Situation Analysis

Ivy Tech and Eli Lilly have partnered to provide scholarships and training for high school and adult students pursuing careers in pharmaceutical manufacturing and quality. As part of that partnership, we're responsible for recruiting eligible students to apply for the program.

Goals

- Raise interest in the new Lilly Scholars @ Ivy Tech scholarship program
- Increase number of applicants for the program

Strategies

- Email
- Text

Audience

- Lilly Scholarship Eligibility
 - Currently have all filters set to "all"

Tactics & Timeline

Timing	Tactic	Notes
7/9	Email 1	
7/16	Text 1	
7/23	Email 2	
7/30	Email 3	
8/6	Text 2	
8/8	App Deadline	

Email 1

Subject: Don't miss out on Lilly Scholars @ Ivy Tech

Are you considering a career in pharmaceutical manufacturing, quality, or a related field? <u>Lilly Scholars @ Ivy Tech</u> could cover the cost of your credentials! This scholarship covers all tuition and assessed fees at Ivy Tech, including Ivy+ textbooks, consumables, and certification exam fees.

Not only that, scholars in this program will have opportunities to:

- Network with industry leaders and mentors
- Participate in industry experiences
- Compete for paid internships and/or apprenticeships
- Apply for full-time employment after graduation, if applicable

The fall priority deadline is **August 8**, so don't wait to apply!

APPLY NOW BUTTON

Questions? Call 888-IVY-LINE (888-489-5463) or chat with us online at ivytech.edu/chat.

Text 1

You can earn your degree for free with Lilly Scholars at Ivy Tech! Learn more and apply today at ivytech.edu/lilly-scholars

Email 2

Subject: %%FirstName%%, you may qualify for Lilly Scholars @ Ivy Tech!

Have you heard of <u>Lilly Scholars @ Ivy Tech</u>, %%FirstName%%? Apply today for the chance to receive full coverage of your tuition and assessed fees at Ivy Tech.

You're eligible for this scholarship if you:

- Plan to pursue a certificate or degree in Biotechnology, Smart Manufacturing & Digital Integration, or Industrial Technology
- Maintain at least a 2.5/4.0 cumulative GPA
- Intend to work in the pharmaceutical manufacturing industry after graduation and will consider Lilly as a future employer
- Complete the scholarship application

Don't miss out on this amazing opportunity! The priority application deadline for fall term is **August 8**, so complete the scholarship application now for the chance to become a Lilly Scholar.

APPLY NOW BUTTON

If you have any questions along the way, contact us at 888-IVY-LINE (888-489-5463) or chat with us online at ivytech.edu/chat.

Email 3

Subject: Apply now for Lilly Scholars @ Ivy Tech

Are you interested in a career in pharmaceutical manufacturing, quality, or a related field? You may qualify for a scholarship through <u>Lilly Scholars @ Ivy Tech!</u>

The Lilly Scholarship covers all tuition and assessed fees at Ivy Tech, including textbooks and certification exam costs. Recipients will also get access to unique opportunities, like networking with industry leaders and participating in paid internships.

The priority deadline for fall term is **August 8**, so don't wait! Apply today for Lilly Scholars @ Ivy Tech.

APPLY NOW BUTTON

Questions? Call us any time at 888-IVY-LINE (888-489-5463) or chat with us online at ivvtech.edu/chat.

Text 2

There's still time to apply for Lilly Scholars at Ivy Tech! Submit your application before 8/8 for the chance to receive full tuition, textbook, and fee coverage: ivytech.edu/lilly-scholars