiene Clinic Initiati	\$		Established in January
	S00002435	*901 IU Health Nursing Expansion	\$	8,750,000.00	Waiting on additional information
			Competitive Total:	9,578,811.25	-
on-Competitive					
	S00002422	241 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Waiting on Agreement
	S00002423	162 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Waiting on Agreement
	S00002424	131 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Waiting on Agreement
	S00002425	181 GWC Perkins CLNA Planning 21-22	\$		Waiting on Agreement
	S00002426	151 GWC Perkins CLNA Planning 21-22	\$	2,500.00	Waiting on Agreement
	S00002427	141 GWC Perkins CLNA Planning 21-22	\$		Waiting on Agreement
	S00002428	211 GWC Perkins CLNA Planning 21-22	\$		Waiting on Agreement
	S00002429	191 GWC Perkins CLNA Planning 21-22	\$		Waiting on Agreement
	S00002430	231 GWC Perkins CLNA Planning 21-22	\$		Waiting on Agreement
	S00002431	121 GWC Perkins CLNA Planning 21-22	\$		Waiting on Agreement
	S00002432	112 GWC Perkins CLNA Planning 21-22	\$		Waiting on Agreement
		Non	-Competitive Total:	27,500.00	-

\$ 807,511.00	SP Report Total
\$ (401,670.00)	items not on GM report but on SP report
9,606,311.25	items on GM report not on SP report
\$ 10 012 152 25	GM report Total

DISBURSEMENTS OF \$100,000.00 AND OVER FOR THE MONTH OF NOVEMBER 2021

Authorization for <u>Disbursement</u> I. Article VIII Contracts and Other Documents Approval and authorization of the Board.	FICA/MQFE/Federal Taxes	Amount of <u>Disbursement</u> 2,457,534.12	Approved <u>Vendor</u> PNC	Transaction <u>Date</u> 11/1/2021	Reference Number J0264282
	County and State Taxes	830,101.46	PNC	11/2/2021	J0264342
	Retirement	1,132,913.99	Transamerica	11/2/2021	J0264346
	Life & LTD	114,575.18	The Standard	11/4/2021	J0264445
	Reimbursement for Health Ins. Claims	543,415.70	Anthem	11/4/2021	J0264468
	Rx Payment	306,814.89	cvs	11/8/2021	J0264566
	Health Savings Account	211,138.02	Chard Snyder	11/8/2021	J0264568
	Reimbursement for Health Ins. Claims	871,894.36	Anthem	11/12/2021	J0264720
	FICA/MQFE/Federal Taxes	2,265,779.08	PNC	11/15/2021	J0264746
	Retirement	1,123,770.27	Transamerica	11/15/2021	J0264783
	Rx Payment	328,731.86	cvs	11/16/2021	J0264822
	Reimbursement for Health Ins. Claims	1,124,850.11	Anthem	11/18/2021	J0264939
	Health Savings Account	210,149.63	Chard Snyder	11/22/2021	J0265075
	Rx Payment	377,780.92	CVS	11/23/2021	J0265135
	FICA/MQFE/Federal Taxes	2,269,817.30	PNC	11/29/2021	J0265189
	Reimbursement for Health Ins. Claims	834,916.96	Anthem	11/29/2021	J0265202

DISBURSEMENTS OF \$100,000.00 AND OVER FOR THE MONTH OF NOVEMBER 2021

Authorization for Disbursement		Amount of <u>Disbursement</u>	Approved <u>Vendor</u>	Transaction <u>Date</u>	Reference <u>Number</u>
II. Article IV. Officers of the Board. Section 5. Treasurer. Article VIII. Execution of Contracts and other Documents. Section A. Approval and authorization		4,693,000.00	Lake City Bank	11/15/2021	J0264801
	Money Market	21,267,000.00	Lake City Bank	11/16/2021	J0264846
	Money Market	3,492,000.00	Lake City Bank	11/22/2021	J0265112
	Money Market	313,000.00	Lake City Bank	11/23/2021	J0265167
III. Reported to the Board of					
Trustees under \$500,000	CDL Course Contract	124,796.75	KLLM Transport Services LLC	11/1/2021	!0262047
	Utilities	162,087.29	BPTS	11/1/2021	J0264304
	Purchasing Card Payment	135,203.75	PNC	11/1/2021	J0264303
	SMARTnet Subscription	105,959.00	Ahead Inc	11/8/2021	!0262501
	Equipment	122,964.15	CDW Government Inc	11/8/2021	!0262516
	Entrepreneurship Program Fees	133,429.60	St Joseph County CEO Inc	11/8/2021	!0262588
	Utilities	301,981.63	BPTS	11/8/2021	J0264570
	Construction - Kokomo Bldg #2 Re-roof	156,090.00	Blackmore & Buckner Roofing LLC	11/9/2021	!0262631
	Construction - Terre Haute Health Sciences Update	214,104.76	Strode Construction LLC	11/12/2021	!0262854
	Utilities	100,639.64	BPTS	11/15/2021	J0264759
	Custom Protective Masks	123,500.00	Printer Zink Inc	11/16/2021	!0263138
	Safe Workplace Subscription	160,078.99	ServiceNow Inc	11/19/2021	!0263404
	Equipment	116,513.10	Williams Crow Inc	11/19/2021	!0263416
	Equipment	334,142.10	Williams Crow Inc	11/22/2021	!0263583

DISBURSEMENTS OF \$100,000.00 AND OVER FOR THE MONTH OF NOVEMBER 2021

Authorization for Disbursement		Amount of Disbursement	Approved <u>Vendor</u>	Transaction Date	Reference Number
III. Reported to the Board of Trustees under \$500,000	Utilities	153,107.25	BPTS	11/22/2021	J0265077
	Occupational Skills-based Training	425,000.00	John & Mary R Markle Foundation	11/24/2021	!0263770
	Genesys Software Maintenance	226,969.79	Avtex Solutions LLC	11/29/2021	!0263825
	Licensed Software	391,666.67	Blackboard Inc	11/29/2021	!0263836
	Educational Coaching	327,505.00	Inside Track Inc	11/29/2021	!0263898
	Construction - Lake County HVAC	370,890.78	Arctic Engineering Co Inc	11/30/2021	!0264019
IV. Approved by the Board of Trustees over \$500,000.	Construction- Columbus Facility Replacement	1,460,258.35	Pepper Construction Company of Indiana	11/5/2021	!0262452
	Equipment	607,635.73	Dell	11/29/2021	!0263854

DISBURSEMENTS OF \$100,000.00 AND OVER FOR THE MONTH OF DECEMBER 2021

Authorization for <u>Disbursement</u> I. Article VIII Contracts and	Retirement	Amount of <u>Disbursement</u> 1,119,451.87	Approved <u>Vendor</u> Transamerica	Transaction <u>Date</u> 12/1/2021	Reference Number J0265240
Other Documents Approval and authorization of the Board.	FICA/MQFE/Federal Taxes	1,555,426.78	PNC	12/3/2021	J0265429
	Retirement	191,395.60	Transamerica	12/3/2021	J0265431
	County and State Taxes	876,593.50	PNC	12/3/2021	J0265443
	Life & LTD	115,630.31	The Standard	12/3/2021	J0265459
	Rx Payment	269,037.21	CVS	12/3/2021	J0265471
	Health Savings Account	211,804.80	Chard Snyder	12/7/2021	J0265521
	Rx Payment	283,345.68	CVS	12/8/2021	J0265594
	Reimbursement for Health Ins. Claims	1,159,429.68	Anthem	12/10/2021	J0265661
	FICA/MQFE/Federal Taxes	2,451,108.57	PNC	12/13/2021	J0265720
	Retirement	1,128,742.03	Transamerica	12/14/2021	J0265759
	Rx Payment	332,772.92	cvs	12/16/2021	J0265865
	Reimbursement for Health Ins. Claims	590,315.61	Anthem	12/16/2021	J0265870
	Health Savings Account	212,745.52	Chard Snyder	12/20/2021	J0265999
	FICA/MQFE/Federal Taxes	2,388,484.62	PNC	12/22/2021	J0266132
	Retirement	1,141,341.39	Transamerica	12/23/2021	J0266162
	Rx Payment	420,666.29	CVS	12/23/2021	J0266165
	Reimbursement for Health Ins. Claims	897,040.21	Anthem	12/23/2021	J0266166
	Health Savings Account	211,649.09	Chard Snyder	12/31/2021	J0266185
	Reimbursement for Health Ins. Claims	102,844.32	Anthem	12/31/2021	J0266192
	Rx Payment	382,435.95	cvs	12/31/2021	J0266193

DISBURSEMENTS OF \$100,000.00 AND OVER FOR THE MONTH OF DECEMBER 2021

Authorization for		Amount of	Approved	Transaction	Reference
<u>Disbursement</u>		Disbursement	<u>Vendor</u>	<u>Date</u>	Number
II. Article IV. Officers of the Board. Section 5. Treasurer.	Money Market	3,952,611.88	Lake City Bank	12/1/2021	J0265381
Article VIII. Execution of Contracts and other	Money Market	120,000.00	Lake City Bank	12/9/2021	J0265673
Documents. Section A. Approval and authorization	Money Market	2,294,000.00	Lake City Bank	12/14/2021	J0265880
	Money Market	677,000.00	Lake City Bank	12/15/2021	J0265881
	Money Market	19,179,000.00	Lake City Bank	12/16/2021	J0265948
III. Reported to the Board of Trustees under \$500,000	Educational Consulting	360,000.00	EAB Global, Inc.	12/1/2021	!0264157
	Construction - Indianapolis Automotive				
	Center	148,772.81	Pepper Construction Company of Indiana	12/2/2021	!0264299
	Construction - Muncie Fisher Bldg Rebuild	263,422.23	Pepper Construction Company of Indiana	12/3/2021	!0264392
	Purchasing Card Payment	130,456.35	PNC	12/3/2021	J0265472
	Construction - Muncie Fisher Bldg Rebuild	396,460.65	Gaylor Electric, Inc	12/6/2021	!0264477
	Licensed Software	286,366.30	Oracle America Inc	12/6/2021	!0264520
	Utilities	267,126.30	BPTS	12/7/2021	J0265528
	Lighting - Indianapolis Julia Carson Center	363,458.12	Electric Plus Inc	12/7/2021	!0264596
	Utilities	123,035.12	BPTS	12/8/2021	J0265592
	eGift Vaccine Incentive	131,880.00	Blackhawk Network Inc	12/10/2021	!0264872
	Equipment	136,176.14	Williams Crow Inc	12/10/2021	!0264950
	Utilities	122,323.30	BPTS	12/14/2021	J0265783

DISBURSEMENTS OF \$100,000.00 AND OVER FOR THE MONTH OF DECEMBER 2021

Authorization for <u>Disbursement</u> III. Reported to the Board of		Amount of <u>Disbursement</u>	Approved <u>Vendor</u> IN-KY Region Service Council of	Transaction <u>Date</u>	Reference Number
Trustees under \$500,000	Apprenticeship Contract Expense	124,940.48	Carpenters	12/15/2021	2602894
	Purchase of Five Vehicles	142,730.75	Evansville Hyundai Genesis	12/16/2021	!0265328
	Construction - Lake County HVAC	239,679.64	Arctic Engineering Co Inc	12/17/2021	!0265397
	Apprenticeship Contract Expense	315,351.10	IN-KY Region Service Council of Carpenters	12/17/2021	2603171
	Apprenticeship Contract Expense	185,037.27	Louisville Electrical JATC	12/17/2021	2603176
	Utilities	137,550.33	BPTS	12/22/2021	J0266105
	Apprenticeship Contract Expense	121,840.80	Lake County Electricians Joint Apprenticeship	12/23/2021	!0265876
	Apprenticeship Contract Expense	126,588.39	South Bend & Vicinity Electrical JATC	12/23/2021	2603420
	Licensed Software	391,666.67	Blackboard Inc	12/24/2021	!0265994
	Cleaning Services	100,301.86	Nishida Services Inc	12/24/2021	!0266109
IV. Approved by the Board of Trustees over \$500,000.	Construction- Columbus Facility Replacement	1,760,599.03	Pepper Construction Company of Indiana	12/7/2021	!0264627
	Digital Course Materials	8,116,638.50	Barnes & Noble Inc	12/10/2021	!0264868
	Cengage Subscription	1,250,000.00	Barnes & Noble Education Inc	12/17/2021	!0265399
	Apprenticeship Contract Expense	563,512.72	Plumbers & Pipefitters Local 502 Ed	12/10/2021	2603179
	Principal & Interest Bond Payment	4,727,061.30	US Bank	12/31/2021	J0266180

Document	Campus Roll Up	Transaction Date	Transaction Desc	Transaction Amount	
J0264282	900000	11/1/2021	Z1 KMM Federal Tax Deposit 11/05	\$2,457,534.12	
J0264342	900000	11/2/2021	Z1 KMM Indiana State & County Tax	\$830,101.46	
J0264346	900000	11/2/2021	Z1 KMM Transamerica 403b Pmt 11/05	\$1,132,913.99	
J0264445	900000	11/4/2021	Z1 KMM Life LTD & STD Pmt 11/15	\$114,575.18	
J0264468	900000	11/4/2021	Z1 KMM Anthem Claims 11/03	\$543,415.70	
J0264566	900000	11/8/2021	Z1 KMM CVS Claims 10/05	\$306,814.89	
J0264568	900000	11/8/2021	Z1 KMM HSA Payment 11/05	\$211,138.02	
J0264720	900000	11/12/2021	Z1 KMM Anthem Claims 11/10	\$871,894.36	
J0264746	900000	11/15/2021	Z1 KMM Federal Tax Depost 11/19	\$2,265,779.08	
J0264783	900000	11/15/2021	Z1 KMM Transamerica 403b Pmt 11/19	\$1,123,770.27	
J0264822	900000	11/16/2021	Z1 KMM CVS Claims 11/15	\$328,731.86	
J0264939	900000	11/18/2021	Z1 KMM Anthem Claims 11/17	\$1,124,850.11	
J0265075	900000	11/22/2021	Z1 KMM HSA Payment 11/19	\$210,149.63	
J0265135	900000	11/23/2021	Z1 KMM CVS Claims 11/22	\$377,780.92	
J0265189	900000	11/29/2021	Z1 KMM Federal Tax Pmt 12/03	\$2,269,817.30	
J0265202	900000	11/29/2021	Z1 KMM Anthem Claims 11/24	\$834,916.96	\$15,004,183
J0264801		11/15/2021	Z1 KSK LAKE CITY TIER 1 PURCH 11/15	\$4,693,000.00	
J0264846		11/16/2021	Z1 KSK LAKE CITY TIER 1 PURCH 11/16	\$21,267,000.00	
J0265112		11/22/2021	Z1 KSK LAKE CITY TIER 1 PURCH 11/22	\$3,492,000.00	
J0265167		11/23/2021	Z1 KSK LAKE CITY TIER 1 PURCH 11/23	\$313,000.00	\$29,765,000
!0262047	114MIC	11/1/2021	KLLM Transport Services LLC	\$124,796.75	
J0264304		11/1/2021	Z1 KMM BPTS Payment 11/03	\$162,087.29	
J0264303		11/1/2021	Z1 KMM Purchase Card Pmt 11/01	\$135,203.75	
!0262501	260000	11/8/2021	Ahead Inc	\$105,959.00	
!0262516	Total	11/8/2021	CDW Government Inc	\$122,964.15	
!0262588	900000	11/8/2021	St Joseph County CEO Inc	\$133,429.60	
J0264570		11/8/2021	Z1 KMM BPTS Payment 11/10	\$301,981.63	
!0262631	151KOK	11/9/2021	Blackmore & Buckner Roofing LLC	\$156,090.00	
!0262854	171TRH	11/12/2021	Strode Construction LLC	\$214,104.76	
J0264759		11/15/2021	Z1 KMM BPTS Payment 11/17	\$100,639.64	
!0263138	900000	11/16/2021	Printer Zink Inc	\$123,500.00	
!0263404	900000	11/19/2021	ServiceNow Inc	\$160,078.99	
!0263416	900000	11/19/2021	Williams Crow Inc	\$116,513.10	
!0263583	900000	11/22/2021	Williams Crow Inc	\$334,142.10	
J0265077		11/22/2021	Z1 KMM BPTS Payment 11/24	\$153,107.25	
!0263770	900000	11/24/2021	John & Mary R Markle Foundation	\$425,000.00	
!0263825	260000	11/29/2021	Avtex Solutions LLC	\$226,969.79	
!0263836	900000	11/29/2021	Blackboard Inc	\$391,666.67	

Section I Section II Section III Section IV

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!0263898	9	900000 11/29	/2021 Inside Track Inc	\$327,505.00	
!0264019	111LAK	11/30	/2021 Arctic Engineering Co Inc	\$370,890.78	\$4,186,630.25
!0262452	201COL	11/5	/2021 Pepper Construction Company of Indi	\$1,460,258.35	
!0263854	Total	11/29	/2021 Dell	\$607,635.73	\$2,067,894.08
				\$51,023,708.18	

Document	Campus F	Roll Up	Transaction Date	Transaction Desc
J0265240		900000	12/1/2021	Z1 KMM Transamerica 403b Pmt 12/03
<mark>J0265429</mark>		900000	12/3/2021	Z1 KMM Federal Tax Deposit 12/10
J0265431		900000	12/3/2021	Z1 KMM Transamerica 403b Pmt 12/10
J0265443		900000	12/3/2021	Z1 KMM Indiana State & County Tax
<mark>J0265459</mark>		900000	12/3/2021	Z1 KMM Life, LTD & STD Pmt 12/15
J0265471		900000	12/3/2021	Z1 KMM CVS Claims 12/01
J0265521		900000	12/7/2021	Z1 KMM HSA Payment 12/03
J0265594		900000	12/8/2021	Z1 KMM CVS Claims 12/07
J0265661		900000	12/10/2021	Z1 KMM Anthem Claims 12/08
J0265720		900000	12/13/2021	Z1 KMM Federal Tax Deposit 12/17
J0265759		900000	12/14/2021	Z1 KMM Transamerica 403b Pmt 12/17
J0265865		900000	12/16/2021	Z1 KMM CVS Claims 12/14
<mark>J0265870</mark>		900000	12/16/2021	Z1 KMM Anthem Claims 12/15
<mark>J0265999</mark>		900000	12/20/2021	Z1 KMM HSA Payment 12/17
J0266132		900000	12/22/2021	Z1 KMM Federal Tax Deposit 12/30
<mark>J0266162</mark>		900000	12/23/2021	Z1 KMM Transamerica 403b Pmt 12/30
J0266165		900000	12/23/2021	Z1 KMM CVS Claims 12/22
<mark>J0266166</mark>		900000	12/23/2021	Z1 KMM Anthem Claims 12/22
<mark>J0266185</mark>		900000	12/31/2021	Z1 KMM HSA Payment 12/31
<mark>J0266192</mark>		900000	12/31/2021	Z1 KMM Anthem Claims 12/29
J0266193		900000	12/31/2021	Z1 KMM CVS Claims 12/31
J0265381			12/1/2021	Z1 KSK LAKE CITY TIER 1 PURCH 12/01
J0265673			12/9/2021	Z1 KSK LAKE CITY TIER 1 PURCH 12/09
J0265880			12/14/2021	Z1 KSK LAKE CITY TIER 1 PURCH 12/14
J0265881			12/15/2021	Z1 KSK LAKE CITY TIER 1 PURCH 12/15
J0265948			12/16/2021	Z1 KSK LAKE CITY TIER 1 PURCH 12/16
!0264157		260000	12/1/2021	EAB Global, Inc.
!0264299	181IND		12/2/2021	Pepper Construction Company of Indi
!0264392	161MUN		12/3/2021	Pepper Construction Company of Indi
J0265472			12/3/2021	Z1 KMM Purchase Card Pmt 12/01
!0264477	161MUN		12/6/2021	Gaylor Electric, Inc
!0264520		260000	12/6/2021	Oracle America Inc
J0265528			12/7/2021	Z1 KMM BPTS Payment 12/08
!0264596	181IND		12/7/2021	Electric Plus Inc
J0265592			12/8/2021	Z1 KMM BPTS Payment 12/10
!0264872		900000	12/10/2021	Blackhawk Network Inc
!0264950	Total		12/10/2021	Williams Crow Inc
J0265783			12/14/2021	Z1 KMM BPTS Payment 12/15
2602894	111LAK		12/15/2021	IN-KY Region Service Council of Car
!0265328	221EVN		12/16/2021	Evansville Hyundai Genesis
!0265397	111LAK		12/17/2021	Arctic Engineering Co Inc
2603171	231SEL		12/17/2021	IN-KY Region Service Council of Car
2603176	231SEL		12/17/2021	Louisville Electrical JATC
J0266105			12/22/2021	Z1 KMM BPTS Payment 12/22
!0265876	111LAK		12/23/2021	Lake County Electricians Joint Appr
2603420	121SBE		12/23/2021	South Bend & Vicinity Electrical JA

!0265994		900000	12/24/2021 Blackboard Inc	
!0266109	Total		12/24/2021 Nishida Services Inc	
!0264627	201COL		12/7/2021 Pepper Construction Company of Indi	
!0264868		900000	12/10/2021 Barnes & Noble Inc	
!0265399		900000	12/17/2021 Barnes & Noble Education Inc	
2603179	231SEL		12/17/2021 Plumbers & Pipefitters Local 502 Ed	
J0266180		900000	12/31/2021 Z1 MJB Wire 12-24-21 Int. Pmt	

Transaction Amount

\$1,119,451.87 \$1,555,426.78 \$191,395.60 \$876,593.50 \$115,630.31 \$269,037.21 \$211,804.80 \$283,345.68

\$1,159,429.68

\$2,451,108.57 \$1,128,742.03 \$332,772.92

\$590,315.61 \$212,745.52

\$2,388,484.62 \$1,141,341.39 \$420,666.29 \$897,040.21

> \$211,649.09 \$102,844.32

\$382,435.95

\$3,952,611.88

\$120,000.00 \$2,294,000.00

\$677,000.00

\$19,179,000.00

\$360,000.00

\$148,772.81 \$263,422.23

\$130,456.35

\$396,460.65

\$286,366.30

\$267,126.30 \$363,458.12

\$123,035.12

\$131,880.00

\$136,176.14

\$122,323.30

\$124,940.48

\$142,730.75

\$239,679.64 \$315,351.10

\$185,037.27

\$137,550.33

\$121,840.80

\$126,588.39

Section I Section II Section III Section IV

\$16,042,261.95

\$26,222,611.88

\$391,666.67 \$100,301.86 \$1,760,599.03 \$8,116,638.50 \$1,250,000.00 \$563,512.72 \$4,727,061.30

\$4,615,164.61

\$63,297,849.99

\$16,417,811.55

\$114,321,558.17







Welcome!
Courtney Roberts





Welcome!
Dr. Walter McCollum



Administrative Update



Interim Provost

Dean McCurdy

(Kokomo Chancellor)



Interim Kokomo
Chancellor
Ethan Heicher
(VC, Academic Affairs)



South Bend/ Elkhart Interim Chancellor

Andy Williams (Executive Director, Administration)





Student Highlight – State of Higher Education













COVID-19 Response Update



- Booster Shot Incentive Program
 - Provides a \$100 gift card in exchange for uploading vaccination documentation.
- Number of COVID-19 cases per week have dropped significantly
 - From a high of 221 cases two weeks ago to 154 cases last week
- N95 masks and COVID-19 tests kits are available on all campuses
- Chancellors authorized to determine mask policy on campuses
- OSHA Emergency Temporary Standard pulled by DOL



Vaccine Update



Vaccine Profile Count by Student

4,256

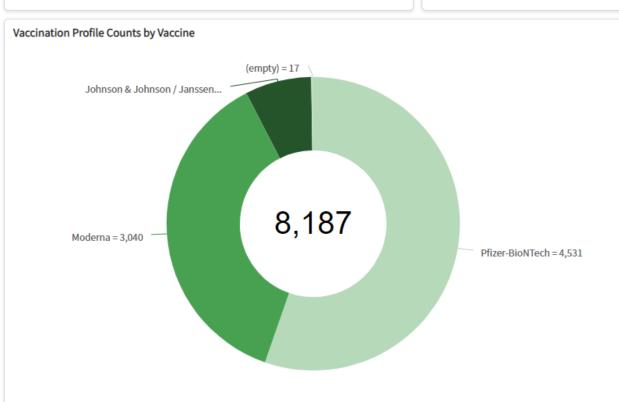
Vaccine Profile Count by Staff

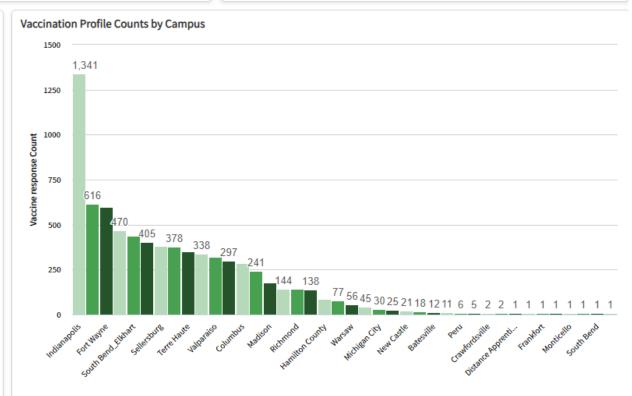
3,867

Vaccine Profile Count by Faculty

C

2,776







Strategic Plan – Metrics That Matter



	GOAL 1: STUDENT SUCCESS	Fall to Fall Retention Fall to Spring Retention	
(3)	GOAL 2: RECRUITMENT & ENROLLMENT	Total Revenue-Generating Headcount Total Revenue-Generating Headcount Recruits	
\bigcirc	GOAL 3: COMPLETIONS	Annual Credentials	
© °	GOAL 4: WORKFORCE	Median Wages Programs Matched to Demand	
¥	GOAL 5: EMPLOYEE	Employee Engagement	
\$	GOAL 6: FINANCIAL	Stewardship Funds Raised	
	GOAL 7: COMMUNITY	Community Engagement	
	GOAL 8: DIVERSITY, EQUITY, & BELONGING	Equity Gaps Belonging Score Affirmative Action Plans	



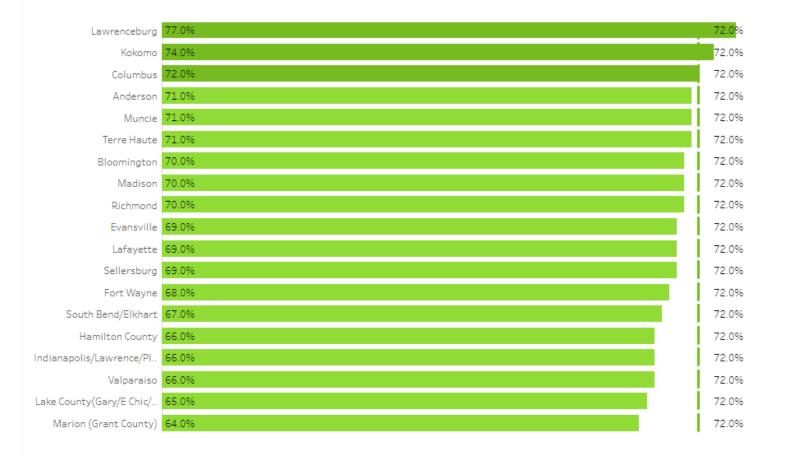
Fall to Spring Retention



1.1-Fall-Spring Retention

The percentage of revenue-generating students enrolled at Ivy Tech at any time during a Fall Term who also are enrolled at any time in the subsequent Spring Term. The metric calculation excludes students who are not degree-seeking or who earned the degree or credential they were pursuing prior to the subsequent Spring Term.

Source: Students by Term, fall spring retention retained ind = 'Y' Data as of: 2/6/2022



3 of 18 campuses have met F2S Retention goal

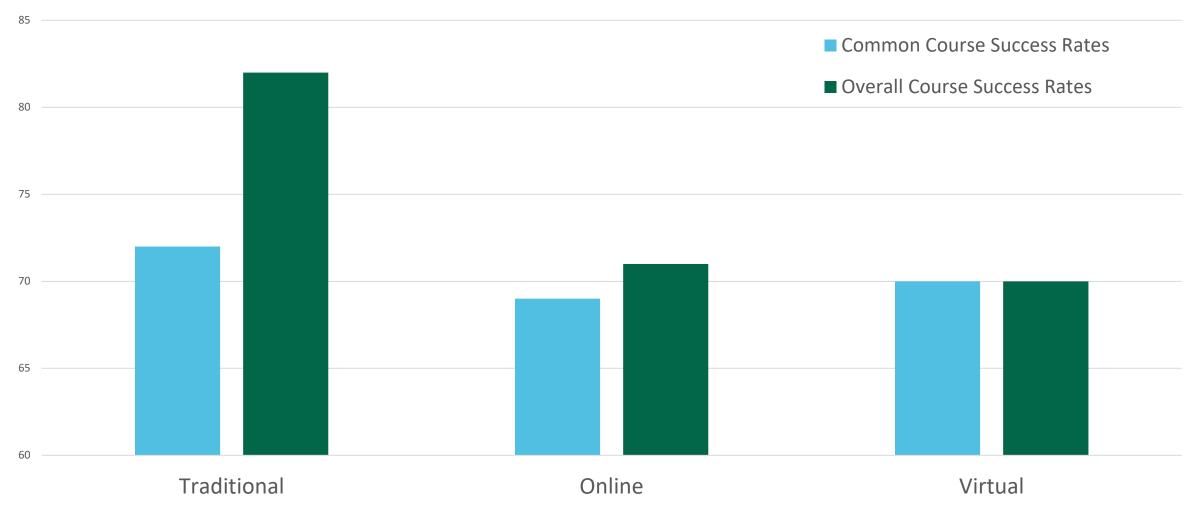
3 campuses are within 1% of F2S Retention goal

3 campuses are within 2% of F2S Retention goal



Ivy Online Fall 2021 Success Rates











Mission: IvyOnline will provide high-quality, accessible online programs and courses that allow all students to achieve desired educational outcomes.

Primary Goals:

- Improve online course and program outcomes.
- Improve operational efficiency for online courses (one model).



IvyOnline Next Steps



Charter Focus Areas

- Academic Performance of Students
- Faculty Engagement and Culture
- Efficiency and Reinvestment

Data-Informed Engagement

- Eliminate gaps between online and traditional course success rates.
- Apply online courses appropriately to enhance program success and student access.
- Increase success of all modalities with a focus on teaching and learning.



Total Enrollment

Marion (Grant County) 2,181

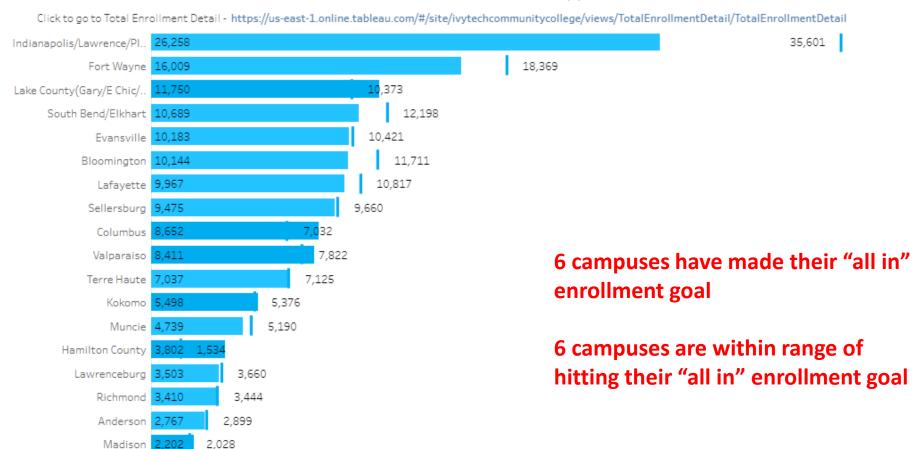
2,274



2.1a-Total Enrollment

The unduplicated headcount of all students enrolled at Ivy Tech in an academic year. This includes revenue-generating/regular, dual credit, apprentice, senior scholars and non-credit enrollments.

Source: Students by Class, registered = 'Y' Data as of: 2/6/2022





Crossing the Finish Line



- Provides free tuition, books, and fees for high school students (including graduating seniors) who are just a few credits away from earning the Indiana College Core, an associate degree, technical certificate, or another short-term credential.
- Partnership with the Indiana Department of Education and the Indiana Commission for Higher Education using GEER funds.
- Summer 2021: 1,800 students served and awarded over 700 completions.
- For 2022, Ivy Tech has identified over 16,000 high school students who are "near completers" and are eligible to participate.
- Students can begin enrolling in our coursework, in any instructional modality, as early as second 8 weeks of Spring through Summer 2022.











2021 OIT ServiceDesk



- Brought the college's IT helpdesk in-house
- Almost \$800K savings and improved levels of service
- 2021 ServiceDesk volume = **54,528 cases**
- Running on ServiceNow for optimized support delivery
- Advanced analytics for continuous improvement



New Strategic Plan



- Currently on Year 4 of "Our Communities, Your College"
 - We have continually refreshed the current plan.
 - It has served us well and the world has changed.

Strategic Plan

- Kick-off in February with final SBOT approval in December 2022.
- Beginning with updated external analysis and stakeholder feedback.
- Focused goals and refreshed metrics.
- Will be integrated with Foundation's next Capital Campaign



Capital Projects Master Plan



Completed alongside and informing the Strategic Plan

2023-2025 Capital Projects Timeline

- Complete Campuses have submitted their two-page submission forms
- Complete Capital Request Committee review underway
- March Notification to Chancellors of project support
- Early May Submitted State forms returned
- Late May Project presentations and ranking for committee
- June Project adjustments Campus visits (if needed)
- July Projects presented at Facility Design Committee
- August Projects presented to State Board of Trustees



Capital Projects Master Plan



Master Plan

Two components- Academic/ Workforce Plan and Facility Master Plan

Academic/Workforce Plan

- Each campus to complete
- Considerations include: workforce supply and demand, CCEC needs, current campus master plans, strategic enrollment management, student retention, and diversity/equity/belonging.

College Facility Master Plan

- Will set path for 10-year built environment and establish framework for future needs.
- Considerations include land use, project standards, site design, feasibility, and capital investment.



Ivy+ Impact





102,000 Students Impacted



22,000 Ivy+ Textbooks



\$14M Textbook Savings





lvy+ Student Highlights





25% of students reported registering for more credits because of Ivy+

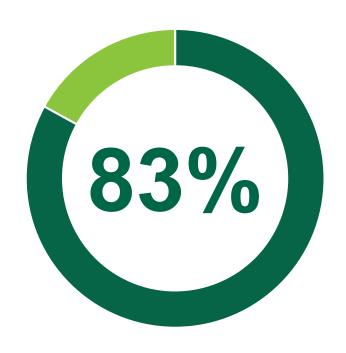


Ivy+ Student Highlights





79% of students accessed their lvy+ textbooks on or before the first day of class



83% of students agreed that having access prior to class benefited their academic success



Ivy+ Student Testimonials





I was not only able to take 5 classes, but I was able to return to college with help from Ivy+. College is expensive from tuition to cost of textbooks and materials I simply would not have had the money to return to school without this program.

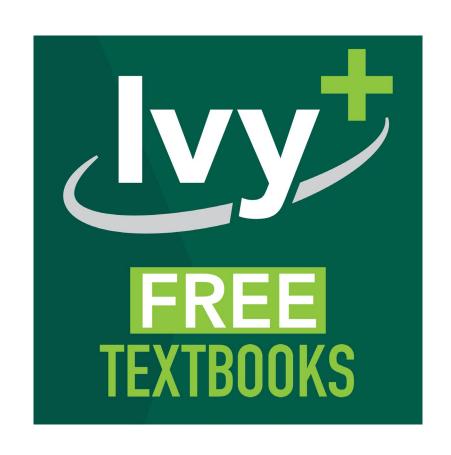
Even though my tuition thus far has been covered by financial aid, I took the Ivy+ announcement as a challenge to do more than I was doing, and so I did. Thank you!





Special Announcement!





Summer '22, Fall '22, and Spring '23



Thank you for your support of lvy Tech!





APPOINTMENT OF CAMPUS BOARD TRUSTEES

RESOLUTION NUMBER 2022-7

WHEREAS, the Fort Wayne, Muncie and Richmond Campuses have recommended individuals to serve on their campus Boards.

WHEREAS, these Campus Boards request the State Trustees appoint those persons and that the recommended candidates meet all the attributes and expectations delineated in Resolution Number 2008-53.

NOW THEREFORE BE IT RESOLVED, the individuals listed on the attached Exhibit A are hereby appointed as campus trustees for Ivy Tech Community College of Indiana –Fort Wayne, Muncie and Richmond effective immediately.

STATE BOARD OF TRUSTEES IVY TECH COMMUNITY COLLEGI
OF INDIANA
Stephanie Bibbs, Chair
Kim Emmert O'Dell, Secretary

Exhibit A Resolution 2022-7

FORT WAYNE

<u>Name</u> <u>Constituency</u> <u>Expiration of Term</u>

Greg Gunthorp Agriculture 6/30/2025

MUNCIE

<u>Name</u> <u>Constituency</u> <u>Expiration of Term</u>

Anissa L. Conley At Large 6/30/2025

RICHMOND

Name Constituency Expiration of Term

Dr. Curtis WrightEducation6/30/2025Melissa MatneyCommerce6/30/2025